



# BOARD OF DIRECTORS MEETING

April 15, 2020 1:00 pm Special Meeting VIA WebEx

**Chair: Bryan Desloge** 

Agenda

AGENDA MODIFICATIONS	Page
CITIZENS TO BE HEARD ON NON-AGENDAED ITEMS	
<ul><li>INFORMATIONAL ITEMS/PRESENTATIONS</li><li>Economic Update</li></ul>	
CONSENT	
Approval of the March 25, 2019 Blueprint Intergovernmental Agency Board of Directors Emergency Meeting Minutes	1
GENERAL BUSINESS/PRESENTATIONS	
Status Report on the Federal, State, and Local COVID-19 Response and Relief Efforts and Consideration on Additional Support for Service Industry Businesses	13
Acceptance of the Status Report on COVID-19 Economic Relief Program (CEDR)	83
CITIZENS TO BE HEARD Citizens desiring to speak must fill out a Speaker Request Form the Chair reserves the right to limit the number of speakers or time	
	CITIZENS TO BE HEARD ON NON-AGENDAED ITEMS  INFORMATIONAL ITEMS/PRESENTATIONS  • Economic Update  CONSENT  Approval of the March 25, 2019 Blueprint Intergovernmental Agency Board of Directors Emergency Meeting Minutes  GENERAL BUSINESS/PRESENTATIONS  Status Report on the Federal, State, and Local COVID-19 Response and Relief Efforts and Consideration on Additional Support for Service Industry Businesses  Acceptance of the Status Report on COVID-19 Economic Relief Program (CEDR)  CITIZENS TO BE HEARD  Citizens desiring to speak must fill out a Speaker Request Form the

#### VII. ADJOURN

Blueprint Intergovernmental Agency Board of Directors - Meeting Agenda

Date: April 15, 2020

Page 2 of 2

#### NEXT BOARD OF DIRECTORS MEETING: May 21, 2020, 3:00 PM

In accordance with the Americans with Disabilities Act and Section 286.26, Florida Statutes, persons needing a special accommodation to attend this meeting should contact Susan Emmanuel, Public Information Officer, 315 South Calhoun Street, Suite 450, Tallahassee, Florida, 32301, at least 48 hours prior to the meeting. Telephone: 850-219-1060; or 1-80 0-955-8770 (Voice) or 711 via Florida Relay Service.

# Blueprint Intergovernmental Agency Board of Directors Agenda Item #1

**April 15, 2020** 

Title: Approval of the March 25, 2020 Blueprint Intergovernmental

**Agency Board of Directors Emergency Meeting Minutes** 

Category: Consent

**Department:** Blueprint Intergovernmental Agency

Intergovernmental

Management Committee:

Vincent S. Long, Leon County Administrator Reese Goad, City of Tallahassee Manager

Lead Staff / Benjamin H. Pingree, Director, Department of PLACE

Project Team: Autumn Calder, Director, Blueprint

Cristina Paredes, Director, Office of Economic Vitality

# STATEMENT OF ISSUE:

This agenda item presents the summary meeting minutes for the March 25, 2020, Blueprint Intergovernmental Agency Board of Directors (IA Board) emergency meeting and requests the IA Board's review and approval of the minutes as presented.

## **FISCAL IMPACT**

This item has no fiscal impact.

## **RECOMMENDED ACTION:**

Option 1: Approve the March 25, 2020, Blueprint Intergovernmental Agency Board

of Directors emergency meeting minutes.

# **OPTIONS:**

Option 1: Approve the March 25, 2020, Blueprint Intergovernmental Agency Board

of Directors emergency meeting minutes.

Option 2: IA Board Direction.

Blueprint Intergovernmental Agency Board of Directors Meeting Item Title: Approval of the March 25, 2020 Blueprint Intergovernmental Agency Board of Directors Emergency Meeting Minutes Page 2 of 2

## Attachments:

1. Draft Summary Minutes of the Blueprint Intergovernmental Agency Board of Directors Emergency Meeting on March 25, 2020.

# Blueprint Intergovernmental Agency Emergency Board of Directors Meeting Minutes

**Date:** May 21, 2020 **To:** Board of Directors

**From:** Benjamin H. Pingree, PLACE Director

**Subject:** Summary Minutes to Emergency Board of Directors Meeting of March 25, 2020

#### **MEMBERS PRESENT**

COUNTY	CITY
Commissioner Bryan Desloge, Chair	Commissioner Elaine Bryant, Vice-Chair
Commissioner Kristin Dozier	Mayor John Dailey
Commissioner Nick Maddox	Commissioner Curtis Richardson
Commissioner Mary Ann Lindley	Commissioner Jeremy Matlow
Commissioner Bill Proctor	Commissioner Dianne Williams-Cox
Commissioner Jimbo Jackson	
Commissioner Rick Minor	

#### I. <u>AGENDA MODIFICATIONS</u>

There were no agenda modifications.

#### II. CITIZENS TO BE HEARD ON NON-AGENDAED ITEMS

• Public comments were received by email to <a href="mailto:Comments@BlueprintIA.org">Comments@BlueprintIA.org</a> through 9:00 a.m. on March 25, 2020. All comments received by that time were provided to the IA Board as part of the record.

#### III. GENERAL BUSINESS

# Consideration of COVID-19 Economic Disaster Relief Assistance Grant Program for Small Business

IA Board Chairman Bryan Desloge called the emergency meeting of the IA Board to order and provided an overview of the meeting procedures and guidelines, given the requirements of the Governor's Executive Order, and urgent need for the meeting associated with the global COVID-19 pandemic.

Leon County Administrator, Vince Long, provided an overview of the Blueprint program and described how Blueprint 2000 helped the local economy recover more quickly during the Great Recession. The Blueprint program uniquely positioned Leon County to address economic challenges emerging from the global COVID-19 pandemic, which presented a particular threat to small businesses. The County

Administrator and City Manager, acting as the Intergovernmental Management Committee (IMC), tasked the Office of Economic Vitality to provide the IA Board with recommendations for local support of local small business owners. The County Administrator described the assumptions inherent in the recommendations, which were detailed in the associated agenda item. The proposed OEV program was intended to be a 'bridge to the bridge,' using local resources to bridge the gap to the availability of state or federal aid for local businesses.

Tallahassee City Manager, Reese Goad, addressed the approach to protecting the health and welfare of the local community. Under the direction of the IMC, OEV staff issued a business assessment survey, business resource guide, and began to develop options to assist local businesses. The City Manager recognized that substantial aid to small businesses and unemployed workers would be provided by the federal government, but locally there was a desire to support local businesses with local resources in the immediate future.

PLACE Director, Ben Pingree, described the request by the IMC for OEV to develop options for providing relief for local businesses in the face of the looming global health crisis. The proposal considered the following objectives: protect small business, avoid initial unemployment, laser focus on small business community as backbone of economy, do not duplicate any state or federal program but rather anticipate, align, and leverage those funds, fill the gaps to accelerate recovery, and continue to monitor the evolving global situation.

Sarah Vilms, with Squire Patton Boggs, provided an overview of the proposed federal stimulus package. Earlier Wednesday morning, March 25 2020, a deal was struck at 1:30 am by the US Senate regarding proposed CARES Act legislation providing relief to small businesses, non-profits, unemployed, healthcare, etc. but still was pending a final until a vote by Congress and signature by the President, which is anticipated for the end of the week. Mrs. Vilms focused her talking points on anticipated aid to be made available to small businesses by the federal legislation, addressed funding to be made available to states, cities with populations larger than 500,000 persons, unemployment, and direct benefits to individuals.

Commissioner Rick Minor asked Mrs. Vilms to summarize the benefits within the federal legislation for employees of small businesses. Mrs. Vilms described the small business loan program included in the federal legislation would provide forgivable and collateral-free loans to cover 2.5 times monthly payroll expenses, which would allow employers to continue to maintain pay for employees through June 30, 2020. County Commissioner Vince Long added that for employees that were previously laid off or let go, unemployment programs would provide benefits for up to four months.

Commissioner Kristen Dozier asked Mrs. Vilms to discuss benefits and the application process for nonprofits. Mrs. Vilms stated that the funding available for businesses through the Small Business Administration (SBA) would be available for nonprofits. As soon as bill was enacted, it was anticipated the funds would be available within 30 days, if not sooner, through the local SBA. Commissioner Dozier also requested information on support through the federal legislation for operating costs for

nonprofits, including program and service activities. Mrs. Vilms stated that she would need to look into this further to determine the answer.

Commissioner Jeremy Matlow advocated for finding ways to support local nonprofits. Commissioner Matlow inquired about assistance through the federal legislation for sole proprietors and gig economy workers. Mrs. Vilms stated that sole proprietors were eligible for the federal loan program to be administered through local SBAs.

Mrs. Vilms stated she would send a document summarizing the federal legislation to date. Regarding the global pandemic, Mrs. Vilms noted that at least two more federal legislative actions were anticipated. Chairman Desloge noted that the summary document that Mrs. Vilms would develop would be made available to the public.

Commissioner Curtis Richardson inquired as to how information regarding the federal legislation would be disseminated to local business owners. Ben Pingree described the Business Resource Guide developed by OEV, which is updated regularly with key programs and resources as they became available. OEV was amplifying that resource constantly and uncovering every stone.

Commissioner Diane Williams-Cox inquired about previously furloughed or laid off, but could be added back onto the payroll and noted the importance of getting people back on the payroll. Mrs. Vilms could not provide an answer at that time.

Mr. Pingree summarized the anticipated benefits from the federal legislation, and presented the OEV program proposal for the COVID-19 Economic Disaster Relief Program (CEDR). Mr. Pingree discussed the CEDR program requirements as detailed in the agenda materials. Once applications were received, Mr. Pingree committed to a three to five day turnaround from application to payment for CEDR grant applicants.

Commissioner Mary Ann Lindley noted importance of long-term projects in helping revive the economy, and expressed hope that conversation would be specific to the \$1 million as proposed. Commissioner Lindley also expressed concern about relief for local nonprofits and utility relief.

Mr. Pingree acknowledged that \$1 million could have a large impact and deferred to the City regarding utility relief. Mr. Pingree acknowledged CEDR grant program was only available to local for-profit businesses, but federal resources were available to assist nonprofits.

Mayor John Dailey expressed concerns similar to Commissioner Lindley regarding nonprofits and the need for utility relief. Mayor Dailey expressed support for the \$1 million CEDR grant program and proposed a similar \$1 million program for individuals and nonprofits to provide utility relief. Mayor Dailey suggested using \$1 million in funding from the Blueprint 2000 Headwaters of St. Marks project to fund the new \$1 million grant fund for individual and nonprofit utility relief.

Mr. Pingree clarified that the \$1 million proposed for the CEDR program was from the 12% economic development portion of the sales tax. Under current laws, ordinances,

and regulations of the Blueprint IA, there was not an option to mix funding for economic development and infrastructure without a substantial amendment.

Commissioner Richardson expressed support for maintaining commitment to the Blueprint program and projects and concern for local nonprofits. He questioned how OEV staff would respond to large influx of calls coming into the office regarding these programs. Mr. Pingree stated OEV was leveraging every stakeholder, chamber of commerce, and that there was the ability to handle the incoming calls through collaboration with PLACE departments and through the City Manager and County Administrator.

Commissioner Minor noted that nonprofits account for \$3 million of local economy and that he was interested in seeing the CEDR program adapted to make nonprofits eligible. He also requested the requirement to have a utility account in good standing be relaxed to have an account not outstanding past 60 days. Regarding the clawback provision of the CEDR grant, Commissioner Minor proposed strengthening that portion to hold businesses accountable. He noted that taxpayer dollars should be used for keeping businesses in business and keeping employees on payroll. Lastly, he noted that he had heard from the business community that \$2,500 was not sufficient to be a 'bridge to the bridge' and he proposed a larger amount of money or tiered system for larger businesses. Commissioner Minor suggested grant amounts be increased as well as tiered to have the most impact.

Commissioner Williams-Cox discussed her desire to increase the amount of local grant funding and proposed at least \$2 million be made available for local businesses. She also suggested levels for grant funding dependent on the size of businesses to ensure very small businesses, such as sole-proprietors, were not competing against larger businesses. Commissioner Williams-Cox also discussed the need to focus on minority and women-owned businesses.

Commissioner Maddox supported Commissioner Richardson's comments, and supported Mayor Dailey's statement regarding nonprofits. He expressed his support for maintaining the commitment to voters regarding the use of sales tax funds for the intended projects.

Commissioner Bryant questioned the requirement regarding an active utility account. She noted that for very small businesses, utility services could be shared and some businesses might not have a utility account in their name. Mr. Pingree noted there was flexibility in the interpretation and they would ascertain where the utilities were.

Commissioner Bryant also questioned whether faith-based organizations qualified for the grant. Mr. Pingree stated that OEV researched that and, according to the Florida Constitution, they did not believe that faith-based organizations qualified for the grant. Blueprint Attorney Susan Dawson referenced Article I, Section 3 of the Florida Constitution. Commissioner Bryant stated that the City of Tallahassee previously provided support to faith-based organizations. She also expressed support for including nonprofits in local relief efforts. Commissioner Bryant also expressed support for increasing the grant amount from \$1 million but that funding did not need to come from Blueprint.

Commissioner Matlow noted that resources were available to increase the grant funding available to help local businesses. He noted that his businesses would not be applying for local funding but that local businesses and restaurants needed assistance to help survive in the near-term. Commissioner Matlow agreed with Commissioner Minor that \$2,500 was not enough to help most small businesses and suggested a \$5,000 grant amount. He also agreed with previous suggestions for a tiered structure to the grant amounts. Commissioner Matlow also supported Mayor Dailey's suggestion for utility relief. Noting that some small businesses might not be interested in taking on additional debt, he questioned the grant requirement regarding the state/federal loan application, as well as the utility account in good standing requirement. Commissioner Matlow also stated that he supported future phases of support for local businesses, including grants and loans.

Commissioner Dozier expressed support for the current grant proposal and noted that additional staff might be needed to assist with grant application and getting the word out. She noted that she wanted to see current commitments upheld, such as Project Juggernaut, but did not want to make any further large dollar commitments. Commissioner Dozier also expressed support for grant amount tiers, increasing grant amounts to \$5,000, and providing flexibility. She requested details on the loan review committee, which could be provided via email by staff later. Commissioner Dozier questioned whether the City was developing a program to provide utility relief. She also suggested the IA Board meet again in the coming weeks to continue the discussion and monitor relief efforts.

Mr. Pingree stated that OEV was focused on leveraging state funds and had substantial resources to assist with this effort. He noted that he would work with the IMC to schedule a future IA Board meeting. Mr. Pingree noted that staff, and not a committee, would review the grant applications and that training was scheduled for the following morning, with speed being of the essence for the program.

Commissioner Proctor supported an additional \$1 million for 'Phase 2' of grant funding and noted that additional funds might be necessary depending on the length of the pandemic impacts. Commissioner Proctor suggested the Leon County community deserved a response to the federal government relief stipulation that only communities over 500,000 people qualified for aid per the federal stimulus. He also discussed his records from a January 2014 meeting, which noted the discussion regarding the percentage allocation from the sales tax for economic development. He expressed a need for flexibility regarding local relief using economic development dollars, and noted additional funds would likely be necessary. Commissioner Proctor also proposed a 50/50 Corona Relief utility bill relief program, which would reduce utility bills by 50% for qualified applicants. Commissioner Proctor noted that he spoke with, and received a letter from, the leadership at Bond and Neighborhood Medical Center regarding the impacts of the Covid-19 virus. He requested the City and County agenda them to hear their requests as these organizations support local efforts to battle the health crisis.

Commissioner Jackson noted that 11% of Leon County is employed by nonprofit organizations and that at some point the City and County Commissions needed to consider these organizations. He acknowledged that small business owners were the

backbone of the Leon County community and that any resources that could be made available would be valuable. Commissioner Jackson agreed with Commissioner Lindley that this was a step in the right direction.

Commissioner Desloge suggested scheduling an IA Board meeting sooner than 30-days but noted that the current situation changed daily. He suggested the IA Board consider the current grant program proposal, which could act as a catalyst in the near term and reconsider additional measures as necessary in the future.

City Manager Reese Goad noted that the City of Tallahassee was the first in the state to suspend disconnection of utility accounts for 60-days; since that time, more structure was added, including repayment options. Regarding utility relief, the City Manager discussed that the City was not the only utility provider in the community and the proposal should be fair for all service providers. The electric utility funds had a requirement to be used uniformly, meaning the City could not provide relief to one household without providing it to all. However, funds from other sources could be applied in such a manner as a relief program. Currently, the City Manager stated that the City was working with any persons or businesses that needed help or relief due to the health crisis.

County Administrator Vince Long noted that staff would need three to four weeks to analyze the federal legislation and determine local benefits and gaps. Regarding resources available at OEV, he noted that revenues at OEV have only accrued for the past three months. Bonding was an option to provide additional dollars for local relief, but it was not an expeditious option.

Commissioner Jackson moved, seconded by Commissioner Desloge, approval Option 1.

Option 1: Approve the COVID-19 Economic Disaster Relief (CEDR) Assistance Grant Program for Small Business in the amount of \$1 million and approve the allocation of funds from the City/County payback to the CEDR grant program.

Regarding the next meeting date, Commissioner Dozier suggested three weeks and expressed support for City and County Commission meetings prior to that date to provide the opportunity to discuss their own efforts prior to reconvening as the IA Board. The City Manager noted the City Commission was meeting on April 8, and the County Administrator noted the County Commission was scheduled to meet on April 28. Commissioner Desloge expressed support for a meeting in the near term, on April 14 for the County Commission and a meeting of the IA Board within 30 days. He also requested a daily update from OEV on grant progress.

Commissioner Dozier requested OEV staff address comments regarding grant requirements, such as strengthening the clawback provision. She also requested the program include tiers.

Commissioner Dozier offered a substitute motion, seconded by Commissioner Matlow, to increase the CEDR grant amount to \$5,000.

Commissioner Matlow expressed support for increasing the grant program amount to \$2 million, as well as a tiered structure for future consideration. He also expressed support for Utility relief and nonprofit support.

Commissioner Proctor expressed support for a Phase 2 or potentially a Phase 3 for relief efforts. He also expressed support for increasing the grant program amount to \$2 million. He noted that applications were dependent on utility relationships, which extends to residential customers, and he hoped the City recognized the needs of individuals during this crisis. Commissioner Proctor requested the Mayor and Commissioner Williams-Cox put their earlier suggestions on paper so Commissioner Proctor could review prior to the next meeting.

County Administrator Long noted that staff had considered tiered options, noting that with \$1 million there was the possibility to accomplish two requests of the IA Board: to tier awards and increase amount to \$5,000. Tiers could be structured as follows: 1-10 employees: \$1,500, 11-25 employees: \$2,500, and 25-50 employees: \$5,000.

Commissioner Dozier clarified her suggestion was not for tiered amounts, but rather different categories for types or sizes of businesses. She noted that a business with five employees could need \$5,000.

Commissioner Bryant expressed support for increasing grant awards to \$5,000 and supported a tiered approach, as offered by Commissioner Williams-Cox. She noted her desire to disburse funds quickly to local businesses. Commissioner Bryant suggested the three local chambers of commerce become part of the effort to get word out about this grant opportunity.

Commissioner Maddox expressed support for the substitute motion and reiterated need for local assistance for businesses to navigate local, state, and federal funding opportunities. He supported adding staff to support this effort.

Commissioner Williams-Cox supported increasing the grant program funding to \$2-million.

Commissioner Minor proposed increasing the grant program funding to \$2 million and doubled the tier amounts offered by the County Administrator: 1-10 employees: \$3,000, 11-25 employees: \$5,000, and 25-50 employees: \$10,000. Commissioner Desloge noted that the IA Aboard needed to dispense with the current substitute motion before another could be offered. Commissioner Minor reiterated that he felt his proposal was a strategic use of sales tax dollars that would allow more businesses to survive.

Commissioner Richardson reiterated the need to get the word out about the current grant opportunities. The current OEV proposal was a 'first come, first serve' and in his opinion, some people may not find out about it until after all the money was allocated. He expressed the desire to address support for nonprofits in the near-term. Commissioner Richardson supported the original motion and the tiered approach.

Mayor Dailey requested clarity as to the motion on the table, and it was clarified that Commissioner Dozier's motion was the current motion on the table. He noted that the City had to provide utility relief to all individuals to comply with applicable laws. Mayor Dailey disagreed with the interpretation that faith-based organizations could not qualify for financial aid, stating the City provided support to faith-based organizations for decades. He expressed his support for the motion on the table, but after that motion was dispensed of by the IA Board, he would proposed an additional \$1-million be allocated to provide \$250,000 in relief for non-profits and \$750,000 in individual relief for people who have lost their jobs as a result of the pandemic.

Commissioner Lindley thanked Commissioner Matlow for his perspective and service an affected business owner, and reminded the IA Board that Leon County was the first county in Florida to consider relief for local businesses as the 'bridge to a bridge.' She noted she would support the substitute motion for \$5,000 and liked the County Administrator's approach for tiers. She did not support adding another \$1 million to the CEDR program. Regarding non-profits, Commissioner Lindley hoped they could be assisted with utility relief and that the IA Board would take up the issue in the future.

Commissioner Desloge noted his support for the substitute motion and the tiered structure. He also agreed with Commissioner Richardson that communication needed to be swift and broad reaching. He asked Commissioner Dozier to clarify her opinion regarding the tiered approach. Commissioner Dozier that noted she was more focused on reducing competition between businesses through the intention of having categories of businesses. However, she was willing to consider that at a future meeting. She noted that \$1,500 seemed low to assist businesses and recommended a \$2,500 base and \$5,000 maximum.

Commissioner Desloge asked the County Administrator to provide information on the tiered structure. County Administrator noted that the number of grants might be reduced with the two-tier approach. Commissioner Desloge asked Commissioner Dozier to reconsider the three tiers as previously described by the County Administrator.

Commissioner Dozier noted that six commissioners expressed support for increasing the grant amount to \$5,000 and she wanted to move forward on this issue. She also supported coming back to meet in two to three weeks. Commissioner Desloge asked the IA Board to discuss further the tiered approach.

# Commissioner Jackson withdrew his original motion and noted his support for increasing the amount to \$5,000.

Commissioner Williams-Cox expressed her support for increasing the amount to \$5,000 and noted that her intention was to have a mixture of different sized businesses receiving grant funding, not sole proprietors competing against larger businesses. Commissioner Desloge noted that increasing grant amounts to \$5,000 would limit the number of businesses that would receive assistance. Commissioner Williams-Cox noted that made it incumbent on them to get the word out regarding the availability of grant funds.

Commissioner Minor stated that the goal of the grant program was to help as many businesses and their employees as possible survive the current crisis until state and federal funds are available. He supported the tiered structure.

Commissioner Lindley noted her support for the tiered structure to ensure the grant dollars went to as many people as possible.

Commissioner Lindley offered a substitute motion, seconded by Commissioner Minor, for \$1 million grant program, based on the number of employees, with tiers structured as follows: 1-10 employees: \$1,500,11-25 employees: \$2,500, and 25-50 employees: \$5,000.

Commissioner Matlow stated that \$5,000 was the minimum he felt businesses needed to survive the current crisis, especially the hospitality industry. Noting that the program, as proposed, was too detailed when the focus should be getting money in the hands of local businesses. He inquired about the number of employees required to qualify and whether it was specific to part-time or full-time. Commissioner Matlow stated he did not support the tiered structure and that he would support an amount of \$5,000 for impacted businesses.

Commissioner Desloge restated the substitute motion and called for a vote.

<u>The substitute motion</u> made by Commissioner Lindley, <u>passed 8-4</u>, with Commissioners Matlow, Williams-Cox, Proctor, and Dozier dissenting.

Mayor Dailey moved, seconded by Commissioner Matlow, to allocate \$1 million specifically for individuals and nonprofits seeking utility assistance, \$750,000 available for individuals and \$250,000 for nonprofits, with grant amounts for individuals to be set at \$250 and \$500 for nonprofits.

Commissioner Richardson called the question, seconded by Commissioner Matlow. <u>The calling of the question passed 8-4</u>, with Commissioners Matlow, Lindley, Proctor, and Dozier dissenting.

Commissioner Maddox noted that he was the executive director of an area nonprofit and inquired as to whether or not he should declare a conflict and abstain from voting. The Blueprint Attorney directed that if Commissioner Maddox felt there was a conflict, or the appearance of one, he should not vote.

County Administrator Vince Long spoke to Mayor Dailey's motion to add \$1 million in grant funding. He noted that OEV staff could provide the analysis showing that the funding would need to come from previously approved projects. Referencing page 71 of the agenda item, he noted that OEV staff could walk the IA Board through the line items and have the Commissioners specify where the additional funds would come from.

Mayor Dailey requested confirmation that \$2.5 million was available from the Blueprint 2000 program line item for the Headwaters of the Saint Marks Project.

County Administrator Long noted that the capital project funds were not statutorily authorized for economic development purposes. Mayor Dailey stated that he had no objection to the funds coming from OEV budget.

Commissioner Maddox recused himself from the discussion and any vote due to the appearance of a conflict.

<u>The motion failed 7-4</u> with and Commissioners Lindley, Proctor, Dozier, and Desloge dissenting; Commissioner Maddox recused himself from the vote.

Ben Pingree clarified that the vote failed due to the weighted voting structure used by the IA Board. The five members of the Tallahassee City Commission had a weighted vote of seven each. The seven members from the Leon County Board of County Commissioners had a weighted vote of five each. Simply stated, a successful vote required four affirmative votes by County Commissioners for a motion to carry.

Commissioner Dozier stated she would support an agenda item for utility relief and other support at a future IA Board meeting. She requested that the County Administrator provide additional information on Community Human Service Partnership and other operational dollars to the County Commissioners prior to the April 14, 2020, Board of County Commissioners meeting. She also inquired as to the method for following up on comments, questions, and suggestions raised throughout the IA Board meeting. Commissioner Desloge stated the IA Board would receive the minutes, which encapsulated those comments and suggestions of the March 25, 2020, meeting at the next IA Board meeting.

Commissioner Matlow stated that he thought it important that when making budgetary decisions, the IA Board direct staff to bring back options for IA Board consideration. Commissioners should not be selecting specific budget line items but rather to direct policy. He also noted that many restaurants in Tallahassee have fewer than 25 employees, have been severely impacted.

Commissioner Matlow moved, seconded by Lindley, for staff to prepare an agenda item for the next IA Board meeting (date to be determined) to include a staff summary of the economic impacts to local restaurants in the hospitality industry with fewer than 25 employees and possible funding opportunities to assist them through the current challenges.

The motion passed 12-0.

#### IV. ADJOURN

The meeting adjourned at 5:20 p.m.

The next Blueprint Intergovernmental Agency Board of Directors Meeting is scheduled for:

Wednesday, April 15, 2020, at 1:00 p.m.

# **Blueprint Intergovernmental Agency Board of Directors** Agenda Item #2

**April 15, 2020** 

Status Report on the Federal, State, and Local COVID-19 Response Title:

and Relief Efforts and Consideration of Additional Support for Local

Small Businesses, including the Restaurant and Service Industry

**General Business** Category:

Intergovernmental

Management Committee:

Vincent S. Long, Leon County Administrator Reese Goad, City of Tallahassee Manager

Lead Staff / **Project Team**  Benjamin H. Pingree, Director, Department of PLACE Cristina Paredes, Director, Office of Economic Vitality Drew Dietrich, Deputy Director, Office of Economic Vitality

# STATEMENT OF ISSUE

This item provides the Blueprint Intergovernmental Agency Board of Directors (IA Board) with a high-level overview of the economy during this state of COVID-19, and a status report on the latest Federal State, and Local COVID-19 Response and Relief efforts. OEV has remained active in business support, not only deploying much needed financial assistance, but building broader collaboration and awareness of the impact COVID-19 has had upon our local business community, while also looking to future initiatives, including a targeted marketing and promotion campaign for the service industry. Additionally, an analysis on the restaurant/service industry, as directed by the IA Board, and additional information about the non-profit sector, as requested by the City Commission, is included in this agenda item. Finally, this item provides policy and funding options to the joint city/county IA Board for consideration of second round of funding support to local, small businesses, COVID-19 Economic Disaster Relief (CEDR) Phase II, as well as a detailed analysis of the Blueprint Infrastructure and OEV budgets.

## FISCAL IMPACT

Should the IA Board wish to consider reallocate funding to approve a second round of the CEDR grant funding, a fiscal impact would exist at that dedicated funding level.

#### **Anticipated Sales Tax Revenue Shortfall**

Any discussion of allocating, or reallocating, sales tax revenue, the primary revenue source for Blueprint Infrastructure and OEV budgets, must be prefaced with the observation that much is unknown due to the current COVID-19 pandemic and accompanying federal, state, and local government guidance for individuals to maintain social distancing behavior to limit the Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 2 of 31

contagion. Simply stated, this tax will be impacted negatively by the COVID-19 emergency, and the duration or size of that impact is still being analyzed. While a full presentation on this matter is prepared for the IA Board's Budget Workshop on May 21, 2020, Attachment #1 presents the five-year projection of revenues and changes to initial forecasts for FY 2020.

On determining that the COVID-19 pandemic would have significant effects on the local economy, Agency staff contacted the City's and County's financial management staff. Leon County financial management staff prepared an initial estimate of reduced sales tax revenue collections that includes a sharp drop in revenue for the remainder of FY 2020 with a gradual return to FY2019 level revenues over several years based an initial preliminary analysis.

Due to the extremely unusual nature of this recession and the immediate onset of 10 million nation-wide claims of unemployment within the span of two weeks, these revenue estimates will require adjustment as Agency, County, and City staff receive additional data on which to base our analysis of the impacts on sales tax revenue. Nationally, some economists are forecasting second calendar-year quarterly declines in GDP of up to 30% over the same period in 2019. The current model presented in this item includes an immediate decline of over 13% for fiscal year 2020, with gradual improvement over the next five years. This percentage estimate factors initial receipts within FY 20 near initial projections, a sharp decline presently, followed by a slow resurgence toward the end of the fiscal year.

Currently, Florida State University, Florida A&M University, Tallahassee Community College, and most other educational institutions in our community are closed. Most government agencies and private employers are closed unless the services are deemed essential. The Governor has issued a shelter in place order and has authorized residency checks at the primary vehicular entry points for the state. There is currently little to no tourism or hospitality revenue, student-related revenue, and limited restaurant and retail revenue, with drastically reduced spending on durable goods. Social distancing protocols will remain in effect at least through the month of April and possibly through May or June.

In summary, the analysis below, presents policy and funding options for possible expansion to the CEDR Grant. This fiscal impact section presents information related to the immediate duration and volatility of the sales tax revenue so that conservative policy options many be considered by the IA Board.

# STRATEGIC PLAN

The OEV Strategic Plan does not explicitly address resilience or disaster response. However, OEV leads the ESF-18 desk in the Emergency Operations Center with Leon County Tourism supporting these coordination efforts. In addition, OEV's formation statement can be interpreted to include measures taken to ensure continuity and growth during contractionary periods:

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 3 of 31

"To guide the Tallahassee-Leon County's economic development efforts in coordination with the private sector and community stakeholders by fostering fair and open competition, conducting extensive outreach to assist businesses in navigating and competing in today's marketplace, and leveraging existing resources to maximize the infusion of financial capital to the local economy."

# **RECOMMENDED ACTION**

Option 1: Authorize staff to reallocate \$105,000 from the Business Recruitment Incentive

Fund (BRIF) to award the remaining 58 eligible business who applied for the

COVID-19 Economic Disaster Relief grants.

Option 2: Accept the Status Report on the Federal, State, and Local COVID-19 Response and

Relief Efforts.

#### SUPPLEMENTAL INFORMATION

#### **BACKGROUND**

At the March 25<sup>th</sup>, 2020 meeting, the IA Board authorized the COVID-19 Economic Disaster Relief Grant Program (CEDR) in order to provide initial, rapid, and meaningful assistance to the most vulnerable members of our local small business community; namely those who have less than 50 employees. In addition, the IA Board directed that an analysis on the restaurant/service industry be brought back at the next IA meeting. At the same IA meeting, a request was also made, later also directed by the City Commission at their meeting on April 8<sup>th</sup>, to provide information about the non-profit sector within Tallahassee-Leon County. Accordingly, this additional information is included in this agenda item.

COVID-19 has led to a significant disruption in the global, national, and local economy, leading to significant impacts on businesses and their employees. OEV responded to the needs of local businesses by implementing a bride to the bridge relief program — CEDR. This grant program provided rapid disbursement of financial resources to local small businesses, while they awaited support from the State and Federal programs. State and Federal programs are now largely activated, with the most notable being the activation of the Paycheck Protection Program (PPP) which became available on April 3, 2020. The CEDR Program provided critical resources to Tallahassee-Leon County businesses, distributing \$1,018,500 to 489 local small businesses. The success of program entailed more demand than available resources, and the CEDR program was shut down as of Monday April 6, 2020.

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 4 of 31

OEV has continued to monitor impacts and programs from around the United States, and adapt its ongoing response to the changing needs of local businesses. An overview of the State, Federal, and Local responses to date are detailed further in this item. Current feedback from this restaurant/hospitality sector indicate that the majority of these businesses have experienced impacts, with many reporting a revenue drop of half or greater. Layoffs, furloughs, and reduced operations have begun. Attachment #2 describes current business assessment survey conducted by staff and presents these results in detail. The majority of survey respondents indicated a revenue loss of greater than 50%, and most have experienced layoffs or furloughs as well. Due to the high volume of affected businesses, the Federal government is the only entity through which a proportionate response can be delivered, wherein resources and financial support are distributed to all businesses.

This agenda item provides the IA Board with the following:

<ul> <li>Report on Status of the Economy as part of the COVID-19 emergency</li> </ul>	Page 4
• Report on the latest Federal and Non-Profit COVID-19 Response and Relief	Page 5
Report on the latest State COVID-19 Response and Relief	Page 12
Report on the latest Local COVID-19 Response and Relief	Page 16
Report on CEDR Program and Additional Service Industry Analysis	Page 17
Restaurant/Service & Nonprofit Industry Analysis Report	Page 19
Borrowing Considerations and Legal Opinion	Page 22
Budgetary Considerations: OEV and Blueprint Infrastructure Budgets	Page 23
• Conclusion	Page 27

#### STATUS OF THE ECONOMY

The economy is experiencing the full effect of the COVID-19 pandemic, with significant impacts felt across all industry sectors. As the Federal, State, and local governments continue to react to this evolving crisis, OEV has compiled an initial high-level look at the economy, showing the major economic indicators and providing context on the effect COVID-19 is having on our economy at the time of writing this agenda item. As in the prior four years, OEV staff will continue to monitor and report on these key economic indicators as part of our monthly and quarterly reporting system.

#### Unemployment

In March 2020, initial claims for unemployment insurance totaled 2,541 in Leon County, a tenfold increase from February. The Q1 2020 MSA total for initial unemployment claims was 3,751, up 2,573 (218%) from Q1 2019. The State total of initial claims in March 2020 was 311,535, a 16-fold increase from February.

As of week ending March ,2020, according to BLS there were 228,484 initial claims for unemployment insurance in Florida, triple the 74,313 initial claims made the prior week,

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 5 of 31

whereas two weeks before there had been only 6,463, resulting in a 35-fold increase over a two-week period.

The relevant statistic to be watching in weeks ahead to credibly determine severity and duration of adverse effects will be Continued Claims rather than Initial Claims.

- *Initial claims* measure emerging unemployment. These represent the number of new jobless claims filed by individuals seeking to receive unemployment benefits.
- *Continuing claims* are those unemployed workers that qualify for benefits under unemployment insurance. This measures ongoing unemployment, and those workers receiving unemployment benefits.

Initial claims show the emerging impact of COVID-19 on unemployment, but continued claims show the duration and severity of COVID-19 on the economy and employment rates.

So far this year (2020), Continued Claims have averaged 34,083 per week from January 1 to March 28. For context, in 2009, Continued Claims averaged 275,797 per week during from January 4 to March 28. If the weekly Initial Claims for week ending April 1, 2020 are higher than or almost as high as week ending March 21, 2020, then it will show upward effect on Continued Claims. The analysis within the Federal and State Response includes information on the unemployment programs and funding available to individuals and associated timelines.

#### Tax Revenues

At this time, it is too early to say how much Florida's tax revenues will be impacted by the COVID-19 pandemic due to the time lag between local economic activity and the availability of statewide tax collections data. Consequently, as of right now the State of Florida Revenue Estimating Conference has made no revisions to FY 2019-20 county and municipal revenue estimates. Staff anticipates that these revisions will occur. When future revisions to FY 2019-20 revenue estimates are made, those updates will be posted to the Office of Economic and Demographic Research (EDR) website. Under normal circumstances, the release of FY 2020-21 estimates would be expected during the June-July 2020 timeframe; however, it is possible that the release of those estimates may be delayed.

#### GDP

The Bureau of Economic Analysis (BEA) releases GDP data by MSA but only annual data. There is quarterly data available but only at State and Federal levels. The next scheduled data release is December 9, 2020 to cover calendar year 2019.

#### Notes on Data Releases

Accuracy and clarity are critical components to any economic analysis. The advent of the COVID-19 pandemic is still relatively new, and its full impact has yet to be seen on the economy. Given the release schedules from state and federal data sources, it should be noted that not all

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 6 of 31

information is as yet available to measure the impact of COVID-19. Labor market information data are typically released by DEO on the third Friday of the month, with preliminary data for prior month and revised data for two months ago. The preliminary March 2020 Local Area Unemployment Statistics (LAUS) are scheduled to be released by DEO on April 17, 2020 at 10 AM. This data release includes local employed, unemployed, and labor force numbers. LAUS data measures employed people by place of residence and does not have any detail about the type of employment or people. DEO indicates that their data is queried at the local level would not yield a continued claims statistic with adequate confidence in the numbers.

OEV staff will continue to monitor the major economic indicators at the local, state, and national levels, and update the corresponding economic analysis as information is released by partner agencies.

#### FEDERAL RESPONSE FOR INDIVIDUALS, SMALL BUSINESSES AND NONPROFITS

There have been more than 10 federal programs or tax modifications established that could benefit individuals and nonprofit organizations. The following provides a summary of the programs and provisions that have been adopted by Congress and signed by the President, including the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) and previous legislations to respond to the impact of COVID-19 on individuals as well as nonprofit organizations.

#### Recovery Rebate (Stimulus Checks)

Under the CARES Act, individuals with a Social Security Number will receive rebates also known as stimulus checks. Individuals will receive up to \$1,200 for individuals (up to \$2,400 for couples) and \$500 for each child under 17. The rebate phases out at \$75,000 for singles, \$112,500 for heads of household, and \$150,000 for joint taxpayers at 5 percent per dollar of qualified income, or \$50 per \$1,000 earned. It phases out entirely at \$99,000 for single taxpayers with no children and \$198,000 for joint taxpayers with no children. Either the more recent of 2019 or 2018 tax returns will be used to calculate the rebate advanced to taxpayers, but taxpayers eligible for a larger rebate based on 2020 income will receive it in 2021.

Individuals receiving Social Security or Supplemental Security Income (SSI) are eligible. Rebates will not be counted as income for income-related programs like Medicaid, SSI or SNAP. Rebates will not be subject to garnishment, except when back child support is owed. In a recent interview U.S. Secretary of Treasury Steven Mnuchin stated that citizens who have their bank accounts linked to their federal tax refund will begin having funds directly deposited by April 9, 2020. According to Secretary Mnuchin, eight in 10 taxpayers have signed up for direct deposit for past tax refunds.

Those without direct deposit will receive physical checks in the mail over the next several months on a tiered schedule based income level. The IRS plans to distribute paper checks to the lowest-income Americans first, prioritizing payments for individual taxpayers with incomes of \$10,000

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 7 of 31

or less on April 24, 2020. Individuals earning \$20,000 or less would receive checks in the mail by May 1<sup>st</sup>, followed by those with incomes of \$30,000 by May 8<sup>th</sup>, \$40,000 by May 15<sup>th</sup>, and continuing in income increments of \$10,000 each week. Stimulus checks would be issued by September 4<sup>th</sup> to joint taxpayers earning \$198,000, the maximum allowed under the stimulus. All others would be sent by September 11, 2020, in most cases because the IRS did not have prior tax information for them and they need to apply for the checks The IRS plans to issue about 5 million checks each week.

#### Paid Sick Leave and Family Leave Payroll Tax Credits

The Paid Sick Leave and Family Leave Payroll Tax Credits allows The law enables employers (includes nonprofit organizations) with fewer than 500 employees to keep their workers on their payrolls, while at the same time ensuring that workers are not forced to choose between their paychecks and the public health measures needed to combat the virus. The U.S. Department of Labor Wage and Hour Division administers the paid leave portions of the FFCRA. Organizations receive credits against payroll taxes for sick leave and family leave wages through the end of the calendar year. Nonprofit organizations can receive up to 100% credits against payroll taxes for their employee's sick and/or family leave taken April 1, 2020 through December 31, 2020, that is related to COVID-19.

#### Paycheck Protection Loan Program

The Small Business Administration's (SBA) Paycheck Protection Loan Program offers businesses as well as certain nonprofit organizations with 500 or less employees, forgivable loans to fund salaries, rent, mortgage interest, or utilities. All non-profits that are 501(c)(3) organizations or 501(c)(19) veteran's organizations are eligible for the program. All human services agencies funded through the joint County-City Community Human Services Partnership (CHSP) are required to be designated as 501(c)(3) organizations. However, the Program rules state that nonprofit organizations that receive Medicaid reimbursement such as Bond Community Health Center and Neighborhood Medical Center are not eligible. Eligible nonprofits can receive up to \$10 million in loans that are 100% forgivable if they do not layoff any employees through June 30, 2020, or rehire any employee that has been laid off by June 30, 2020. The loan covers the period of February 15, 2020 through June 30, 2020. Organization can apply utilizing a form developed by SBA that can be submitted to any bank or lender recognized by SBA or federally insured depository institution (FDIC-insured). The application window opened on Friday, April 3, 2020, and closes Monday, June 30, 2020. Congress allocated \$349 billion to the Paycheck Protection Loan Program (PPP).

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 8 of 31

In Leon County, there are currently nine banks that are officially listed by the SBA as participating lenders. These include:

- American Commerce Bank
- American Momentum Bank
- BB&T
- Envision Credit Union
- First Commerce Credit Union

- Hancock Bank
- Prime Meridian Bank
- TC Federal Bank
- Tallahassee State Bank

These institutions are all active and ready to assist small businesses in Tallahassee-Leon County with implementing the Paycheck Protection Program.

On April 7, 2020, the Federal Reserve announced that it plans to establish a facility to provide term financing backed by PPP loans to "facilitate lending to small businesses" via the program. At the time of writing this agenda item, staff anticipates to learn more details about this facility later in the week. Note, as the Federal Reserve continues taking steps to ensure liquidity, we also continue awaiting guidance from the Treasury Department related to the \$454 billion in financial assistance for businesses that have been negatively impacted by COVID-19.

#### Economic Injury Disaster Loan Program

The SBA's Economic Injury Disaster Loan Program was expanded under the CARES Act to provide up to \$10,000 as an advance to any small business, private non-profit organization, or 501(c)(19) veteran organization with 500 or less employees that is experiencing a temporary loss of revenue. Funds can be used for payroll costs, materials, rent, mortgage or other debt payments. This may benefit many human service organizations in Leon County that operate furniture/clothing stores, spring break camps, and other revenue generating programs that have been adversely impact by COVID-19. The EIDL Program typically provides loans to small businesses or private non-profit organizations that experience economic losses due to a declared disaster; however, the advance established under the CARES Act is a grant and does not require repayment or mandate that organizations retain employees. Currently, eligible organizations can apply directly to the SBA through its website during the calendar year.

#### Guidance from SBA on EIDL and PPP Programs

Additional guidance from the SBA notes that some banks are still working through processing the PPP requests, and asked for patience from businesses while they sort out these issues. Additionally, the SBA noted that churches are now eligible for the EIDL & PPP Loans, and another rule change is being able to have both the EIDL & PPP as outlined below:

- Difference with and whether or not to go with the Economic Injury Disaster Loan (EIDL) or Payroll Protection Program (PPP) Loan:
  - An individual can apply for the EIDL Loan and use it "only" for Working Capital (Fixed debt, accounts payable, payroll, etc.), whereas the client can also apply for the Paycheck Protection Program (PPP) as long as it is used only for payroll costs, interest on mortgages, rent, and utilities. Formula: Divide payroll plus utilities

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 9 of 31

using January 1, 2019-December 31, 2019. Multiply X 2, then multiply that number by 2.5 to find out your max loan amount.

Individuals can request PPP loan forgiveness after showing payment of payroll & utility expenses for eight weeks after receiving loan proceeds. In addition, businesses/non-profits can have both, but only if used for the purposes outlined. Otherwise, they would have to refinance the EIDL into the PPP Loan minus the EIDL Advance they received (Advance is a grant). Can apply for both, but leave Payroll costs out of the EIDL if you do.

The SBA also issued guidance for the SBA Disaster Assistance's "Economic Injury Disaster Loans- ADVANCE":

- If the business has already applied for an Economic Injury Disaster Loan (EIDL) and they are interested in getting the ADVANCE, they need to submit another application. This new application is very relatively easy. They will check a box to indicate they want to apply for the ADVANCE. The ADVANCE is up to \$10,000, (\$1,000 for each employee up to a maximum of \$10,000). The amount of the ADVANCE will be forgiven.
- If the business is currently applying, they will answer a question at the end of the application to indicate if they are interested in applying for the ADVANCE and should simply check the box. The business will be considered for the Economic Injury Disaster Loan (EIDL) and the ADVANCE which is up to \$10,000, (\$1,000 for each employee up to a maximum of \$10,000). The amount for the ADVANCE will be forgiven.

If individuals apply for the EIDL Program and are approved, then apply for the PPP, they will have to add the amount of the EIDL into the PPP Loan and subtract the amount of the Advance (which will be a grant).

#### Treasury Industry Stabilization Loan Program

The Treasury Industry Stabilization Loan Program is administered by the U.S. Department of Treasury and offers financial assistance in the form of loans to businesses and non-profit organizations with 500 to 10,000 employees. Eligible nonprofit organization must certify that they will use the funds to retain at least 90 percent of its workforce at full compensation and benefits until September 30, 2020 and certify that, within four months of the end of the COVID-19 emergency, it intends to restore at least 90 percent of the workforce that it had as of Feb. 1, 2020. In addition, the nonprofit must agree to certain limitations on compensation paid to highly compensated employees. The Treasury Department is continuing to develop rules and guidance for this program. Congress allocated \$454 billion to the program.

Emergency Unemployment Relief for Governmental Entities and Nonprofit Organizations

This provision of the CARES Act authorizes the U.S. Department of Labor to issue guidance allowing states to interpret their state unemployment compensation laws to provide maximum flexibility in reimbursing employers. It also provides a mechanism in which states are paid by the federal government to reimburse self-funded nonprofits, government agencies, and Indian

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 10 of 31

tribes for half of the costs they incur to pay for all unemployment benefits from March 13, 2020 through December 31, 2020. Only non-profit organizations that self-insure rather than pay state unemployment taxes are eligible under this provision.

#### Federally Qualified Health Centers

On March 24, 2020, the U.S. Department of Health and Human Services awarded \$100 million to federally qualified health centers (FQHCs) as part of the Coronavirus Preparedness and Response Supplemental Appropriations Act (CPRSAA). FQHCs receive annual funding from HHS to provide medical and healthcare services to low income residents and medically underserved areas. There are three FQHCs in Leon County and each have received a portion of the funds provided through CPRSAA: Bond Community Health Center (\$65,532), Neighborhood Medical Center (\$75,656), and North Florida Medical Center (\$77,459). The funds are to be utilized by the FQHCs to conduct more COVID-19 testing, telehealth and the acquisition of PPEs. Additionally, the CARES Act includes \$1.32 billion in emergency funding to FQHCs and expands the authority of FQHCs to utilize telehealth which will provide them greater access to Medicare coverage and funding. The emergency funding provisioned in the CARES Act have not yet been distributed.

#### Emergency Food Assistance Program (TEFAP)

The CARES Act provides \$450 million to the Emergency Food Assistance Program (TEFAP) for food banks to address increased needs due to the economic downturn and other impacts caused by COVID-19. The program will provide both food and funding for state governments to distribute to food banks such as the Second Harvest of the Big Bend.

#### Emergency Solution Grants (ESG)

The CARES Act includes \$4 billion in Emergency Solutions Grants (ESG). The fund can be used for temporary emergency shelters, rapid rehousing, housing counseling, and rental deposit assistance programs utilized in response to COVID-19. The first \$2 billion will go to previous Emergency ESG grantees such as the City of Tallahassee (City) and allocated within 30 days of enactment of the CARES Act (March 27, 2020). The City contracts with human service providers like the Big Bend Homeless Coalition, Kearney Center, and Catholic Charities to assist residents in Leon County. The funds can also be utilized for hazard pay for staff, and staff salaries with regard to preparedness for COVID-19 and will not be considered administrative costs, which are subject to a standard 10 percent cap. The state matching component of the ESG grants has been waived for purposes of this emergency funding. The remaining \$2 billion will be released based on community needs which will be assessed by the U.S. Department of Housing and Urban Development (HUD).

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 11 of 31

#### Community Development Block Grant

The CARES Act provides \$5 billion for the Community Development Block Grant (CDBG), including \$2 billion for previous grantees in Fiscal Year 2020 such as the City, to be allocated within 30 days of enactment of the CARES Act (March 27, 2020). The City utilizes CDBG funds for its housing assistance programs as well as CHSP. CDBG is allocated to localities and states with 70% allocated to cities of over 50,000 and counties of over 200,000. The remaining 30% is allocated to states. In Florida, such funds are distributed through the Florida Department of Economic Opportunity (DEO) Small Cities Community Development Grant Program for which Leon County could be eligible. In previous years, the County has received funding through the program for housing and economic development.

#### Housing

The CARES Act provides \$3 billion for housing providers to help more than 4.5 million low-income households made up of more than 9.6 million individuals currently assisted by HUD. The purpose of this funding is to encourage low-income household members to safely remain in their homes and provide them with access to temporary housing assistance in response to economic and housing disruptions caused by COVID-19. This funding will help low-income and working class Americans avoid evictions and minimize any impacts caused by loss of employment, and child care, or other unforeseen circumstances related to COVID-19. This includes:

- \$1.935 billion to allow public housing agencies (PHAs) such as the Tallahassee Housing Authority to keep over 3.2 million Section8 voucher and public housing households stably housed.
- \$1 billion to allow the continuation of housing assistance contracts with private landlords for over 1.2 million Project-Based Section 8 households.
- \$685 million for the Public Housing Operating Fund, distributed to PHAs
- \$65 million for Housing Opportunities for Persons with AIDS in order to maintain rental assistance and expand operational and administrative flexibilities for housing and supportive service providers to assist nearly 61,000 households. Given that this population is particularly vulnerable, the bill includes temporary relocation services to contain and prevent the spread of COVID-19 for these at-risk households.
- \$50 million for housing for the elderly.
- \$2.5 million for fair housing activities and \$5 million for the HUD Office of Inspector General.

As of the publication of this agenda item, U.S. House and Senate leaders have begun to discuss additional parameters of future legislation related to the COVID-19 crisis. On April 8, Speaker Pelosi and Senate Minority Leader Charles Schumer issued a joint statement calling for a "Phase 3.5" bill to provide additional relief for small businesses and families. Their statement called for \$250 billion in additional assistance to small businesses; \$100 billion for hospitals, community health centers and health systems; \$150 billion in additional

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 12 of 31

funding for state and local governments to manage the crisis and mitigate lost revenue; and a 15% increase to the maximum available SNAP benefit. At this time, Senate Majority Leader Mitch McConnell has indicated support for quick passage of a bill to provide additional assistance to small businesses.

Speaker Pelosi has indicated the House may also take up a "Phase 4" bill toward the end of April, which would serve functionally as a second CARES Act by further assisting small businesses, extending and strengthening unemployment benefits, providing additional direct stimulus payments to individuals and families, and additional assistance to health care providers. U.S. Senate Minority Leader Charles Schumer and other Senate Democrats are proposing to include a "Heroes Fund" in the Phase 4 legislation designed to reward, retain and recruit essential workers such as health care professionals, first responders, personal care and home health workers, truck drivers, grocery store workers and others. The proposed "Heroes Fund" would consist of two major components: a \$25,000 premium pay increase for essential workers, equivalent to a raise of \$13 per hour from the start of the public health emergency until December 31, 2020, and a \$15,000 essential worker recruitment incentive to attract and secure the workforce needed to fight the public health crisis.

Beyond any Phase 4 legislation, Speaker Pelosi and Senate Majority Leader Mitch McConnell have also publicly commented on legislation that could make new investments in the nation's infrastructure. This future funding could assist in funding local capital projects that maybe delayed because of reduced local revenue collections. At this time, the Phase 4 legislation is expected to focus on continued response efforts and economic relief while infrastructure would be addressed in a future phase of legislation focused on recovery.

As of the publishing this item the Federal Reserve just announced a move to supply up to \$2.3 trillion in loans to support the economy. An initial overview of this announcement is provided below:

- Bolster the effectiveness of the Small Business Administration's Paycheck Protection Program (PPP) by supplying liquidity to participating financial institutions through term financing backed by PPP loans to small businesses. The PPP provides loans to small businesses so that they can keep their workers on the payroll. The Paycheck Protection Program Liquidity Facility (PPPLF) will extend credit to eligible financial institutions that originate PPP loans, taking the loans as collateral at face value;
- Ensure credit flows to small and mid-sized businesses with the purchase of up to \$600 billion in loans through the Main Street Lending Program. The Department of the Treasury, using funding from the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) will provide \$75 billion in equity to the facility;
- Increase the flow of credit to households and businesses through capital markets, by expanding the size and scope of the Primary and Secondary Market Corporate Credit Facilities (PMCCF and SMCCF) as well as the Term Asset-Backed Securities Loan Facility (TALF). These three programs will now support up to \$850 billion in credit backed by \$85 billion in credit protection provided by the Treasury; and

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 13 of 31

• Help state and local governments manage cash flow stresses caused by the coronavirus pandemic by establishing a Municipal Liquidity Facility that will offer up to \$500 billion in lending to states and municipalities. The Treasury will provide \$35 billion of credit protection to the Federal Reserve for the Municipal Liquidity Facility using funds appropriated by the CARES Act.

Staff will continue to analyze this and any additional Federal responses and their application to Tallahassee-Leon County.

#### STATE RESPONSE AND PROGRAM OVERVIEW

The State of Florida has been swift in its response to changing conditions around the state as more Positive COVID-19 cases are confirmed. Governor Ron DeSantis has issued fourteen (14) executive orders aimed at reducing the spread of the virus within the State and preparing local governments and medical professionals to ready appropriate responses to the outbreak in Florida's 67 counties.

On March 1, 2020, Governor Ron DeSantis issued an executive order that outlined the state's response to COVID-19, designated the Florida Department of Health as the lead state agency to coordinate emergency response activities, and directed the state's surgeon general to issue a public health emergency which provides authority for the State Health Officer to take actions necessary to protect the public health. The Governor declared a state of emergency for COVID-19 on March 9, 2020.

On April 1, 2020, Governor DeSantis issued a statewide "Safer at Home" order, effective from April 3 through April 30, 2020. The order requires all Floridians to limit movements and interactions outside their home to only those necessary to obtain or provide essential services or conduct essential activities. Additionally, the order requires senior citizens and those with a significant underlying medical condition to stay at home and take all measures to limit the risk of exposure to COVID-19.

During March and early April, the state and its agencies have taken various steps to contain and mitigate the spread of the virus while seeking to limit its impact on the state's economy. At this time, Governor DeSantis has issued 21 executive orders aimed at reducing the spread of the novel coronavirus within the State and preparing local governments and medical professionals to ready appropriate responses to the outbreak.

Regarding the State's public health response, the Governor's statewide "safer at home" order requires all persons over 65 or at-risk with underlying medical conditions to stay home to limit their exposure to the virus. The state has prohibited all visitation to nursing homes, assisted living facilities and other long-term care facilities. The Governor has also prohibited all non-essential, elective medical procedures for the duration of the emergency to allow medical professionals and health care equipment to be available for response to positive COVID-19 cases where those resources may otherwise be required. Florida has also established state-wide drive-

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 14 of 31

through COVID-19 test sites and has issued an order to identify other facilities that can be used to augment available hospital capacity if needed in addition to providing for telemedicine options.

While FDOH has been designated the lead agency coordinating state response activities for the COVID-19 pandemic, the Florida Division of Emergency Management has been tasked with procuring and distributing medical supplies and protective equipment to medical treatment centers throughout the state. The Florida Department of Corrections has suspended all visitation at all of the state's Correctional Facilities and non-critical inmate transfers. The Department of Education has suspended K-12 student instruction through May 1 and the State University System has directed all universities to provide remote instruction through the end of the Spring 2020, and is being carried forward through the summer months for most sessions. The Florida Department of Economic Opportunity has authorized two loan programs to businesses impacted by the COVID-19 outbreak.

Finally, on March 19, the Florida Legislature passed its FY 2020-21 budget which as of the publication of this agenda item awaits the Governor's signature. The budget includes \$27.3 million in federal funds allocated by Congress to combat the coronavirus and an allocation of \$300 million in additional reserves to support state government operations in anticipation of an economic slowdown. The Legislature is expected to reconvene at some point in the coming months to budget for additional federal assistance authorized by the CARES Act, discussed above.

The following sections provide an overview of the top programs to support small businesses that are managed by the DEO in partnership with the Florida SBDC network. Detailed information on this program is included in the Business Resource Guide developed by the Office of Economic Vitality:

Florida Small Business Emergency Bridge Loan Program: The Florida Small Business Emergency Bridge Loan Program is currently available to small business owners located in all Florida counties statewide that experienced economic damage as a result of COVID-19. These short-term, interest-free working capital loans are intended to "bridge the gap" between the time a major catastrophe hits and when a business has secured longer term recovery resources, such as sufficient profits from a revived business, receipt of payments on insurance claims or federal disaster assistance. The Florida Small Business Emergency Bridge Loan Program is not designed to be the primary source of assistance to affected small businesses, which is why eligibility is linked pursuant to other financial sources. Qualified small business applicants must be a for-profit employer business with 2 to 100 employees. A business can receive up to \$50,000 per eligible small business. Loans of up to \$100,000 may be made in special cases as warranted by the need of the eligible small business. Loans made under this program are short-term debt loans made by the state of Florida using public funds – they are not grants. Florida Small Business Emergency Bridge Loans require repayment by the approved applicant from longer term financial resources. Loan application process in the Capital Region is

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 15 of 31

managed by the FAMU SBDC. These applications are then reviewed for approval by the Emergency Bridge Loan Committee. At the time of writing this item, the local bridge loan committee approved 84 loans for business across Big Bend area, for a total of \$5,334,500 in awarded funds.

- **Microfinance Guarantee Program:** Enterprise Florida (EFI) manages the Microfinance Guarantee Program to stimulate access to credit for entrepreneurs and small businesses by providing targeted loan guarantees to lenders made to such entrepreneurs and small businesses. This program provides guarantees up to 50% on loans of \$250,000 or less. Thee Microfinance Guarantee Program has the following requirements:
  - Entrepreneur or small business located in Florida;
  - Employs 25 or fewer people;
  - Generates average annual gross revenues of \$1.5 million or less per year for the last 2 years.
- **Unemployment Programs:** The Florida Department of Economic Opportunity (DEO) has received several million calls regarding unemployment, and is receiving a large volume of claims. As a result, their staff and website have been overwhelmed. In response, DEO is hiring additional staff to assist with unemployment claims, including 2,000 state employees who have been redirected to support DOE efforts. The Governor has issued an executive order directing DEO to use third-party providers to improve their online and digital framework for applications, including 72 new internet servers. In addition, CareerSource Florida offices will be assisting DEO in processing applications for unemployment. DEO currently has three programs available to address unemployment issues. Recent Federal legislation provides additional support for unemployment claims, by augmenting the State benefit. Recently, FedEx Corp make paper unemployment compensation applications available at over 100 FedEx locations in Florida, to help alleviate the demand caused by increased jobless claims as a result of the coronavirus. The paper applications are intended to relieve the demand on the website as large volumes of online applications have deluged the servers. It is anticipated that more resources could become available based on US Congressional action.
  - o **Reemployment Assistance:** The Reemployment Assistance (RA) program provides temporary, partial wage replacement benefits to qualified workers who are unemployed through no fault of their own. It is funded solely by employers who pay federal and state payroll taxes and is provided at no cost to the workers who receive the benefits. The 2020 Claim Maximum is for 12 weeks with a weekly benefit amount of up to \$275, and a maximum benefit amount of \$3300, for each recipient.

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 16 of 31

- Temporary Layoff Program: This program is for employees that are temporarily laid off from work may be eligible for Reemployment Assistance benefits. A temporary layoff occurs when the employee is separated from their job due to lack of work, and the employee has a return-to-work date within eight weeks of the separation. The same benefit amounts and assessment rules as Reemployment Assistance apply to this program, per recipient.
- Short Time Compensation Program: This program helps employers retain their workforce in times of temporary slowdown by encouraging work sharing as an alternative to layoff. The program permits prorated reemployment assistance benefits to employees whose work hours and earnings are reduced as part of a Short Time Compensation plan to avoid total layoff of some employees. The goals of this program is to:
  - Retain employees during a temporary slowdown can resume high production levels when business conditions improve and are spared the hardships of full unemployment.
  - Help employers avoid the expense of recruiting, hiring, and training new workers when business conditions improve.
  - Provide employers who must permanently reduce their workforce a way to transition to layoff. Affected employees may continue to work at reduced levels with an opportunity to find other employment before the expected layoff.
  - The benefits from this program tie directly to the employee's hourly wages and number of hours, per week, that will be missed, and are capped at 26 weeks, per employee, per year.

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 17 of 31

The following table summarizes those Federal and State programs available to local, small businesses:

Program	<b>Funding Amount</b>	Eligible Entities	Website		
Federal Programs					
EIDL	\$10k advance; up to \$2	Small Businesses &	SBA.gov - <u>EIDL</u>		
	million total	non-profits			
PPP	Up to \$10 million	Small Businesses &	SBA.gov - <u>PPP</u>		
		non-profits			
Recovery Rebate	Up to \$1,200 pp	US Citizens	IRS.gov - <u>RR</u>		
SBA Debt Relief	Pays Interest of SBA	Current SBA Borrowers	SBA.gov - <u>DR</u>		
	Loans				
SBA Express Loan	Up to \$25k advance	<b>Current SBA Borrowers</b>	SBA.gov - <u>EXP</u>		
State Programs					
FL SB Emergency	Up to \$50,000	For-Profit Business	Floridasbdc.org - <u>EBL</u>		
Bridge Loan	_		_		
Microfinance	Up to \$250,000	Small Business or	Enterpriseflorida.com - MGP		
Guarantee Program		Entrepreneur			
Re-Employment	\$275 a week	Laid-Off Workers	Floridajobs.org - <u>RA</u>		
Assistance					
Disaster Re-	\$275 a week	Workers who	Floridajobs.org - <u>DUA</u>		
Employment		Exhausted Re-			
Assistance		Employment			
Short-Term	\$275 a week (Reduced	Workers with Reduced	Floridajobs.org - <u>STC</u>		
Compensation	by hours worked)	Hours			
Temporary Layoff	\$275 a week	Temporarily Laid Off	Floridajobs.org - <u>TL</u>		
Program		Workers			

Detailed information on these State and Federal programs is also included in the Business Resource Guide developed and updated regularly by staff. Businesses and citizens can use this guide, or call upon the OEV staff for assistance for any of these programs at 850-219-1060 or <a href="mailto:info@oevforbusiness.org">info@oevforbusiness.org</a>.

#### **OEV PROGRAMS AND ACTIONS**

OEV has remained active in working with the local business community during the COVID-19 pandemic, helping local businesses navigate the changing regulatory landscape, but also helping them identify resources and support for their business during this challenging time. OEV has become a primary conduit for business related information, and has assisted hundreds of businesses with questions relating to business support, application assistance, marketing and awareness, as well as providing information on all the resources available to them.

To that effect, OEV is continually updating their Business Resource Guide to reflect the most accurate and current resources available to local businesses. Guide, which includes information on Local, State, and Federal resources available to businesses in Tallahassee-Leon County.

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 18 of 31

OEV coordinates with Leon County Emergency Management to stay apprised of the latest developments and updates as they relate to disaster response. As the novel coronavirus (COVID-19) continues to spread globally, Leon County Emergency Management is committed to actively monitoring the disease and coordinating preparedness efforts with local health officials, healthcare providers, first responders, and other critical emergency response functions. OEV maintain close communication with Leon County Emergency Management, sharing information and resources as they become available for the community.

OEV conducted a Business assessment survey, which as of the writing of this item, currently has 278 responses to date. Results from the survey indicate that 64% of respondents report a weekly revenue impact of greater than 50%, only 31% have a business continuity plan, and over 32% have instituted layoffs or furloughs. The survey respondents have requested a variety of resources to assist them, including: cash grants, business loans, payroll assistance, utility waivers, tax relief, advertising, and childcare. The full survey results are included as Attachment #3.

OEV has been active in the digital space as well, providing up to date information, news, and programs on the OEV website, newsletters, earned media channels, and social media platforms. OEV helped support such initiatives as the "#Sausagestimulus," an effort by area restaurants, led by TallyMacShack to build community support for local restaurants. A detailed report of this activities are included in Attachment #4.

OEV, in partnership with TLC-GIS, developed the Open for Takeout map, an initiative to respond to the executive orders by the governor. This resulted in other collaboration efforts such as the March 21 Rally for Tally and donation of the Open for Takeout signs donated by Target Print and Mail. As of the writing of this item, there have been 32,500+ visits to 'Open for Takeout' site. OEV has assisted over 145+ restaurants that reached out, and staff is actively updating the site. In addition, the Council On Culture & Arts (COCA) worked with local restaurants to launch a "Poems to Go" initiative, featuring 20 poems from local artists which were included with takeout orders to help brighten up people's days during this difficult time. The Open for Takeout initiative has been met with tremendously positive feedback, and helped promote safe but impactful support for local restauranteurs to drive increased visitation and sales, as they work through this tough period.

Working with VisionFirst Advisors and Zimmerman Agency, OEV put together a strategic marketing campaign that builds off the path laid by the Open for Takeout initiative. Building off this effort, OEV has begun engaging with the service sector, hosting roundtable discussions, promoting local events, and implementing a dedicated promotional and marketing plan to support the local service industry. The Marketing Plan incorporates the use of existing assets, such as the Open for Take Out map and includes the marketing schedule, branded logos, social media graphics and posts, and Public Service Announcements, among other strategies, as well as earned media opportunities. The campaign is tentatively scheduled for five months and is budgeted for approximately \$15,000 (included in Line 14 of the OEV budget on page 24). Staff will bring back a full report on this marketing initiative at the next IA Board meeting.

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 19 of 31

Lastly, OEV has been a major organizer for local support efforts. This includes working with QuarryBio at Innovation Park to help promote their program to sell bulk hand sanitizer, at cost, to fellow local businesses, to an effort by Florida State professors working with local tailors to design face masks for purchase by local businesses and residents. OEV sponsored the "For the Love of Tallahassee" initiative put on by Swellcoin founder and local business advocate Barbara Wescott. OEV staff have also been made weekly outreach to local manufacturers, to monitor their status, share information, and identify any impacts they might be feeling as a result of COVID-19. OEV has stood ready to assist any business owner, employees, or residents who have felt the effect of COVID-19, bringing staff and resources to bear on all critical needs for the economy and community of Tallahassee-Leon County.

#### Report on CEDR Program and Additional Service Industry Analysis

Approved by the IA Board on March 25, 2020, the \$1 million CEDR grant represented the first targeted OEV grant effort to respond rapidly to continually evolving COVID-19 emergency conditions. The program filled a major need locally, and was successfully developed, administered and deployed for local business support in a rapid and effective manner. OEV established a Grant Review Committee to expedite the approval and disbursement schedule to get businesses assistance performed faster. OEV and the CEDR Grant Review Committee processed over 717 applications, of which 489 grants were awarded. The breakdown by employee count is listed below:

- o 1 to 10 = 343 awards total \$514,500 (at \$1,500 each)
- $\circ$  11 to 24 = 90 awards total \$225,000 (at \$2,500 each)
- $\circ$  25 to 50 = 56 awards total \$280,000 (at \$5,000 each)

The CEDR Program Awards by Industry:							
Industries	# of businesses	% of businesses	# of employees	% of employees	\$ Awarded	Average	
Childcare/Education	18	3.7%	240	5.4%	46,500	\$2,583	
Construction	26	5.3%	284	6.3%	54,500	\$2,096	
Entertainment	19	3.9%	235	5.2%	44,500	\$ 2,342	
Health	35	7.2%	337	7.5%	70,000	\$2,000	
Hotel	8	1.6%	76	1.7%	22,000	\$2,750	
Personal Services	69	14.1%	633	14.1%	142,000	\$2,058	
Professional Services	192	39.3%	1034	23.1%	328,500	\$1,711	
Restaurant/Bars	79	16.2%	1,385	30.9%	235,500	\$2,981	
Retail	43	8.8%	259	5.8%	75,000	\$1,744	
Total	489	100%	4,483	100%	\$1,018,500	\$2,252	

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 20 of 31

The Grants Review Team also continued to review and analyze grant applications that were received prior to the April 6, 2020 5 p.m. closure of the CEDR grant application process but after the \$1 million budget was reached. Staff determined that 58 eligible applications which total \$105,000 were received and processed during this period. Staff recommends that the IA Board consider realigning funds from the Business Recruitment Incentive Fund (BRIF) to allocate funds to these eligible businesses. Staff recommends that IA Board award \$105,000 to the 58 eligible applications, who applied after the \$1 million grant goal was reached but prior to the close of the application process. Also, staff recommends authorizing the reallocation of funds from Business Recruitment Incentive Fund (BRIF) as stated in Option #1. This would help build the bridge to the bridge for 58 additional businesses, providing immediate and much needed relief for local businesses.

The CEDR program proposal was built on five primary objectives:

- Protect existing small businesses.
  - According to the Tallahassee-Leon County COVID-19 Business Survey, 63.8% of respondents report a weekly revenue impact of greater than 50%. Their preferred resources include assistance paying overhead and cash grants to cover operating expenses, such as rent, utilities, and other operational needs.
- Avoid additional unemployed.
  - The Q1 2020 MSA total for initial unemployment claims was 3,751, up 2,573 (218%) from Q1 2019. The State total of initial claims in March 2020 was 311,535, a 16-fold increase from February and the trend appears to be continuing upward.
- Do not duplicate federal or state incentives, programs. Bolstering the SBA Disaster Loan and Florida Small Business Emergency Bridge Loan.
  - The CEDR program successfully bridged the bridge, while not duplicating any State or Federal programs.
- Fill the gaps to accelerate our local economic recovery targeting the maximum leveraging of limited local resources.
  - The CEDR program successfully showed that small grants are able to touch many small businesses, and maximize the leveraging capability of local resources.
- Future Resource Gaps.
  - The local response program (CEDR) offered initial immediate and meaningful support to bridge small business operational expenses not covered by State or Federal programs.

The results from the CEDR grant program indicate that many of these objectives were accomplished, but that some issues, such as unemployment, are still a clear and present danger to the local economy, and warrant attention.

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 21 of 31

Tallahassee-Leon County was the first community in Florida to create a grant program of this type (CEDR) to support local businesses. Other communities throughout the state have reached out to OEV for a template of how to develop a similar grant program for their communities. This program successfully built a bridge to the bridge, providing immediate, but limited, financial assistance to local small businesses in an expedited manner, providing much needed relief to these businesses before any State or Federal programs released funds. This grant was developed and deployed with the full knowledge that the Federal and State programs constituted the full economic stimulus businesses could need to bridge over to the end of the emergency.

#### **RESTAURANT/SERVICE INDUSTRY & NON-PROFITS ANALYSIS**

The IA Board directed staff to provide a summary of the economic impacts to local restaurants in the hospitality industry with fewer than 25 employees and possible funding opportunities to assist them through the current challenges. As directed by the IA Board, OEV looked at the local service industry, and possible avenues to support these businesses. The local service industry is an integral part of Tallahassee-Leon County's economy. These industries are approximated by the following NAICS categories:

- 7139 Other Amusement and Recreation Industries
- 7211 Traveler Accommodation
- 7213 Rooming and Boarding Houses
- 7223 Special Food Services
- 7224 Drinking Places (Alcoholic Beverages)
- 7225 Restaurants and Other Eating Places
- 8121 Personal Care Services

These industries include those whose transactions are largely conducted in person or social environments, where commerce occurs in common areas over longer duration (e.g., restaurant, fitness center, hotel), or conversely businesses that involve personal services delivered in close physical proximity (e.g., beauty salon).

The service industry consists of over 830 businesses locally, where the average employment for businesses in this sector is 21 employees. Most significantly, this sector of the economy represents almost 20,000 jobs, or 12% of total employment in Tallahassee-Leon County. The service industry sector in particular has been adversely affected by quarantine and social distancing protocols, and most if not all of these sector businesses are considered non-essential. Bearing in mind the vulnerability of this sector, and its contribution to the local economy and labor force, warrants the provision of addition assistance. Based on the breakdown by industry in the CEDR program shown that over 175 service industry businesses were awarded grants, indicating a strong need from this sector for support.

OEV recently convened numerous stakeholder listening sessions with the owners of a number of local bars and restaurants, to not only assess their health and wellbeing during this crisis, but to learn what their needs are at this moment, and how best OEV can leverage staff and resources for their support. Initial feedback from these businesses indicates a major need to weather the

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 22 of 31

slower summer months, with an aim to rebuilding revenues in Fall of 2020, and particularly Spring of 2021. The businesses stated the following:

- Express their appreciation for the CEDR program and OEV's other efforts, stating
  that the response was not only timely, but the easiest to navigate when compared
  to those of the State and Federal programs.
- Consensus that additional support was needed, particularly given the uncertainty over the status of returning college students, football season, graduation, and other academic related economic drivers.

As noted in the background section, this agenda item also presents an overview of the non-profit sector in Tallahassee-Leon County. Leon County had an average of 8,484 private businesses in 2018, of which 929 were goods-producing and 7,555 were service-producing. OEV's database, utilizing IRS-based data, lists over 2,400 non-profits in Tallahassee-Leon County at present.

Most non-profits are typically 501(c)(3) charities, but Tallahassee-Leon County contains a number of (c)(5) labor associations, (c)(6) business associations, (c)(9) employee associations, and (c)(14) credit unions, as well as other types of non-profits required to file a Form 990 pursuant to Internal Revenue Code. It should be noted that churches are not required to file Form 990 with IRS, which makes it difficult to determine their exact number. However, current public listings indicate approximately 560 churches currently exist in Tallahassee-Leon County. Based on IRS data available to OEV, the local non-profit sector employs over 12,000 people in Tallahassee-Leon County. This includes religious organizations (but not churches), grant making services, social advocacy organizations, and civic, social, professional, labor union, and political non-profit organizations.

As noted earlier, the CEDR grant was created to provide a quick economic stimulus (for broad purposes including but not limited to rent, utilities, salaries, etc.) targeted specifically for private, for-profit small businesses experiencing negative impacts from COVID-19. However, should the IA Board wish to consider an additional grant, the IA Board could target additional qualifying industries, such as those detailed in this section, and for purposes directed by the IA Board.

Should the IA Board wish to consider additional support for local businesses, via a second round of support, to provide further relief to the small businesses of our local economy, the Board may choose to implement CEDR Phase II. A second phase would offer an additional round of funding for businesses that did not receive funding during the initial Phase I of CEDR. Moreover, the IA Board could target further the qualifying industries as desired.

In keeping with the original structure of the CEDR Grant, the eligibility requirements include the following, which could be amended by the IA Board as desired:

- Be a for-profit corporation/business in Leon County (corporate, regional, division, registered office or franchise) and registered with the Florida Division of Corporations
- Must have at least 1 employee but fewer than 50 employees
- Demonstrate a minimum reduction of 50% in revenue as a result of COVID-19

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 23 of 31

- Have an active utility account with the City of Tallahassee Utilities, Talquin Electric Cooperative, or Progress Energy Florida in good standing or current status of the date of COVID-19 Emergency Declaration, March 18, 2020, or provide documentation that utilities are provided in their rent or through another arrangement.
- Provide a proof of application (which could include a screenshot, email confirmation, or confirmation number) for the Florida Small Business Emergency Bridge Loan, the U.S. SBA Economic Disaster Loan Assistance program, or U.S. Paycheck Protection Program (PPP).
- Pledge in good-faith to remain in business for at least 45 days following the receipt of CEDR funding and provide estimated average monthly operating expenses.
  - This includes an affidavit form for financial information provided as part of the Florida Small Business Emergency Bridge Loan, U.S. SBA Disaster Loan Assistance Program, or U.S. Paycheck Protection Program (PPP).
  - A clawback clause will exist as part of grant disbursements, written by Blueprint Attorneys, as a control to insure applicant performance.
- Businesses who applied for CEDR Phase I, deemed eligible, but did not receive funding as a well a review of the businesses whose applications may still be pending due to missing documentation.

Note: Unless otherwise directed by the IA Board, businesses who received funding in CEDR Phase I would <u>not be eligible</u> for funding in Phase II. Furthermore, any applicant deemed ineligible in Phase I would also be ineligible for Phase II.

If funded, CEDR Phase II is anticipated to assist <u>additional</u> local businesses to further serve as a bridge to Federal/State resources. OEV staff will utilize the existing grant logistics and management plan with an online application and dedicated email address for simple, remote procedures. The Grant Review Committee is in place and equipped to handle a supplemental round of applications. Similar to Phase I, any Phase II of the grant would be proposed to run for 30 days and have a response time, from application to OEV through approval to grant delivery of 5 to 10 business days.

In summary, CEDR Phase I filled a major need locally, and was successfully developed, administered and deployed for local business support in a rapid and effective manner. OEV established a Grant Review Committee to expedite the approval and disbursement schedule to get businesses assistance performed faster. OEV and the CEDR Grant Review Committee processed over 717 applications, of which 489 grants were awarded. Option #1, recommended by staff, would award \$105,000 to the 58 eligible applications, who applied after the \$1 million grant goal was reached but prior to the close of the application process. Phase II of the grant could provide a critical second round of "bridge" assistance to the most to the local small business community, specifically those with less than 50 employees. Should the IA Board wish to move forward with a Phase II grant process, the Board may choose to begin the application period effective on Monday, April 20, 2020 in order to finalize the disbursement, assessment and management of CEDR Phase I.

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 24 of 31

#### **LEGAL OPINION AND CONSIDERATIONS**

At the March 25, 2020, special meeting of the Intergovernmental Agency Board of Directors (IA Board), staff provided the opinion that Florida laws, ordinances, and the requirements of the Second Amended and Restated Interlocal Agreement do not allow the option to commingle surtax proceeds dedicated for economic development and infrastructure without a substantial amendment to the Interlocal Agreement. While this opinion is correct, the Blueprint Attorney has provided a Memorandum (Attachment #5) considering the issue in light of the recent executive orders issued by Governor Ron DeSantis concerning the public health emergency presented by the COVID-19 pandemic.

The Blueprint Intergovernmental Agency was formed by interlocal agreement by the City of Tallahassee and Leon County, pursuant to Ch. 163, Florida Statutes. Pursuant to section 163.01(9)(c), Florida Statutes, all of the exemptions from laws, ordinances, and rules which apply to municipalities and counties apply to the same degree and extent to any separate legal entity created pursuant to section 163.01, Florida Statutes. In following this authority under Ch. 163, the Interlocal Agreement, Part III, Section 1, Q, states that the IA Board may exercise the powers which "the Parties may exercise in their individual capacities". Thus Executive Order 20-52, section 4, subparagraph D, applies to the IA Board as it does to the City and County individually.

Specifically Executive Order 20-52 allows the IA Board to waive procedures and formalities pertaining to "appropriation and expenditure of public funds." The legal memorandum in your materials considers the application of Executive Order 20-52 to both the use of proceeds from a) the Extended 2020 Surtax as well as from b) the Extended 2000 Surtax, to pay for necessary economic development programs in support of local businesses during this emergency, and only for the duration of the emergency.

Based on the statutory requirements of section 212.055, Florida Statutes, the Second Amended and Restated Interlocal Agreement (Interlocal Agreement), Leon County Ordinances 00-35, 2014-07, and Florida Attorney General Opinions interpreting section 212.055(2), Florida Statutes, the legal opinion rendered provides that there is no legal authority to use any portion of the share of the Extended 2000 Surtax proceeds dedicated for Blueprint infrastructure projects, for economic development, even pursuant to Executive Order 20-52.

However, the Blueprint Attorney has also opined that the Extended 2020 Surtax proceeds dedicated for Blueprint infrastructure projects, may be expended pursuant to Executive Order 20-52, for economic development expenditures necessary to respond to the emergency and ensure the economic stability and welfare of the local community. Importantly, this provision is only valid during the time period of the effective timeframe of the emergency and the Executive Order.

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 25 of 31

#### **BUDGETARY CONSIDERATIONS**

It is important to note that staff will be coming back to the IA Board with a full budget review of the impacts of COVID-19 on the current FY 2020 for both the OEV and the Blueprint Infrastructure program of work once additional revenue information is analyzed in the weeks ahead. This includes for the Blueprint Infrastructure Capital program. However, should the IA Board desire to enact a Phase II, the following sections presents an analysis of possible funding sources for consideration.

Blueprint finance staff met with City of Tallahassee Resource Management and Leon County Office of Management and Budget staff to establish a preliminary estimate of the impact on sales tax receipts due to measures implemented to slow the spread of COVID-19. Leon County staff developed an initial model that provides for reduced revenues of 16.46% for OEV, 10.30% for Blueprint Infrastructure and 11.01% overall for the agency. The revenue projection is preliminary and actual sales tax collections could fall well below the initial projection. As more data becomes available over the coming weeks, this forecast will be updated and presented at future IA Board meetings.

#### **OEV Budget**

Based on the projected decrease in Blueprint 2020 sales tax funding, the Office of Economic Vitality is currently expected to receive \$671,974 less in FY 2020 sales tax revenue. Additionally, the state grant and FSU Partnership for Research programs were not award, therefore \$510,000 in grant revenue will not be received for these programs during FY 2020. The total estimated revenue shortfall for FY 2020 is (\$1,181,974). Based on the revenue shortfall, OEV staff has currently suspended capital project/program funding outside of encumbered expenses. Additional considerations regarding mid-year FY 2020 budget adjustment will be brought to the IA Board as part of the May 21, 2020 budget workshop.

The OEV Budget chart (page 23) assumes that the allocation of funding from the Business Recruitment and Incentive Fund (\$105,000 - \$see line 33) for the eligible grants that were not funded as recommended in Option #1 of this agenda item as well as the allocating funding from the Urban Vitality Job Creation program (\$18,500 - \$see line 34) to account for the CEDR grant overages as recommended in Agenda Item #3.

The total remaining project balance for FY 2020 is \$228,431 (line 35). As stated previously, additional considerations regarding mid-year FY 2020 budget adjustment will be brought to the IA Board as part of the May 21, 2020 budget workshop.

Blueprint Intergovernmental Agency Board of Directors Meeting Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief Efforts and Consideration on Additional Support for Local Small Businesses, including the Restaurant and Service Industry

April 15, 2020 Page 26 of 31

		FY 2020 Budget		FY 2020 Budget		Revenue Shortfall
	Revenue	As Adopted		As Amended		
1		\$ 4,083,574	\$	3,411,600		\$ (671,974)
2		510,000		-		(510,000)
3	County OEV Funding	426,464		426,464		-
4	City OEV Funding	426,464		426,464		-
5	Total Revenue	5,446,502		4,264,528		(1,181,974)
6	Operating Expenses	2,045,047		2,045,047		-
7	Available for Projects	3,401,455		2,219,481		(1,181,974)
8	2020 Projects Funded	FY 2020 Adopted	F	Y 2020 Amended	FY 2020 Expended	Available Budget
9	Qualified Target Industry Tax Refund	14,000		14,000	14,000	-
10	Target Business Program	194,705		194,705	194,705	-
11	Urban Vitality Job Creating Pilot Program	25,000		25,000	-	25,000
12	ARPC EDA Revolving Loan Fund for Small Business	225,000		225,000	-	225,000
13	Magnetic Technologies Recruitment	121,000		121,000	116,000	5,000
14	Business Development: Attraction/Expansion	48,000		48,000	22,800	25,200
15	FSU Partnership for Business Intelligence	10,000		10,000	-	10,000
16	Tallahassee International Airport	528,750		528,750	528,750	-
17	l ·	100,000		100,000	75,000	25,000
18	•	40,000		40,000	, -	40,000
19	9.5	10,000		10,000	1,550	8,450
20	•	35,000		35,000	32,750	2,250
21		1,000,000		, -	-	, -
22		-		1,000,000	1,000,000	-
23		1,050,000		550,000	-,,	550,000
24	·	-		500,000	_	500,000
	*Additional expenditures in the amount of \$50,000 to complete OEV offic	e rennovations due to		223,555		223,222
25	abestos, IT wiring, equipment expenditures will be discussed at the IA Boo					
26	Total, Projects Funded	\$ 3,401,455	\$	3,401,455	\$ 1,985,555	\$ 1,415,900
27	Total Available Project Funding less Revenue Shortfall					233,926
	Prior Year Projects	Prior Ye	ars	Balance	Expended	Available Balance
29	,	453,872			342,368	111,504
30		17,280			11,280	6,001
31		112,163			112,163	-
32	Total, Prior Project Balances					117,505
33	   Agenda Item #2, Option 1: CEDR Grant Funding for Eligible pro	ojects received prior t	o tł	ne close of applicati	on process to be	105,000
	reallocated from Business Recruitment & Incentive Fund (Line					
34	Agenda Item #3, Option 1: CEDR Grant Overages Funding to b 11) as recommended in Option 1 of Agenda Item 3.	e reallocated from Ui	rba	n Vitality Job Creati	ion Program (Line	18,000
35			1	TOTAL AVAILABLE	PROJECT BALANCE	\$ 228,431

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 27 of 31

#### Blueprint 2020 Infrastructure Capital Improvement Program

The legal opinion of the Blueprint Attorney presents the IA Board with the option, should it choose to make further economic grants during this COVID-19 emergency period, to reallocate funding from the adopted FY 2020 Blueprint 2020 Capital Improvement Program. Accordingly, this section of the analysis achieves the following objectives:

- Summary information on the adopted FY 2020 budget related to Blueprint Infrastructure Capital Projects
- Information, in advance of the May 21st Workshop on the Budget, related to anticipated budget shortfalls within FY 20 related to the COVID-19 emergency
- Identifies projects within the adopted FY 20 Blueprint Infrastructure Capital Projects budget that have not yet been initiated. Note: these projects may be best suited to either a) reduce in FY 20 to accommodate revenue shortfalls (at the IA's May 21st Budget Workshop) and/or b) reallocate for economic development purposes.

Importantly, and for IA Board consideration and direction, the May 21, 2020 FY 2021 Budget Workshop materials will provide further detail on the proposed FY 2020 budget amendment to accommodate the revenue reduction, a multi-year projection of revenues, and corresponding implementation schedules. In addition, should the IA Board desire to fund an OEV grant from Blueprint 2020 funds, further reductions to Blueprint 2020 projects will be necessary beyond what is provided in the following analysis. This section is intended to inform any such IA Board action on this OEV matter.

Overview of FY 20 Blueprint Infrastructure Capital Improvement Plan

Sales tax revenues collected in FY 2020 span two Blueprint programs; collection for the Blueprint 2000 program ended on December 31, 2019 and began for Blueprint 2020 on January 1, 2020. The FY 2020 capital projects budget for the Blueprint 2020 program allocated \$21,126,875 to 16 Blueprint 2020 projects. The adopted FY 2020-2024 Blueprint 2020 Infrastructure Capital Improvement Program from September 2019 included as Attachment #6 and summarized in the following table.

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 28 of 31

Table 1. FY 2020 Blueprint 2020 Infrastructure Capital Project Allocations

Slueprint 2020 Infrastructure	FY 2020, As Adopted
Annual Allocations	
Blueprint: Greenways Master Plan	592,50
Blueprint: Bike Route System	562,50
City of Tallahassee: StarMetro Enhancements	459,37
City of Tallahassee: Water Quality and Stormwater Improvements	1,593,75
City of Tallahassee: Sidewalks Improvements	937,50
City of Tallahassee: Operating Costs of Blueprint Funded Parks	375,00
Leon County: Water Quality and Stormwater Improvements	1,593,75
Leon County: Sidewalks Improvements	937,50
Leon County: Operating Costs of Blueprint Funded Parks	375,00
Regional Mobility and Gateway Projects	
Southside Gateway: Woodville Highway	
Capital Circle Southwest Orange to Crawfordville (W-1)	
Orange Avenue: Adams to Springhill	
Westside Student Gateway: Pensacola Street	
Airport Gateway*	3,500,00
Northwest Connector: Tharpe Street	
Northeast Corridor Connector: Bannerman Road	3,300,00
Northeast Gateway: Welaunee Boulevard	2,400,00
North Monroe Gateway	
CCQ Projects	
Orange Avenue/Meridian Placemaking	1,500,00
Market District Placemaking	1,500,00
Lake Lafayette and St. Marks Regional Park*	500,00
Monroe-Adams Corridor Placemaking*	1,000,00
Midtown Placemaking	
Fairgrounds Beautification and Improvement	
Northeast Park	
College Avenue Placemaking	
Florida A&M Entry Points	
Alternative Sewer Solutions	
Tallahassee-Leon County Animal Service Center	
DeSoto Winter Encampment	
Reserve Fund, Blueprint 2020 Infrastructure	
otal, Blueprint 2020 Capital Allocations	21,126,87

<sup>\*</sup>Blueprint 2020 projects that have not yet been initiated.

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 29 of 31

#### COVID-19 Sales Tax Revenue Impacts to the Blueprint 2020 Program

Due to the COVID-19 impacts to local spending, the projected FY 2020 sales tax revenues for the Blueprint 2020 Infrastructure program have been reduced by a total of \$3,765,950, or 16.5%. To account for this shortfall, the Blueprint 2020 Infrastructure program FY 2020 capital budget allocation of \$21,126,875 must be reduced by \$3,765,950.

#### Blueprint 2020 Capital Project Analysis

Accommodation of the projected \$3,765,950 revenue shortfall requires a delay to the funding and implementation of some Blueprint 2020 infrastructure projects. To determine which projects from the adopted FY 2020 budget could be delayed with the least amount of impact to the community and project progress, staff assessed the current status of each project. All but three of the Blueprint 2020 projects with funding in FY 2020 have been initiated. Two of the Community Enhancement, Connectivity, and Quality of Life (CCQ) projects with approved funding allocations have not yet been initiated — Lake Lafayette & St. Marks Regional Park and Monroe-Adams Corridor Placemaking. Together their FY 2020 allocation is \$1,500,000. All or a portion of these two projects could be defunded in FY 2020, excepting \$84,325 in the Monroe-Adams Placemaking project previously authorized by the IA Board at their December 12, 2019 meeting to fund crosswalk improvements, and a leveraging opportunity with FDOT. In addition, the FY 2020 allocation to Airport Gateway is \$3,500,000, and phase one of the Airport Gateway project has not yet been initiated, advertisement for planning and design services is anticipated for late April 2020. The remaining shortfall could come from the Airport Gateway project.

Again, all of this information will return for IA Board action at the May 21, 2020, Budget Workshop. Should the IA Board desire to fund an OEV grant from Blueprint 2020 funds, further reductions to Blueprint 2020 projects will be necessary beyond the projected \$3,765,950 shortfall.

#### **CONCLUSION:**

This agenda item provides the IA Board with an overview of the current Local, State, and Federal responses to COVID-19, as well as an overview of non-profits and the economy. While small business impacts are evident, the extent, duration, and needs will continue to evolve during the weeks to come. It is important to remember that Federal Government is the only entity with resources sufficient to implement comprehensive financial assistance. Whether a sudden stop in the economy creates a temporary financial crisis or prompts a longer term recession, it creates an economic emergency for those hardest hit with small businesses and hourly employees facing the most urgent needs. Only the Federal Government can bring to bear the resources required to significantly mitigate this scale of potential small business closures and the substantial resulting unemployment. Working in support of federal and state incentives and programs to stabilize and stimulate the economy, and fill gaps at the local level for small businesses, presents an opportunity for local governments.

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 30 of 31

OEV quickly and initially responded to filling these gaps through the implementation of the CEDR grant program, which disbursed \$1,018,500 to assist 489 businesses. OEV has remained active in business support, maintaining a Business Resource Guide and Open 4 Takeout map to assist the local business community, while also looking to future initiatives, including a targeted marketing and promotion campaign for the service industry. Lastly, this item presents additional policy options to support the local service industry in response to the COVID-19 pandemic.

Tallahassee-Leon County was the first community in Florida to create a grant program of this type (CEDR) to support local businesses. Other communities throughout the state have reached out to OEV for a template of how to develop a similar grant program for their communities. CEDR Grant program filled a major need locally, and was successfully developed, administered and deployed for local business support in a rapid and effective manner. OEV established a Grant Review Committee to expedite the approval and disbursement schedule to get businesses assistance performed faster. OEV and the CEDR Grant Review Committee processed over 717 applications, of which 489 grants were awarded which disbursed \$1,018,500. Staff recommends that the IA Board reallocate \$105,000 from the Business Recruitment Incentive Fund to award the remaining 58 eligible business, who applied prior to the close of the application process on April 6, for the COVID-19 Economic Disaster Relief grants (Option #1).

This program successfully built a bridge to the bridge, providing immediate, but limited, financial assistance to local small businesses in an expedited manner, providing much needed relief to these businesses before any State or Federal programs released funds. This grant was developed and deployed with the full knowledge that the Federal and State programs constituted the full economic stimulus businesses could need to bridge over to the end of the emergency. Since the implementation of the CEDR Grant over a trillion dollars has become available through new Federal and State program for small businesses and non-profits. In addition, the City and County are working with the Community Human Services Partnership agencies to provide greater flexibility to deliver programs and services and allow these agencies with flexibility to expend programmatic funding for operational needs. This would allow funding to be utilized for other programming within the agency to address impacts to operations impacted by COVID-19. Agencies would still be required to complete expenditure reports through the CHSP Portal itemizing the use of the funding.

As stated previously, based on the revenue shortfall, OEV has suspended funding capital projects/programs funding outside of encumbered expenses. The total remaining project balance for FY 2020 is \$228,431. Additional considerations regarding mid-year FY 2020 budget adjustment will be brought to the IA Board as part of the May 21, 2020, budget workshop.

However, should the IA Board wish to move forward with an additional Phase II of the COVID-19 Economic Disaster Relief Program (CEDR), including for any potentially refined purpose or business segment, then additional funding would need to be identified and allocated, as detailed in the prior analysis. Such a grant could be for the purposes, like CEDR Phase I, of providing flexible funds for operating costs such as rent and utilities. Additionally, any Phase II could target a specific industry sector such as restaurants/service industry, non-profits, or any other IA Board priorities, as may be directed by the Board. As is also presented in this agenda item, any new IA Board direction (Option #3, below) to create a new economic grant program should also include

Blueprint Intergovernmental Agency Board of Directors Meeting
Item Title: Status Report on the Federal, State, and Local COVID-19 Response and Relief
Efforts and Consideration on Additional Support for Local Small Businesses, including the
Restaurant and Service Industry
April 15, 2020
Page 31 of 31

direction regarding where to reallocate funding from for any such future grant program and for what fiscal amount.

The local, state, and national economies are all adjusting to the ever-evolving conditions that have resulted from the COVID-19 pandemic, and the procedures and ways of doing business that have become the new normal. OEV continues to respond to these changing circumstances, and stands ready to implement support programs for local business to sustain their viability and the overall economic vitality of Tallahassee-Leon County.

#### **OPTIONS:**

- Option #1: Authorize staff to reallocate \$105,000 from the Business Recruitment Incentive Fund (BRIF) to award the remaining 58 eligible business who applied for the COVID-19 Economic Disaster Relief grants.
- Option #2: Accept the Status Report on the Federal, State, and Local COVID-19 Response and Relief Efforts.
- Option #3: IA Board Direction.

#### **RECOMMENDED ACTION:**

Option #1 and Option #2

#### Attachments

- 1. Initial Five Year Sales Tax Revenue Projections
- 2. Business Resource Guide
- 3. COVID-19 Business Survey conducted by OEV
- 4. Marketing and Communications Report
- 5. April 9, 2020 Blueprint Attorney Memorandum Legal Opinion
- 6. Blueprint Infrastructure FY 2020 Capital Improvement Budget

THIS PAGE INTENTIONALLY LEFT BLANK

							VERNMENTAL Revenue Estim							
	Growth Rate:	Q1	Q2-Q4	Total	Initial Proj.	Difference	10.44%	Initial Proj.	Difference	2.50%	2.50%	2.50%	2.50%	Total
	FY2019	FY2020	FY2020	FY2020	FY2020	FY2020	FY2021	FY2021	FY2021	FY2022	FY2023	FY2024	FY2025	FY21-25
Base Year:	46,804,374	11,901,316	28,430,000	40,331,316			44,540,000	49,193,933	(4,653,933)	45,653,500	46,794,838	47,964,709	49,163,827	234,116,874
95%					45,373,046	(5,041,730)	42,313,000	46,734,237	(4,421,237)	43,370,825	44,455,096	45,566,474	46,705,636	222,411,031
80%	37,443,500	9,521,052	-	9,521,052	9,074,609	446,443	-	-	-	_	-	-	-	-
66%	-	-	18,763,800	18,763,800	22,459,657	(3,695,857)	27,926,580	30,844,596	(2,918,016)	28,624,745	29,340,363	30,073,873	30,825,720	146,791,281
Subtotal, Infrastructure	37,443,500	9,521,052	18,763,800	28,284,852	31,534,266	(3,249,414)	27,926,580	30,844,596	(2,918,016)	28,624,745	29,340,363	30,073,873	30,825,720	146,791,281
OEV	-	-	3,411,600	3,411,600	4,083,574	(671,974)	5,077,560	5,608,108	(530,548)	5,204,499	5,334,612	5,467,977	5,604,676	26,689,324
Subtotal, Blueprint IA	37,443,500	9,521,052	22,175,400	31,696,452	35,617,840	(3,921,388)	33,004,140	36,452,704	(3,448,564)	33,829,244	34,674,975	35,541,850	36,430,396	173,480,605
LIFE	-	-	568,600	568,600	680,596	(111,996)	846,260	934,685	(88,425)	867,415	889,101	911,330	934,112	4,448,218
County Funds	4,680,437	1,190,132	2,843,000	4,033,132	4,537,305	(504,173)	4,231,300	4,673,424	(442,124)	4,337,083	4,445,510	4,556,647	4,670,564	22,241,104
City Funds	4,680,437	1,190,132	2,843,000	4,033,132	4,537,305	(504,173)	4,231,300	4,673,424	(442,124)	4,337,083	4,445,510	4,556,647	4,670,564	22,241,104
Total Sales Tax Funds	46,804,374	11,901,316	28,430,000	40,331,316	45,373,046	(5,041,730)	42,313,000	46,734,237	(4,421,237)	43,370,825	44,455,096	45,566,474	46,705,636	222,411,031
Difference	-	-	-	-	-	-	-	-	-	-	-	-		-
						Blueprint I	nfrastructure							
Blueprint Tax Revenue	37,443,500	9,521,052	18,763,800	28,284,852	31,534,266	(3,249,414)	27,926,580	30,844,596	(2,918,016)	28,624,745	29,340,363	30,073,873	30,825,720	146,791,281
Transfers In	8,699,365			-			-			-	-	-	-	-
Donations/Other	299,341			-			-			3,000,000	-	-	-	3,000,000
Governmental Revenue				1,280,000			-			-	1,500,000	486,000	-	1,986,000
Bonds	-			-			-			62,000,000	-	30,000,000	-	92,000,000
SIB Loans	-			-			-			-	-	28,850,000	-	28,850,000
Sources	46,442,206			29,564,852			27,926,580			93,624,745	30,840,363	89,409,873	30,825,720	272,627,281
Operating	3,250,269			3,541,362			3,424,328			3,509,936	3,597,684	3,687,626	3,687,626	17,907,200
Debt Service	18,635,585			2,183,977			-			-	4,080,000	4,080,000	4,080,000	12,240,000
Priority Uses	21,885,854			5,725,339			3,424,328			3,509,936	7,677,684	7,767,626	7,767,626	30,147,200
Available for Projects	24,556,352			23,839,513	27,088,927	(3,249,414)	24,502,252	27,267,820	(2,765,568)	90,114,809	23,162,679	81,642,247	23,058,094	242,480,081
	,,						onomic Vitality		(=,: ==,===,	00,22 1,000		5 - 75 1 - 7 - 11		,,
OEV Tax Revenue		_	3,411,600	3,411,600	4,083,574	(671,974)	5,077,560	5,608,108	(530,548)	5,204,499	5,334,612	5,467,977	5,604,676	26,689,324
Donations/Other	_		3,411,000	3,411,000	4,003,574	(0/1,5/4)	3,077,300	3,008,108	(330,348)	3,204,433	5,554,012	5,407,577	3,004,070	20,003,324
Governmental Revenue	1,264,540			852,928			498,185			510,640	523,406	536,491	549,903	2,618,625
Bonds	1,204,340			832,328			438,183			310,040	20,000,000	20,000,000	549,903	40,000,000
Sources	1,264,540			4,264,528			5,575,745			5,715,139	25,858,018	26,004,468	6,154,579	69,307,949
														, ,
Operating	1,264,540			2,045,047			1,947,672			1,996,364	2,046,273	2,097,430	2,097,430	10,185,169
Debt Service	-			-			-			-	1,320,000	1,320,000	2,780,000	5,420,000
Priority Uses	1,264,540			2,045,047			1,947,672			1,996,364	3,366,273	3,417,430	4,877,430	15,605,169
Available for Projects	-			2,219,481	3,401,455	(1,181,974)	3,628,073	3,804,953	(176,880)	3,718,775	22,491,745	22,587,038	1,277,149	53,702,780
Total Sources of Funds	47,706,746			33,829,380			33,502,325			99.339.884	56,698,381	115.414.341	36.980.299	341.935.230
Total Uses of Funds	47,706,746			33,829,380			33,502,325			99,339,884	56,698,381	115,414,341	36,980,299	341,935,230
Total OSCS OF Fullus	47,700,740			33,023,300			33,302,323			55,555,004	30,030,301	113,717,341	30,300,233	341,333,230

THIS PAGE INTENTIONALLY LEFT BLANK

# BUSINESS RESOURCE GUIDE FOR COVID-19



**APRIL 6 AT 5PM EST** 

OFFICE OF ECONOMIC VITALITY OEVFORBUSINESS.ORG



# **Table of Contents**

A Message From Our Director	3
Our Team Is Ready To Assist	4
Centers for Disease Control and Prevention	5
Business Outreach Survey	6
Open For Takeout Initiative	7
Small Business Technical Assistance	8
Coronavirus Aid, Relief, and Economic Security (CARES) Act	8
Business Damage Assessment Survey for Coronavirus (COVID-19)	8
Reemployment Assistance Program and Temporary Layoffs	. 10
Short Time Compensation Program for Employers	11
USGB National Charitable Foundation's Bartender Emergency Assistance Program	12
U.S. Small Business Administration	. 13
Florida Small Business Emergency Bridge Loan Program	13
Supply Chain Disruption Planning courtesy of FloridaMakes	. 14
EDO Disaster Plan	. 14
Comprehensive And Updated FAQs For Employers On The COVID-19 Coronavirus	15
Guidance on the Essential Critical Infrastructure Workforce	. 16
Local Resources for Businesses	18
Contact Us	19
Annandiy	20

# A Message From Our Director

COVID-19 is a challenge for our local businesses and the whole community, and the Office of Economic Vitality's team is focused upon the continued success of our local businesses. To support our businesses, workers, and the community-at-large, we will be launching a single, best resource for businesses, Open for Takeout. This interactive map will be populated by our restaurants and other local organizations whose doors may be closed but very much remain open for business. The map will be updated daily.

Your OEV team is working around the clock with our state and federal partners to monitor the changing legislation and business resources to serve as your local resource for information and access to programs to strengthen your business. We are actively monitoring the development of state and federal programs to support our businesses, and our team is reachable at any time. We are your most vital source for business resources during the COVID-19 pandemic.

We understand this is a difficult time for local businesses, the Office of Economic Vitality Team is committed to working with you to ensure that our community remains vibrant and resilient. I encourage you to reach out to me with any questions that you may have regarding business support and resources:

CParedes@oevforbusiness.org

Best, Cristina Paredes
Office of Economic Vitality, Director

# **Our Team Is Ready To Assist**

#### **Drew Dietrich**

Deputy Director, Office of Economic Vitality

DDietrich@OEVforBusiness.org

850.766.4329

#### **Darryl Jones**

Deputy Director, Minority, Women and Small Business Enterprise Division of the Office of Economic Vitality

DJones@OEVforBusiness.org

850.300.7567

#### Kianna Brown

Business Outreach and Marketing Coordinator, Office of Economic Vitality

KBrown@OEVforBusiness.org

850.300.7562

# **Centers for Disease Control and Prevention**

#### **Guidance for Businesses and Employers**

To prevent stigma and discrimination in the workplace, use the guidance described below and on the <u>CDC's Guidance for Businesses and Employers</u> web page.

The Centers for Disease Control and Prevention (CDC) offers the most up-to-date information on COVID-19. This interim guidance is based on what is currently known <u>about the coronavirus</u> <u>disease 2019 (COVID-19)</u>. For updates from CDC, please see the following:

- Interim Guidance for Businesses and Employers to Plan and Respond to Coronavirus Disease 2019 (COVID-19)
- Preventing Stigma Related to COVID-19
- Share Facts about COVID-19
- CDC Coronavirus Disease 2019 (COVID-19) Web page
- Information on Coronavirus Disease 2019 (COVID-19) Prevention, Symptoms and FAQ



## **Business Outreach Survey**

We understand this is a difficult time for local businesses. With the limitations on customer engagement, many businesses are no doubt feeling the impact on their employees, customers, and operations.

The Office of Economic Vitality (OEV) takes these concerns seriously and is ready to assist local businesses in whatever capacity they need. With over 8,000 businesses in Tallahassee-Leon County, OEV has outlined a broad outreach initiative to reach as many businesses as possible.

Your feedback is critical to identifying the needs of our business community, and the best ways in which our office and that of our partner organizations can leverage resources for your business and employees. We appreciate all that you do for our community, and our mission is to help you weather this storm. We welcome any and all feedback and want to ensure your success. We encourage you to complete this survey and to follow our news and social media feeds, to keep informed as to the latest developments locally.

**SURVEY LINK** 

## **Open For Takeout Initiative**

To continue to support our local businesses in Florida's capital, the **Tallahassee-Leon County Office of Economic Vitality** developed "Open for Takeout," a spin on our Hurricane Michael "Open for Business" initiative that encourages residents to support local businesses by ordering takeout, getting delivery, or buying a gift card online while practicing social distancing and minimizing the spread of Coronavirus. OEV has also developed the Open For Business Interactive Map that shows which businesses are open and offer takeout and delivery options. For a PDF of our toolkit or graphics, please contact KBrown@OEVforBusiness.org.

**OPEN FOR TAKEOUT INTERACTIVE MAP** 

DOWNLOAD THE OPEN FOR TAKEOUT CAMPAIGN TOOLKIT



## **Small Business Technical Assistance**

The Coronavirus Aid, Relief and Economic Security (CARES) Act established the new \$349 billion Paycheck Protection Program. The Paycheck Protection Program prioritizes millions of Americans employed by small businesses by authorizing up to \$349 billion toward job retention and certain other expenses.

Small businesses and eligible nonprofit organizations, Veterans organizations, and Tribal businesses described in the Small Business Act, as well as individuals who are self-employed or are independent contractors, are eligible if they also meet program size standards.

The new loan program will help small businesses with their payroll and other business operating expenses. It will provide critical capital to businesses without collateral requirements, personal guarantees, or SBA fees – all with a 100% guarantee from SBA. All loan payments will be deferred for six months. Most importantly, the SBA will forgive the portion of the loan proceeds that are used to cover the first eight weeks of payroll costs, rent, utilities, and mortgage interest.

The Paycheck Protection Program is specifically designed to help small businesses keep their workforce employed. Visit <u>Treasury.Gov/assistance-for-small-businesses</u> for more information on the Paycheck Protection Program.

For a list of Participating Lenders, click here.

The <u>Florida Small Business Development Center Network</u> and Florida Department of Economic Opportunity disaster specialists can assist small businesses in developing a preparedness plan and with other strategies to safeguard their employees and customers, and ensure the continued operation of their business.

#### **Business Damage Assessment Survey for Coronavirus (COVID-19)**

Governor Ron DeSantis has announced the activation of the Business Damage Assessment survey to assess the impact of COVID-19 on Florida's local business operations. The survey, managed by the Florida Department of Economic Opportunity (DEO), will evaluate businesses



affected by COVID-19 and the impacts the virus has had on the local economy so actions to implement appropriate relief programs can begin.

The Business Damage Assessment Survey can be taken at FloridaDisaster.biz.

With proper reporting through the <u>Business Damage Assessment Survey</u>, Florida can activate this vital program providing up to \$2 million to help eligible small businesses, small agricultural cooperatives, and most private nonprofit organizations meet financial obligations and operating expenses that could have been met should the pandemic not have occurred.

#### **Reemployment Assistance Program**

If your employees have been negatively impacted as a result of the mitigation efforts in Florida to stop the spread of COVID-19, they may be eligible to receive reemployment assistance through the Florida Department of Economic

Opportunity. The Reemployment Assistance (RA) program provides temporary, partial wage replacement benefits to qualified workers who are unemployed through no fault of their own. It is funded solely by employers who pay federal and state payroll taxes and is provided at no cost to the workers who receive the benefits. For more information, click here.

#### **Temporary Layoff**

The Florida Department of Economic Opportunity's Temporary Layoff program is for employees that are temporarily laid off from work may be eligible for Reemployment Assistance benefits. A temporary layoff occurs when the employee is separated from their job due to lack of work, and the employee has a return-to-work date within eight weeks of the separation.

Visit the Florida

Department of Economic

Opportunity's website for
frequently asked
questions on
Re-employment

Assistance for Employers



Still unsure how this may apply to you and your employees? Here is an example of a temporary layoff or for more information, click <a href="here">here</a>:

Susie worked for ABC Restaurant as a cook. Due to the mitigation response of the COVID-19 event, ABC Restaurant temporarily had to close and had no work available for Susie. Susie would not be receiving any pay during the closure. Prior to closing, ABC Restaurant told Susie they would be re-opening in five weeks and would need her to return to work at that time. This may be considered a temporary layoff, and Susie may be eligible for Reemployment Assistance benefits.

#### **Short Time Compensation Program For Employers**

The Florida Department of Economic Opportunity's <u>The Short Time</u> <u>Compensation program</u> helps employers retain their workforce in times of temporary slowdown by encouraging work sharing as an alternative to layoff. The program permits prorated reemployment assistance benefits to employees whose work hours and earnings are reduced as part of a Short Time Compensation plan to avoid total layoff of some employees. To apply for the Short Time Compensation Program, please follow this link to the Employer Login page of <u>CONNECT</u>.

#### **Short Time Compensation Program Goals:**

- Employees retained during a temporary slowdown can resume high production levels when business conditions improve and are spared the hardships of full unemployment.
- Employers avoid the expense of recruiting, hiring, and training new workers when business conditions improve.
- Employers who must permanently reduce their workforce can use the program as a transition to layoff. Affected employees may continue to work at reduced levels with an opportunity to find other employment before the expected layoff.

#### Eligibility Requirements:

- The employer must describe a plan for giving notice, if feasible, to an employee whose workweek is to be reduced, together with an estimate of the number of layoffs that would have occurred absent the ability to participate in STC.
- If you are a client company trying to apply for a plan for leased employees, contact the leasing company. They will need to file a plan separately on behalf of their employees.
- Reduced hours must be used as a temporary solution to avoid a layoff. The employer must submit a Short Time Compensation plan application to the Short Time Compensation Coordinator, Reemployment Assistance Services
- Individuals participating in an employer-sponsored training may also be eligible to participate in the short-time compensation program.
- Participating employees must be full-time (at least 32 hours per week prior to Short Time Compensation reduction), permanent employees (not seasonal) and the employees must have a set number of hours (excluding overtime) that they work each

- week in order to participate. Employees paid piece rate, on commission, or who are hired to do certain jobs regardless of the time required are not eligible for participation.
- Short Time Compensation benefits are payable when normal hours of work are reduced from 10-40 percent. If normal work hours exceed 40, the percentage will be based on 40 hours.
- Each week that Short Time Compensation benefits are claimed, at least 10 percent of the employees from the total staff or within a particular unit must be working reduced hours. (Two employees is the minimum for a staff or unit of less than 20 employees.)

## USBG National Charitable Foundation's Bartender Emergency Assistance Program

If you are a bartender, brewery staffer, or cocktail server who needs financial support, you can apply to the USBG National Charitable Foundation's Bartender Emergency Assistance Program. A USBG membership is not required to receive funds. To apply, visit the USBG website here.

### **DISASTER LOAN ASSISTANCE**

#### **U.S. Small Business Administration**

The SBA works directly with state Governors to provide targeted, low-interest loans to small businesses and non-profits that have been severely impacted by the Coronavirus (COVID-19). The SBA's Economic Injury Disaster Loan program provides small businesses with working capital loans of up to \$2 million that can provide vital economic support to small businesses to help overcome the temporary loss of revenue they are experiencing. Find more information on the SBA's business guidance and loan resources here.

### Florida Small Business Emergency Bridge Loan Program

Governor Ron DeSantis activated the Florida Small Business Emergency Bridge Loan Program to support small businesses impacted by COVID-19 administered by the <u>Florida Department of Economic Opportunity</u> in partnership with the <u>Florida SBDC Network</u>. The application period opens March 17, 2020 and runs through May 8, 2020. For more information on the program, visit <u>FloridaDisasterLoan.org</u> and connect with your local <u>Florida SBDC at FAMU</u> Team.

#### **Loan Details**

- **Designated Disaster Areas**: All Florida counties statewide per Executive Order 20-52.
- Qualified Applicant: Applications will be accepted by qualified for-profit, privately held small businesses that maintain a place of business in the state of Florida. All qualified applicants must have been established prior to March 9, 2020, and suffered economic injury as a result of the designated disaster. Qualified small business applicants must be an employer business with 2 to 100 employees.
- **Amount**: Up to \$50,000 per eligible small business. Loans of up to \$100,000 may be made in special cases as warranted by the need of the eligible small business.
- Term: 1 year.
- **Limitation**: Only one loan may be made per eligible business. All previous bridge loans received MUST be paid in full.

- Interest Rate: Loans will be interest-free for the loan term (1 year). The Interest rate will be 12% per annum on the unpaid balance thereafter, until the loan balance is repaid in full. Loan default is subject to a normal commercial collection process.
- **Application Period**: Applications will be accepted by qualified Florida small businesses under this program through May 8, 2020, contingent on the availability of funds.

For questions regarding the Emergency Bridge Loan Program, please contact the Florida Small Business Development Center (SBDC) Network Headquarters. Email: <a href="mailto:Disaster@FloridaSBDC.org">Disaster@FloridaSBDC.org</a>. Phone toll-free: (866) 737-7232.

#### **Supply Chain Disruption Planning courtesy of FloridaMakes:**

**Checklist Link** 

**Additional Information** 

EDO Disaster Plan templates that can be easily customized for your organization and service area:

EDO Comprehensive Emergency Management Plan (CEMP) PDF

**EDO CEMP Customization Guide** 

# Comprehensive And Updated FAQs For Employers On The COVID-19 Coronavirus

Fisher Phillips has assembled a cross-disciplinary taskforce of attorneys across the country to address the many employment-related issues facing employers in the wake of the COVID-19 coronavirus – especially now that the World Health Organization has declared the outbreak as a pandemic. The COVID-19 Taskforce has created a Frequently Asked Questions (FAQ) document, which has been continually updated since first published on March 3 and will continue to be updated as events warrant. It has been completely updated to address the many additional workplace law rights and responsibilities given the pandemic designation. You can contact your Fisher Phillips attorney or any member of the Taskforce with specific questions, and a full listing of the Taskforce members and their practice areas is at the end of this publication.

To access the FAQs, click here.

# **Guidance on the Essential Critical Infrastructure Workforce**

#### The Importance of Essential Critical Infrastructure Workers

Functioning critical infrastructure is imperative during the response to the COVID-19 emergency for both public health and safety as well as community well-being. Certain critical infrastructure industries have a special responsibility in these times to continue operations. This guidance and accompanying list are intended to support State, Local, and industry partners in identifying the critical infrastructure sectors and the essential workers needed to maintain the services and functions Americans depend on daily and that need to be able to operate resiliently during the COVID-19 pandemic response. This document gives guidance to State, local, tribal, and territorial jurisdictions and the private sector on defining essential critical infrastructure workers. Promoting the ability of such workers to continue to work during periods of community restriction, access management, social distancing, or closure orders/directives is crucial to community resilience and continuity of essential functions.

#### **Considerations for Government and Business**

This list was developed in consultation with federal agency partners, industry experts, and State and local officials, and is based on several key principles:

- 1. Response efforts to the COVID-19 pandemic are locally executed, State managed, and federally supported
- 2. Everyone should follow guidance from the CDC, as well as State and local government officials, regarding strategies to limit disease spread.
- 3. Workers should be encouraged to work remotely when possible and focus on core business activities. In-person, non-mandatory activities should be delayed until the resumption of normal operations.
- 4. When continuous remote work is not possible, businesses should enlist strategies to reduce the likelihood of spreading the disease. This includes, but is not necessarily limited to, separating staff by off-setting shift hours or days and/or social distancing. These steps can preserve the workforce and allow operations to continue
- 5. All organizations should implement their business continuity and pandemic plans, or put plans in place if they do not exist. Delaying implementation is

- not advised and puts at risk the viability of the business and the health and safety of the employees.
- 6. In the modern economy, reliance on technology and just-in-time supply chains means that certain workers must be able to access certain sites, facilities, and assets to ensure continuity of functions.
- 7. .Government employees, such as emergency managers, and the business community need to establish and maintain lines of communication.
- 8. When government and businesses engage in discussions about critical infrastructure workers, they need to consider the implications of business operations beyond the jurisdiction where the asset or facility is located. Businesses can have sizeable economic and societal impacts as well as supply chain dependencies that are geographically distributed.
- 9. Whenever possible, jurisdictions should align access and movement control policies related to critical infrastructure workers to lower the burden of workers crossing jurisdictional boundaries.

To review a list of sectors and identified essential critical infrastructure workers, click here.

## **Local Resources for Businesses**

- <u>Leon County</u> As the novel coronavirus (COVID-19) continues to spread globally, Leon County Emergency Management is committed to actively monitoring the disease and coordinating preparedness efforts with local health officials, healthcare providers, first responders, and other critical emergency response functions.
- <u>City of Tallahassee</u> The City of Tallahassee remains engaged to prepare and address any local impact of the Coronavirus (COVID-19). The City's main priority is the health, safety and welfare of its citizens. The resource provides updates on school closures, event cancellations/postponements, service impacts, and prevention techniques.
- Florida Department of Health The Florida Department of Health is actively updating their website on what you need to know about Coronavirus (COVID-19) in Florida. To contact the COVID-19 Call Center, call 1-866-779-6121 or email <a href="COVID-19@flhealth.gov">COVID-19@flhealth.gov</a>. The call center is available 24/7.
- SBDC at Florida A&M University SBA works with a number of local partners to counsel, mentor, and train small businesses. The SBA has 68 District Offices, as well as support provided by its Resource Partners, such as SCORE offices, Women's Business Centers, Small Business Development Centers and Veterans Business Outreach Centers. When faced with a business need, use the SBA's Local Assistance Directory to locate the office nearest you. To contact the FAMU SBDC, please give them a call at 850.599.3407.
- CareerSource Capital Region
- Greater Tallahassee Chamber of Commerce
- Big Bend Minority Chamber of Commerce
- Capital City Chamber of Commerce

## **Contact Us**

#### Website

Access our website here

#### **Social Media Platforms**

• Facebook: @OEVforBusiness

• Twitter: <u>@OEVforBusiness</u>

• LinkedIn: Office of Economic Vitality

#### **Newsletter**

Subscribe to our newsletter here

# **Appendix**

- 1.A COVID-19 SBA Disaster Assistance Loans Fact Sheet
- **1.B** COVID-19 Economic Injury Disaster Loan Fact Sheet
- 1.C Reemployment Assistance COVID-19 Frequently Asked Questions
- 1. D Coronavirus Emergency Loans Small Business Guide and Checklist
- **1. E** Paycheck Protection Program <u>FAQs</u> for Small Businesses
- 1. F COVID-19 CARES Act Stimulus Information

Timestamp Business Name	Business Sector	Do you consider yo		ess Eyes, how has your business been impacted?	How has your workforce - staff, employs		unt Please indicate whether you anticip	pat What is your estimated loss of revenu	e jiline you aware of resources available to help	pulloes your business have a business continuity plan?	What resources would be ment needed to easily your business during this time?
3/16/2020 13:43.38 TCR Convesting, LLC 3/16/2020 13:45.59 Painthone of Talanuseae 3/16/2020 13:45.17 The Brase Tay	Professional, Scientific, & Technical Service Manufacturing Accommodation or Food Services	2015	10-60 1-6 10-60	<ul> <li>-c.e ree wavered and immediate and agridicant financial loss. All revenue has been aboutly terminated.</li> </ul>	Futough, Layoffs, Remote Working Futough Layoffs	Remote Working Normal Business Hours Closed Temporally	Services	Greater than 75%	No.	No.	To Mile was The work with public about and color appoints. All of which there to the south or a black Cyerling the submit was based below to see south bill or contacts.  Financial assessment on the Color assessment to the  Color assessment to the
3/16/2020 13:46:17 The Brass Tap	Accommodation or Food Services		19-60	TCR has suffered and immediate and significant financial loss. All neverue has been aboutly terminated.  Over 50th drop in business  Business had to be closed or Governor's directive.	Layoffs	Closed Temporarity	Services Supply Chain Services	Greater than 75% SO 75% Greater than 75%	n.	No.	Accordance of the Contract of
3/18/2020 13:51:58 Precious Little Royal Angels Child Care Care Certer, Inc.	Educational Services		1-6	Prisancial Homber of children attending has decreased - No payment to absent children	Hours decreased		rtal Services, Supply Chain, unable to me	ect Greater than 75%	No.	Unsure	Finances to meet angoing recurring business needs
3/16/2020 12:54:39 H S. Sheman Yupe, Inc.	Manufacturing		6-12	We sell mainly to Colleges and Universities and will then being closed we have no business.	Not Vet Determined	Normal Business Hours	Production	25-60%	No.	No.	
									No.	Yes	knew tries laza and the advertising
\$192000 13:56:38 Amany-of North and Central Florida \$192000 13:56:38 Vineyards Property Management, LLC	Other Services Real Estate and Rental & Leaving		16 16	data is admining finite are to regulate on the set year in pay, were to a Social and Recommition programs have been cannoted. Those entities seen than except of all whether and the second of the second payments of the second payments are uniformly Social and or will close. It is all the second positioners in year and the second payments are positioners. We are seening a comment consumer to the second payments and the second positioners of the position is a second payment of the second positioners will be programs as a second payment of the second payment of My but contained to the second payment of the second payment of may be contained to the second payment of the second payment of My but contained to the second payment of my be contained to the second payment of my beautiful and the second payment of my beautiful and my bea	work has always been done remotely Not Yet Determined	Normal Business Hours Normal Business Hours	Supply Chain Supply Chain, Loss of rest from tenan	50-79% 10, Less than 29%	No.	Yes Unive	
3192020 14:27:35 Ellis Sporting Goods	Retail Youde		6-11	were the majority of our revenue	Futough, Layoffs	Limited Business Hours	Production	Greater than 75%	Yes	Yes	Opening Capital
379/2020 16:29:36 Southern Sealload Market	Wholesale Trade		10-60	50-72 to of our business is to Hardaurants. Hardaurants are suffering. Some are or will close.	Furlough, Not Yet Determined	Normal Business Hours		50 PSN	No.	Yes	The biggest help will be to those employees faringinged. I cannot provide continuely of wage at current or peat total because I cannot determine how business will be for the fine-execute future.
\$192000 163537 Juy of Therapy \$192000 164609 Albus Global Solutions, Inc.	Health Care or Social Assistance Manufacturing		16	patients have been cancelling in person appointments. We are seeing a decrease in revenue.	Not Yet Determined Not Yet Determined. We are prepared to w	Limited Business Hours of Normal Business Hours	Services Supply Chain Services	Greater than 75% Less than 25%	Yes	No. Yes	Legistron devision (Program Throughest soul Sale Technique mount shall be to Travering patients memority  Additional Referencies on the mode of the Contractive and Additional Sale Technique mount of the Contractive and Additional S
\$192000 14.35.37 Juy of Thwapy \$192000 14.66.00 About Global Solutions, Inc. \$190000 15.35.15 Killoy KlundyrChicken	Wholesale Trade Health Care or Social Assistance Manufacturing Accommodation or Food Services Other Services		10-50 1-6 10-50 10-50 6-12	Soles and Staffing	Not Vet Determined	Limited Business Hours of Normal Business Hours Limited Business Hours Normal Business Hours	Services	SO PSN Greater than 25% Less than 25% SO PSN 25-60%	Yes	No Yes Unique Unique	
				My business is college based and now that there doing online classes	an quantity	Name Barrers Haars			-		
3/98/0000 16:396.38	Other Services		10-60	there's no point of coming out to get senices	Not Yet Determined	Limited Business Hours		Greater than 75%	Yes	Unsure	Cost think of one right now — Fin assuring when things get back the folicially part will be better as of now it will be forcide.
				Medical winter to the form general public and tourists, can outstook of winting school and adult groups; can will alone of programs and constraints for this income and the adult and artists and artists and artists.							
3782000 16 68 12 Talahassee Museum	Arts, Extertainment, & Recreation		61-100	My business is college based and now that there doing online closess they will not be land. Also will needy how being also and being actions the part of the land. Also will needy how being also and being actions the land of the land and land appears to the land and lands. Concentrations of learning schools and hand groups, consistence of programs and potentially businessing events; part for early now formation (increases allocation of staff resources to channing efforts; and potential diversig as particulated, many controls of the land of the lands of the la	Remote Working Remote working to some	a Normal Business Hours	Services	26-60%	Yes	Yes	Aude from increase revenue secretation there in title in the war of recognision exhaust.
WERNING SETTING SHOW AND ADDRESS.	Stated Trade			percommon recovers.  Decisional destinates in our state as well as unable to participate in welding at local markets.  Ses couldness land that the out back on hours employees work as a restaurant we have been out to half capacity, which has hurt our locales delarately.	Europe Not Ver Department	Closed Temporaris				Unive	Special around not accompanion by minimum and flut move
3/16/0000 16:13.08 Verai Apothecary 3/16/0000 16:36:31 Saby Davig Pub and Deli	Retail Yeade Accommodation or Food Services	Yes.	1-6 10-60	less customers, land had to out back on hours employees work	Futough, Not Yet Determined out back on hours worked	Closed Temporarity Normal Business Hours	Production, Services Services, Supply Chain	Greater than 19% Less than 29%			Francis (and purple and someomodation for anotherwise of first angles  (including purple to any section (and (including ))  (including purple to any section (including ))  (including purple to any section (including ))
316000 NEED Host American Grill	Accommodation or Food Services	Yes	10-60	as a restaurant we have been cut to half depacity, which has hurt our income dramaticity.	Not Vet Determined	Limited Business Hours	Production, income	25-60%	No.	No.	sergicinity fame, for more and other famel codes
3/16/2020 16:55:03 Monagram Art	Other Services	No	16	We have had orders cancels due to canceled events and closings of businesses.	Not Yet Determined	Try to keep normal business hours, but Dep	per Production, Supply Chain	25-60%	Yes	Yes	Credit lines or funding to insure we can meet our minimums and keep affect.
S19/2020 17:07:30 Willie Jewell's old school bbq S19/2020 18:10:14 Smallcales Tallahassee	Accommodation or Food Services Accommodation or Food Services	Yes Yes	10-60 6-13	70% drop in business so far. Layoffs and furtuighs. Cancelling a number of marketing initiatives. All kinds of financial impacts	Futough, Layoffs, Not Yet Determined, Clo Not Yet Determined	ne Normal Business Hours Normal Business Hours	Services, Supply Chain Services	Greater than 75% 25-50%	Yes	No Unique	A girt addition to reconstruct time.  A girt addition
		Yes		Step drop in sales. One person only on site. Little bit of a downturn in support from	Not Yet Determined		Services		Yes	Unical	
3/16/0000 18:50:30 WDXD Radio 101.9 FM (Deta Star Radio of Florida Inc.)	Accommodation or Food Services	No	16	businesses.  It significantly has been impacted with the number of customers. We out		Normal Business Hours		Less than 20%	No.	Yes	Satta heigi petting our vaste in Stort of the public part South So
				very slow very very fast and this is with extra extra precautions, constan updates on social media and reaching out to groups and papers to let	d.						
				That we have noticed and appreciate so much. We love our Tallahasses							
3/16/0020 19:18:39 Your of Italy Italian Kitchen, LLC	Accommodation or Food Services	Yes	10-60	of subshinding infillations. All outsets of transcriam imposits from gaining in the subshinding infillation. The subshinding in subshinding in the subshinding in the subshinding in subshinding in the subshin the subshindin	Not Yet Determined	Normal Business Hours	Production, Services, Supply Chain	50 PSN	No.	Unice	What can we do to continue to pay ent and our employees. We true this resignation and execut.
				E agrificantly has been impacted with the number of customers. We got very slow very very fast and this is with exits exits precautions, constan	a a						
				them know what we are doing. Siveryone has been very kind and helpful. That we have noticed and appreciate so much, We know our Tallahasses	4						
3/16/2020 20:38:50 Tour of fally failer Kitchen, LLC	Accommodation or Food Services	Yes	10-60	Commission by a cut- and if it hands to an excusion and the low of the Commission of the commission of the commission of the commission of the property of the commission of the commission of the commission of the updates on the cold ends and man shall go of the propies and paper to the propies and the cold and propies and the cold and propies and paper to the cold and propies and the cold and propies and propies and propies and propies and propies and propies and the cold and propies and propies and propies and propies and the cold and propies and propies and propies and propies and the cold and propies and the cold and propies and propies and the cold and propies and the cold and propies and propies and propies and the cold and cold and the cold and propies and the cold and propies and the cold and th	Not Vet Determined	Normal Business Hours	Production, Services, Supply Chain	50-75%	No.	Uhouse	William Case was did to continue to juny word and our employment. We trans that manifolds do sensors.
				We design and prepare wedding and event flowers. All of our contracts have been cancelled for 3 months so far. We have no work at all. We							
3/16/2020 22:01:11 Many Gunnels Flowers	Other Services	Yes	6-10	had 15 event contracts to provide flower arrangements. We have none now til September.	Futough	If we can draw up an order for a flower arts	any Production, Services	Greater than 75% Greater than 75%	No.	No.	To so refind use on any payment earthrapy from .  Uniform.
3/16/2020 22/23/08 Deep Brewing Company 3/19/2020 2:12:09 McGowarts Hope and Grapes	Manufacturing Accommodation or Food Services	Yes	10-60	State Mandated Closure As a restaurant, we have been limbed to established oxidelines.	Futough Not Yet Determined, Since we are still in th	Closed to the public. Allowing to go orders: e Normal Business Hours	for Production, Supply Chain		Yes	No. Unique	
3/18/2023 6:17:34 Cypnes Restaurant	Accommodation or Food Services	Yes	10-60	Smited to tage only, no dire-in.	Layoffs	Closed Temporarity	Production, Services, Supply Chain Production, Services, Supply Chain Production, Services, Supply Chain	Greater than 75% Greater than 75% Greater than 75%	Yes		Assistant among land such assistant and such assist
3180000 226111 Masp Gunnish Flowers 3180000 226100 Desp Reverig Curopary 31800023 21648 Michowath Napu and Grapes 3180023 61730 Cypras Needawalf 3180026 61730 Cypras Needawalf 3180026 6230 Verlags Regions Africas 3180026 2230 Grows Blazer Calis	Other Services Manufacturing Accommodation or Food Services Accommodation or Food Services Accommodation or Food Services Accommodation or Food Services	Yes Yes Yes Yes Yes	6-12 10-50 10-50 10-50 10-50 10-50	tion of measure	Futurely Futurely Not Yet Determined, Since we are still in the Layoffs Societ to limit employer's hours and numb- forced to limit employer's hours and numb- forced to limit employer's hours and numb-	or Limited Business Hours	Production, Services, Supply Chain Production, Services, Supply Chain	Greater than 75%	Yes		AMERICAN CONTROL OF THE CONTROL OF T
3/18/2023 8-68/28 - A town Wings Supporter 3/18/2023 9/23 12 - Porisa Wing Factory	Accommodation or Food Services Accommodation or Food Services	Yes	10-50	Specialis	Not Yet Determined	Limited Business Hours	Services, Supply Chain	50-79%	Yes	No.	to List this business under the connect name when you click on it on the resp. Buth A boar Wings are still under the cit business. Assess before they wave taken over.
				Have had SEVERAL cancelled catering orders. States within the carle					-	~	FEMALE.
3/18/2023 9:53:49 Careing With Care, LLC	Accommodation or Food Services	Yes	16	wearner in "It list uses than the uses pror). Projecting the same level of decline (first many) this uses.	No "futought" per se, but definitely had to	rw The pilon is normal business hours but that	res Services	Less than 20%	Yes	Yes	Obviously foundation resources would be MODIT meeting to continue to other exponent as the revenue will no longer align-
				— purposes y results interest about 26 due to the fact that we cannot add.  Bern 10 molt if we cannot quantities that we will have the fact of the control and.							
				them. Our sales are down by over 60% company wide. We are working to keep the stores operations with skeleton crews and bring back.	4						
3/19/2020 10:08:50 Grub Burger Bar 3/19/2020 11:20:29 Five Diamond Services	Accumunatation or Food Services Other Services	Yes	10-50 6-12	Crubaters to work as the sales volume allows.  A lot of our discretibles convoled experies.	Layoffs Not Yet Determined	Limited Business Hours Limited Business Hours	Services	50 PSN 25-60%	No.	Yes	Code, and one commonstration don't extinct requires the extra of the extra of the extinct of the
	de contractor de la con			Lost revenue of close to \$4,000 as of now. Essentially wiped out our							
3/19/2020 11:42:43 The Junction At Monroe	Accommodation or Food Services	Yes	16	Drawlic drop in customers	Not Vet Determined	Normal Business Hours	Production, Services, Supply Chain	Greater than 75%	No.	Unique	French and monthly as the eart margine defined trans at the AA Codates A
31902000 1136 DB Tallahassae Laccio Pet Care, LLC 31902000 1142 DB The Janelson of Microso 31902000 11247 In LC LUP (Indicators of Microso 31902000 1228 IV Capple Cap Products 31902000 1228 IV Capple Cap Products 31902000 123700 Tao Faque Visio	Other Services Accommodation or Food Services Other Services Ans, Errotainment, & Recreation Ans, Errotainment, & Recreation	Yes	16 16 16 16 16	Loss of business and revenue	Layoffs Not Yet Determined Layoffs Not Yet Determined Futbough	Normal Business Hours Normal Business Hours Remote Working Limited Business Hours Closed Temporarity	Services Production, Services, Supply Chain Services, Supply Chain Services Services	Greater than 1916 Greater than 1916 SO 1916 SO 1916 Greater than 1916	Yes	No.	Final attention at one religion beams off at O. Control  Las.  The control of the Control  The control of the Cont
3/19/2020 12:31:06 Train Fight Win	Adu, Entertainment, & Recreation	No			Futough	Closed Temporarily	Services	Greater than 75%	No	No.	Francia Militaria
3/19/2020 12:34 14 Suosenille	Other Services	No	6-11	sales	We close early now	Limited right now but may have to does at t	tog Production, Services, Supply Chain, 1	Cu Greater than 75%	Yes	No.	Venedal .
3/19/2020 12/36/11 Signatura 3/19/2020 12/36/14 Signator Inn.6 Suites - Jackson-life / Suiter 3/19/2020 12/36/37 SELLA SELLA INC	Manufacturing Accommodation or Food Services Accommodation or Food Services	Yes.	6-12 1-6 19-60 19-60	Feser orders - tower revenue Declines of 30 - 40%	We close early now Not Vet Determined Layoffs, Not Vet Determined Not Vet Determined	Limited Business Hours Normal Business Hours Limited Business Hours	Production, Services, Supply Chain Production, Services, Supply Chain	26-60% 26-60% 26-60%	Yes	Unique Unique Unique	Frank  you will be grown they prompted by
3/16/2020 12:38:53 BELLA BELLA INC	Accommodation or Food Stenions	Yes	10-50	SALES OFF OVER 50%	Not Yet Determined	Limited Business Hours	Production, Services, Supply Chain	25-60%	Yes		Milatol Aut The Mistrectional
3192000 124538 Crawo, LLC dia Sport Clips Halouts 3192000 124338 Greet Games Library 3192000 124338 MARTINE ARTS FITHESIS ACADEMY OF TALLAHASSEE INC	Other Services Accommodation or Food Services Other Services	No	10-50 1-6 1-6	sales Fasar cidars - Josep streams Declines of 26 - 40% SALES OFF CHIEF Soft SALES OFF CHIEF Soft Sales have depoyed one 50% due to restrictions on truch and excise statisting. Reduced cultimers and reduced hours	Layoffs, Decrease fours-most full time staff Not Yet Determined Layoffs	f d Limited Business Hours	Production, Services, Supply Chain and Services CAN NOT LONGER DO AFTER SICH	so rais	Yes	Yes No Chouse	Cash Row. 38.4 x rans facility findly scales applit. Sinth binaries particular Confederation in Production of Confederation of Confederation in Production
3790000 124338 GINE GAINN LEVRY 3790000 124308 MARTINL ARTS FITNESS ACADEMY OF TALLAHASSEE INC	Other Services	No.	16		Layoffs	Limited Business Hours	CAN NOT LONGER DO AFTER SICH	so ran loc so ran	Yes	No. Unique	Total Suchase gravitions Code Global Total Codo 1 and Codo 2 and C
				MANIMAL COP SITE, CLASSISS TOMOLILLISS promises the companion of the comp	4						
3/19/2020 12:43:52 The Learning Center for Excellence	Educational Services		6-12	we've only had about 12 students in attendance. Teachers usually average 63 hours per week, now only receiving about 16 hours. We've	Layoffs, Decrease work hours	Normal Business Hours	Services	Greater than 75%			Rectatation and high will playing employees
319200 12430 The Leaning Center to Excellence	Educational Services	No.	6-11	the naw a significant drop in patrons at the start of this virus and then	Layoffs, Decrease work hours	Normal Business Hours	Services	Greater than 75%		No.	Marit assatistics and heapy with paping employees
				were forced to shut down completely in order to comply with the Covernor's sanctions and keep employees/community safe. We are							
WINDOWS TO SEE TO SAME AND SEE TO SEE	Arts Extensioneer & Recognition	Yes	13.60	be open in no revenue in tous of employees and makes it difficult to pay	No one is westing	Closed Temporaris	Services	County Than 1976	Yes	Trees	half-with position bills and help specified report and first the conflict Plans are all short of process. When are not a financial first and the process in conflict Plans are all short of process in the process in th
3/19/2020 12:50:57 Tomahawks.51 Inc 3/19/2020 12:51:67 Steatth Couler LLC		Yes No	10-50	bile.  Customers starting to close do to other businesses closing.  No direct impact to our office, broader impact to the churches that we	No one is working Not Yet Determined	Closed Temporarily Normal Business Hours	Services Services	Greater than 75% Less than 25%	No.	Oncure No.	hop with the position of the stationing counter metalization by grading from a sear to sold of many, the same metal of many, the same metal and of many, the same metal and metalization of many and many
\$195000 1256.22 Florida Catholic Conference \$1950000 1257.29 Divas and Devis HOUSE OF STYLE	Other Services Ratel Yeate	No	10-50 1-6	No direct impact to our office, broader impact to the churches that we sense	Not Vet Determined Layoffs	Normal Business Hours Closed Temporarity		None	Yes	Yes	
3/16/0000 12/57-29 Divas and Devils HOUSE OF STYLE	Retail Trade	No	16	Some staff choosing not to come to work your training services cannot be	Layoffs Se	Closed Temporarily	Production, Services, Supply Chain	Greater than 75%	No.	No.	Americing and revenue
				provided remonely) Most customers choosing not to come to the office. The nature of fight training requires 2 people to be within 6" of each other.							
SYSSOC TEXTS IN Luky and Charmed	Educational Services Ratal Youte Other Services Manufacturing	No.	19-60 6-12 1-6 51-100	critics.  Reducate Daily triffs; and cases  Lase of revenue  Hase in Admit in it is also due to concellation of events, subcase, etc.  While an Admit in it is also due to concellation of events, subcase, etc.  While an Admit in it is also due to concellation of events, subcase, etc.  While an Admit in it is also due to concellation of events, subcase, etc.  While an Admit in it is also due to the concellation of events, and produce of events  order. An Admit in it is also due to the concellation of events  events and produce and admit in a due to the concellation of events  events and produce and events  events and events	Not Vet Determined Futough, Layoffs Layoffs, Limbed staff Futough, Layoffs, Remote Working	Limited Business Hours Limited Business Hours Limited Business Hours Limited Business Hours	Services	SO FISH Greater than 75% SO FISH Greater than 75%	Yes	No.	Tony information as one seage in these in home region is quick tray in the final scale.  Where you must be the in which tray to the contract of the contract o
3160000 1308 68 Luky and Chamed 3160000 1313 of TBF Autorotive Inc. 3160000 1313 09 Full Press Apparel	Other Services		16	Loss of nevenue	Layoffs, Limited staff	Limited Business Hours	Production, Services, Supply Chain.	SO PSIN	No.	No.	Business Superiors
2 House to take his rese appare	manazariy	-		While not directly part of the hospitality industry, we do manage large-	Possage, Lapons, Remain Hosting	Little Balling Hall	Production, and states, adapty Coast	Great State Fire		-	rough to pay employers to the territories or the territories to the te
				scale events and have already lost one contract, with potentially more to come. We also have clients in the hospitality industry who are re-							
3190000 132338 Bulliog Stategy Group 3190000 132835 TLC Chiopradis	Professional, Scientific, & Technical Service Health Care or Social Assistance	es No	16 10-50	have a negative impact as well.	Not Yet Determined Not Yet Determined, Modified business has	Normal Business Hours us Limited Business Hours	Services, Supply Chain	25-60% 25-60%	No.	No. Yes	Continuity growing shado in support place (in continuity for conti
A ROOM LISTS IN COMPANY	Accommodation or Food Services			Far fewer sales and since we just opened we aren't sure we can stay	NAME AND ADDRESS OF THE PARTY O		annual, supply Crain	27000	-		
31950000 133639 Ravish Taosa 31950000 133639 Hillipp inn installation 31950000 133639 Hillipp inn installation 31950000 134337 Inagine That Gift Baskets	Accommodation or Food Services	Yes	19-60 190-600 6-13 1-6	Personal parameter variation. For flower states and district we just opened we aren't sure we can stay open. states off 55% Loss of ability to serve food and aborbot on premise. PO% revenue toes. Secretars for come to a visit of last.	Layoffs, Hours drantically out Furtough, Layoffs I. Not Yet Determined Not Yet Determined	Limited Business Hours Limited Business Hours Limited Business Hours Normal Business Hours	Services, Supply Chain Supply Chain Services	SO FISh. SO FISh. SO FISh. Greater than 75%	No.	Yes	Featural actions of an earth on two moltrap finals are will floor the control or an entrol and the control and the control or an entrol and the control or an entrol and the control or an entrol or an
3/16/2020 13:42:36 Granter Country 3/16/2020 13:42:37 Invasion Thursday Bustiers	Accommodation or Food Services Accommodation or Food Services Retail Trade	Yes	6-12	Loss of ability to serve food and alcohol on premise. PO% revenue loss.	Not Vet Determined Not Vet Determined	Limited Business Hours Normal Business Hours	Services	SO PSIN	No.	No.	Financial Process Asset to Ass
3/16/2020 13:54 13 Nos Yoggery	Retail Yode	Yes	10-50	we deal with the public and the public is affaid to go outside business has stooged compresely	shorten work hours and maybe layoffs if no	or marke closed if magnetists to softer the		Greater than 75%	Tes	Yes	Common tear in contrage as manurary and an accommon contrage as manurary and an accommon contrage as manurary and accommon contrage as manurar
3/19000 145108 Five Star Linousine LLC	Other Services	Yes	16	Stockings and reservations have cancelled and/or postponed. No new business is coming in.	Layoffs	Normal Business Hours	Services	Greater than 75%	No.	Union	Name is put programme and measurement of the control of the contro
278700 M76 M DOM DEPOSITO 11 C	Other Services	100	16	Some jobs have been postponed by customers being unsure of the	West toward out officered and wife	n Normal Business Moura	Supply Chain	None			No. of the second secon
3/16/2020 14:07:13 Meting Pot Tallahassee	Other Services Accommodation or Food Services Health Care or Social Assistance	Yes	10-60	Our sales are down over 50% as of now.	Futough, Layoffs	on Normal Business Hours Limited Business Hours Limited Business Hours	Supply Chain Production, Services, Supply Chain Production, Services	Greater than 19%	No.	Unique	Support or employees
31950000 145656 Janes Upralemy LLC 31950000 1459110 Melling Per Tatanassee 31950000 1451817 31950000 145818	Health Care or Social Assistance	No.	1-6 19-60 1-6 100-600	Leads or always a leaf or lead and account on presents. You remissed which includes his tast case is without host. But allow a final a shall be just a value of the final account	Work hours not affected yet with workload- Futough, Layoths 502 Vet Determined Remote Working, Not Yet Determined	Normal Business Hours with Flemate being	os Sales contact with customers	None Greater than 75% 25-50% Less than 25%	No.	No Unicare Yes Unicare	Papid segress  Segress
				We do baseds built restals and sales: with no graduations or weddings being performed our 3 months of "Christmas is no completely lost."							
3/19/2020 15:17:03 Formule by Vince	Retail Trade	No	16	seems are soon.  With dis basediskuit netable and sales: with no graduations or weddings being performed our 3 months of "Christinas is no completely lost. Weddings that where teppening are now calling for influend. We are gym and we had to shut down. We are worsed about being able to july constrient, our employees, and all off our expenses. We are sometiff the oil have a batting judged or our business and people will.	Layoffs e	Limited Business Hours	Production, Services	Greater than 75%	No.	Unive	Research Money
				to pay ourserves, our employees, and all of our expenses. We are worted this will have a testing impact on our business and people will							
3/16/2020 15:37:25 Toxin Fight Win Tatahassee	Atts, Extertainment, & Recreation	No.	16	Cancer their membership.	Citable to work	Closed Temporarity	Services	Greater than 75%	The state of the s	No.	Financing of high is possible our members withalf webside.
				campus. The campus is closed indefinitely which impacts our business greatly. All school activities, attivities events, and productions have been							
3/19/2020 Note of Spain IT 3/19/2020 Note 22 Checkers 3/19/2020 Note 28 Southern Scholanning Foundation	Accommodation or Food Services Accommodation or Food Services Health Care or Social Assistance	Yes	51-100 51-100 6-10	metaurant.	Layoffs Not Yet Determined Remote Working, Considering options to re	Closed Temporarity Limited Business Hours	Production, Services, Supply Chain	50-79% Less than 20% 25-60%	Yes	Yes	Stancial assistance for employees and for larger final expenses like mort and utilized
3/19/2020 16:46:38 Southern Substantily Foundation	Health Care or Social Assistance	Yes Yes No	6-10 6-10	Revenue loss, increased cleaning costs	Remote Working, Considering options to re	Limited Business Hours du Normal hours and remote work	Services	25-60%	No.	No.	Operational gazers. We are a range off and transmission may not be featured.
S1950000 1653.37 Preeminence Contracting and Construction	Construction	No.	16			Limited Business Hours	Services	25-60%	No.	No.	
3/16/2020 17:54:08 Suosenille	Other Services Professional, Scientific, & Technical Service	No.	6-12	smaller work covers, etc. all. Our business is customer base and due to the covid 15 we have had in called Clienta are beginning to lary people off. 1998 translate into lots revenue. office observed to clienta.  Office observed to clients.  Our observed to clients.	We close early now	Limited right now but may have to dose at	tog Production, Services, Supply Chain, 1	Cu Greater than 19%	Yes	No.	Financial  Cognitive Survivious employment and support of ESC companies. No an ESS and find resease are will juil ESC. As ESC meanine adopts, or set four ESS resease.
3/19/2020 17:54:08 Septembe 3/19/2020 17:15:51 (b) Sobbline 3/19/2020 17:37:36 Whole Child Leon	Professional, Scientific, & Technical Service Health Care or Social Assistance	and No.	6-12 6-12 1-6	Clients are beginning to tay people off. Will translate into lost revenue.	Renote Working	Limited right now but may have to close at Remote Working Limited Business Hours	Production, Services	Cui Greater than 19% Less than 20% Less than 20%	Yes	Yes	Capital for confound employment and export of BICC companies. "We are BISB and file or makes we set you BICC. As BICC common display, so will not BISB eventue.
STREET, THE STREET, SECTION AND STREET, STREET		-		office closed to clients. Financially with a shortage of attributes (side) coming in for classes,	No Verhaminat Source by		Section .	60,700	Yes	-	Approving Religion For contract and other property to the contract and the
S195000 173839 Many MiQueen's Affect attaining Center, LLC S190000 173839 States Society, Inc. S190000 185649 April 1990000 S190000 185740 The Case Center for Women and data	Other Services Professional, Scientific, & Technical Service Other Services Other Services	es No	16 16 16 8-11	Promoting your allows age or assume, young control of an access, casings, etc. Who are a frair calcor—Clients are canceling appointments no customers. Loss of projected inventue \$50000+	Not Vet Determined, Fewer bours offered. Appairments cancelling — no work Layoffs Remote Working	Limited Business Hours Normal Business Hours Remote Working Remote Working	Services Services, Supply Chain Services Services	50-19% 26-60% 50-19% Greater than 75%	Yes	No.	A pract raw further a total fries and treat in the fire and treat
3/19/2000 18:05:48 Ages UPRODO 3/19/2000 18:07:42 The Clasis Center for Women and Gats	Other Services Other Services	No.	1-6 6-12	no customers. Loss of projected revenue \$50000+	Layoffs Remote Working	Remote Working Remote Working	Services	SO-19% Greater than 79%	No.	No. Yes	Makes to pay applies protein view.  Accordant to 19th Strip parties protein view.  Accordant to 19th Strip parties protein view.
		Yes							Yes	No.	
3/16/2020 18:15:56 Northing Bundt Cakes 3/16/2020 18:25:27 Bund B Swattod and More	Accommodation or Food Services Accommodation or Food Services	Yes Yes	19-60 1-6	Business has slow-down and not sure if this is going to continue	Not Yet Determined Not Yet Determined	Normal Business Hours Normal Business Hours	Production, Services Drop-off of customers coming in or on	25-50% Der Less than 29%	No.	No.	Jakanning only um Lode guydd Apriliad Carlos (Apriliad Carlos Garden Carlos Car
3/16/2020 18:47:34 2-5-1 Big Band 3/16/2020 20:18:46 Apalachee Ace Hardware	Health Care or Social Assistance Retail Yade	No	10-50 10-50	symptoms (follow it try to pay out time white off) Business has stire-down and not sure if this is going to continue Reduction in volunteer hollow counselors to staff 367 hollow, employed who can do their job trun home advised to do so	Remote Working Not Yet Determined	Normal Business Hours	Services	None	Yes	Yes	financia support of operations are impactsed
3/16/2020 20:18:66 Appliantee Ace Hardware	Retail Yode	No	10-60	We are a digital website which covers FStJ sports, which has cancelled	Not Vet Determined	will keep normal hours unless bus slows to	lever making full payroll unaffordable		No.	No.	imaging publishes on emergency dick leave emplainments
379/2000 20 40 19 Occasio State Source Publishing	Information	Yes	16	We are a digital website which covers FSt3 spots, which has cancelled competition, practice, recruiting and events. This impacts our subscription revenue, appropriatips and may impact other revenues.	Remote Working, Not You Determined, Mar-	y a Remote Working	Supply Chain. We have no competitio	or 2 50-7505		Trans	Assistant with internal contraction
	- manual								_		
319/2000 20:41:27 Dog St.All 319/2000 20:48:00 The Bledisk Attenuative	Accommodation or Food Stenices Retail Trade	No.	6-12 1-6	Our overall traffic has been curricupitly in half. We have limited your business to disterblus and carryout orders, while shutting down the main indoor clining area.  Foot traffic has come to a complete stand still.	Decreased hours Layoffs, Remote Working	Limited Business Hours Limited Business Hours	Production, Services, Supply Chain	25-60% Greater than 75%	No.	Unique Yes	Souther Sheek at with personal
		146							~	_	Applies to all the property of the contract.
3/9/2000 23:32:03 Committee Cuts & Color 3/20/2023 0:17:08 Welcome Here, LLC	Other Services Read Estate and Rental & Leaving Other Services	No	16 16	We are a hair usion with many sidenty clientale. They are canceling the appointments so that they social distance by staying at home during the pandemic.  Assign cancellation of over \$1000 in bookints.	Loss of sales and income Remote Working, Not Yot Determined Not Yot Determined	Normal Business Hours Remote Working Normal Business Hours	Services	25-60% 25-60% Greater than 75%	Yes	Yes	Supplemental income for the cell and the value.
3/30/3539 0.17:08 Welcome Herrs, LLC 3/30/3539 0.32:01 Ass/s Multiculaine Restaurant	Maur Entate and Rental & Leaving Other Services	Yes Yes	16	Abrupt cancellation of over \$7000 in bookinhs Loss of nevenue	Memore Working, Not Yet Determined Not Yet Determined	Normal Business Hours	Services	20-00% Greater than 75%	No.	No. Yes	Funktion
STRUCTURE STRUCK The Book Base.		Yes		National Control of the Control of t					No.	Yes	
330,303 7.18 15 Golden Lighting	Accommodation or Food Services Manufacturing	No	19-60 19-60	Supply chain-decuption	Reduced work hours Remote Working	Normal Business Hours Normal Business Hours	Supply Chain	Greater than 79% None	Yes	Yes	Funding light anticion, chiest is appeare. Ste Remove have grow in
				Supply claim designous. We are a resumant experiencing paintally situeer sales—about nonescitiver. First spring graduation being cancalled in several repairing our authority and added 250°C in Following that time, which their sets us up for the stare surranter. All of our appeals events have cancelled No claims.							
3/30/3939 8/52-68 Table 29 3/30/3939 8/18-69 Makkage	Accommodation or Food Services Health Care or Social Assistance	Yes No	61-100 1-6	time, which then sets us up for the slaw summer. All of our special events have cancelled	Layoffs Fullough	Limited Business Hours Closed Temporarity		Greater than 75% Greater than 75%	Yes	Chause No	Copid Anatom
	Health Care or Social Assistance	No	16						No.	No.	
300,000 9.51 13 Taxty Partty Bakery, Inc.	Retail Trade	Yes	10-60	customer traffic, reduced or cancelled restaurant, hotel, coffice shop customer orders	absentes worker out sick garabable tested	po Normal Business Hours	Production, Services	26-60%	Yes	Unice	Snancial aid to ment dishiptions
300,000 9.5 t 3 Tany Feety Bahay, Inc. 309,000 9.5 t 4 Carolina Cale 300,000 9.2 t 5 Royan Elevi 300,000 93233 Rojay Yurudy Jirkan	Accommodation or Food Services Accommodation or Food Services Accommodation or Food Services	Yes Yes Yes	19-60 6-12 1-6 6-12	Very large decrease in Susiness due to location being near PSU campur Our husiness has durined over 70%.	absentee worker out sick grobable texted is Furbough, Not Yet Determined, Student en Not making money to pay bills Not Yet Determined	pit Limited Business Hours	Production, Services Services, Supply Chain Services, Supply Chain	25-50% Greater than 75% Greater than 75%	Yes	Unice Unice Unice	Named at the editylans Control of the editylans
3/05/000 10:22:33 Kingy krunity chicken	Accommodation or Food Stenions	Yes	6-10		Not Yet Determined	Limited Business Hours	veen, augpty Child	None	No.	Uhouse	Heat-Citify parkitations, too early to tary at this tote

Timestamp Business Name					Now has your workforce - staff, employ						
	Rusiness Sector	we you consider yo	or or reaction of Employ	2 employees taid off, other employee hours, cut, disruption of parts and		personal are your planned business hours	un rease indicate whether you antici	yes ween is your estimated loss of recen	num parm you aware of resources, available to hel	p yearen your doctress have a business continuity plan?	And without Marked and Anticological Anticol
3/05/0000 10/32/80 Liviversity Cycles of Tallahassee 3/05/0000 12/62/00 The Tile Centre of Florida LLC 3/05/0000 16/17/13 Alleris Excandion	Other Services Other Services Construction	Yes No	6-13 6-13 19-60	2 employees last off, other employee hours out, desuption of parts and inventiny suppliess, eignificant decrease in business and floot stiffs Loss of sales & disruption of supply lines has not sales.	Layoffs, reduced hours Remote Working, Not Yet Determined Not Yet Determined	Normal Business Hours Limited Business Hours Normal Business Hours	Production, Supply Chain Supply Chain Production, Hard to answer as of no	50 PM 25-50%	No. Yes	Visure Yes Uniuse	Senti Sentano Francisco Mandana
		No		has nat yet Limbed to take-out only, diving in services has been suspended loss of	Not Vet Determined			w - e None	Yes		
3/00/2000 17:31 10 Street Fast Buffel 3/00/2000 18:12:88 Engaged Academics, LLC	Accommodation or Food Services Educational Services	Yes	1-6 6-12 6-12	Limited to take-out only; diving in services has been suspended, loss of revenue.  Limited operations, 100% of our services were face to face.	Not Yet Determined Remote Working	Normal Business Hours Remote Working Normal Business Hours	Services Services	25-50% Greater than 15% 25-50%	Yes	Unique Unique Unique	Francis appear Francis (Appear) Francis
3/20/2020 18:16:33 Sian Bidro	Accommodation or Food Stenions	No							No.	Unicure	Any francisi while final that assist the business.
3/30/2020 21:00:57 Chishis cafe	Accommodation or Food Stenions	Yes	10-50	Huge dop in sales we may have to permanently close down we will be liging of staff. Our business has been legitimately origited Our location is in the heart of downtains, White ligitious and Zakk max.	Layofts	Normal Business Hours	Production, Services, Supply Chain	50-79%	No.	No.	Neg
				And we will be a second of the	al and an						
3202200 21 33 19 South eastern hospitally management	Accommodation or Engl Sensines	Yes	51-100	small businesses in Tallahassee with actual GRANTS, or many will not least?	Levelle	Characters on attribute one left in their and	we've mandated to not ones till mid Andrew	County Than 1975	Yes	Trans.	Goods to help pay year, evacuren, and utilities
3/21/2020 7 Six 12 Mad Dog Contraction	Construction	No.	10-60	Future work from clients have been put on hold. Employees are very articles and production/efficiency has been reduced.	Remote Working, Not Yet Determined	Normal Business Hours	Production	None	Yes	Yes	Confidence for the wild act. This can't the contriling words that life of levels will grow
3210223 832 61 Chip Balbeshop 3210223 851 18 REAL SARAP	Other Services Accommodation or Food Services	No.	10-60		Futough, Remote Working, Not Yet Date: Not Yet Determined		Production, Services, Supply Chain Services, Supply Chain		Yes	No.	A Saliga from an Office or from all rights - Saliga and an an annual season of the Saliga and an annual season of the Saliga and annual season of the Saliga and annual season of the Saliga and annual season of the Saliga annua
	Accommodation or Food Stenions	No	16	Decreased in sales up to 80%. Loss of in person apportunities - shifting to unline web-based communications/continensing				Greater than 75%	Yes	Yes	
3/21/2020 11:33:25 Inquiry and Improvement, Inc. 3/21/2020 16:18:53 Florida Juice Company	Professional, Scientific, & Technical Senio Accumunadation or Food Senioes	Ges No Yes	16		Remote Working Furlough	Remote Working Normal Business Hours	Services Supply Chain	Greater than 75%	No. Yes	No. Orașie	We read the "foot apply"s seemed contracted for flows we serve to contribute to read the area of the seemed to contribute to read the area of the seemed to contribute to read the area of the seemed to contribute to read the area of the seemed to contribute to read the area of the seemed to contribute to read the seemed the seemed to read the seemed the seemed to read the seemed to read the seemed to read the seemed to read the seemed the seemed to read the seemed to read th
3210020 17:03:43 Peop River	Accommodation or Food Services	Yes	16	Our revenue fell sharply and sopidly, and we are concerned about both our staffic health and their paycheck	Futough, Not Yet Determined	Normal Business Hours	Services, Supply Chain	Greater than 79%	Yes	Onese	efficient reacting out to our customers should our take all and delineary
3/21/2020 17:08:30 Wood+Partners	Professional, Scientific, & Technical Servi-	ses Yes	10-50	Developers in the private sector are starting to pause design.1 construction projects	Layoffis, Remote Working, Not Yet Determ	nine Normal Business Hours	Production	None	Yes	Yes	Need padic which design contraction projects to contribute to recove flower. They are the Historical for retaining any professioned design staff. If these projects are discuss or with not exclude countries. In fact we need these projects to accommittee.
3/21/00/00 17:13/0* Swinz Therapy Fitness 3/21/00/00 17:15/00 Sucial Catering & Svents 3/21/00/00 17:39:36 Persoft Records	Other Services Accommodation or Food Services Retail Yrade	No. Yes	10-90 10-90 91-100 1-6	controllations projects that are agreement that occurs our disors. Over \$175,000 in incorrecement, side of \$5% of early Series have obligated 60%-60%. With it outstoness are students who are no lunger required to be present for any periors. Series of contracts due to shock market. Uses of seriests contracts due to shock market.	Remote Working, Not Yet Determined, No Layoffs Layoffs, Remote Working, Not Yet Determ	If as Closed Temporarily Limited Business Hours	Services Services, Supply Chain Production, Services, Supply Chain	25-50% SO FSM Greater than 15%	Yes	Visure Yes Unsure	Federal and clade in the Fe Higs, state and in the Segregation of enging layers that can't work
3/21/0000 17:29:36 Remote Records	Retail Yrade	Yes	16	Sales have dropped 80% 60%.	Layoffis, Remote Working, Not Yet Determ	nine Limited Business Hours	Production, Services, Supply Chain	Greater than 75%	No.	Unive	transdate grant finding, waining of utility/interior organises as well as indef transits workshaing.
3010000 1736 19 Off Cangus Husing LLC 3010000 173807 Roberts Construction Services 3010000 173807 Captain Penis House of Gyros, LLC	Real Entate and Rental & Leaving Construction Accommodation or Food Services	Yes	6-12 6-12 1-6	for in person classes.  Loss of several contracts due to stock market	Remote Working, Not Yet Determined Not Yet Determined Furlough, Not Yet Determined	Limited Business Hours Normal Business Hours Closed Temporarily	Production, Services	SO-79% None Greater than 75%	Yes No	Yes	Law interestions and grants on the sea can keep selled an act weight data.  Now yet Last in the sea to selled place in considerable in selled place in considerable parameter lend placed in prophysical parameter lend parameter lend placed in prophysical parameter lend placed in prophysical parameter lend placed in prophysical parameter lend
3/21/2020 17:38:21 Captain Petris House of Gyros, LLC	Accommodation or Food Services	Yes	16	We closed	Futough, Not Yet Determined	Closed Temporarily	Production, Services, Supply Chain	Greater than 75%	Yes	Yes	Funding with two interests or to experiment or from
3210020 174231 Studio 1At Space, LLC	Marith Care or Social Assistance	No.	16	this one project face to those for intensive traumar through, We are an intensive outgateding programs where people travel to do 3th hours of through in one week. People cannot do that? Had to close-our doors until further notice City 1976 of usual business row.	Not the forestined	Limited Business Moura	Services	Greater than 75%	No.	No.	My employee and contraction need financial supports and my office most, and utilities still need to be paid.
3010000 17-83-62 Hir Yoga Tallahassee, LLC 3010000 1807-29 Royal Thai and Sushi	Arts, Entertainment, & Recreation Accommodation or Food Services	Yes	10-60	Had to done our doors until further notice	Female Working, Not Yet Determined Furlough, Layoffs	in person yage disease cancelled, offering Limited Business Hours	Services a 5 Services Services	Greater than 75% SO-75% Greater than 75%	Yes	Union No	Search Section Find Section Fin
		Yes		Only 10% of usual business now Partients are not coming to the office for their visits. Also revenue from these lost visits have negatively impacted my business by 50% loss in revenue.					-		
5/21/2020 TRSS 26 Dynamic Spine and Wellness Center	Health Care or Social Assistance	No	16	these set visits have negatively impacted my business by 50% loss in sevenue.	Not Vet Determined	Normal Business Hours	Production, Services	50 PSN	No.	Yes	Characters in traces paid; \$5,000 count for three months obtained to use for advantaging and paying experience, access to volunteers from boar colleges and unlessables.
	Other Services	Yes	16	Institution.  I are a fixed flock course operator and my business has come to a comparable. Called glock have been carcinate as well as the days of the course carcinate as well as the days of course carcinate grounded not be used as paint work time finishings we want to day from, may be off employees, clients are called particular.  Business has declarated the mendiculary  Collects have dispert to make plans.	Lavelle	Closed Temporarily	Production Services Supply Chair-	Greater than 75%	Yes		No bookers is usafe to seaso because of the safer issues which make shall are usafe to make more.
3/21/2020 20:01:24 Pand (in Mobile Table 3/21/2020 20:12:42 Albus Global Solutions	Other Services Manufacturing	Yes	16 10-60	Orders cancelled, production slow down & panic work force	Remote Working	Closed Temporally Remote Working	Production, Services, Supply Chain Production, Services	Greater than 79% Less than 29%	Yes Yes	Yes	My before the sudden separab beause of the su
3/21/2020 21:06:00 Wish to remain anonymous 3/21/2020 21:16:43 Pear's Beauty Ser LLC	Finance and Insurance	No	10-50	brightyees want to stay frome, may tay off employees, checks are calls particled.	Remote Working, May lay-off - not yet	Normal Business Hours	Extra costs for setting up technology	to a None	Yes	Yes	Engine and chiase Fully The sec (COS) to defend on. Not so to date to receive a gard for while longer?
	Finance and Insurance Other Services Manufacturing untage Retail Yode	No.	6-12	Orders have dropped to nearly zero.	Renote Working, Reduced number of wo	k of Limited Business Hours	Production	SO-PSIS	No.	Oncore	Pushing The sees COVID-2 bill information. Will we be abile to receive a grant that will be followed:
3232023 93324 ACT Automotive Parts and Services DBA The Tuning Point Adva 3230000 931930 JR Hardingsberoacy 3230000 931930 The Stock Box	untage Retail Trade Other Services	No.	10-50 1-6 6-12 6-12 1-6 10-50	50% decrease in revenue, Access to outific spaces	Not Vet Determined Changing work schedules	Normal Business Hours Limited Business Hours	Satu costs for setting up technology Services Production Production Services, The buildings are being do Production, Services	No Motion Creater than 19% 50-19% 50-19% 50-19% 50-10-50 50-10-50 50-10-50 60 60-50 60 60-50 60 60-50 60 60-50 60 60-50 60 60 60 60 60 60 60 60 60 60 60 60 60	No. Yes	Chouse Chouse No	Transers Conference in the state date on the date of part of particular species and particu
3/23/2020 10:13:06 The Shoe Box	Other Services Retail Yode	No	10-60	Claim Nave-Bopped to ready as:  50% GOURSM 10% Inventor,  Accessed to public species  Local of dates  Battom we closed, we had a transactious discussed in the number of  Battom we colosed, we had a transactious discussed in the number of  control/patients. As of Thrustale, Match. 1%, our discuss were closed and we have in this who we will respect.  But already to the control were of the control.  Mullimore to the company of the control o	9 Remote Working, May lay-off - not yet Unable to make any Money due to the fac Remote Working, Reduced number of wo Art Determined Changing work schedules Layoffs.	Limited Business Hours	Production, Services	Greater than 75%	No.	No.	Cash flow
3030000 11.1830 The Ridney Barre Fitness, LLC	Health Care or Social Assistance	No	10-50	clientalystients. As of Thursday, March 19, our doors were closed and we have no dos when we will reoper.	Futough, Layoffs, Remote Working	Closed Temporarily	Production, Services, Supply Chain	50-75%	Yes	Yes	Finalized adelectation that enoting go destroy to my employees pay. Even though they are not enoting, and cannot enot, many of them depend on their income form my business at their sale meanure obtains, Some are obigin enotiness.
200000 11 ft 30 ft 10 ft	Accumendation or Food Sentions Accumendation or Food Sentions Accumendation or Food Sentions Educational Sentions Other Sentions Stead Trade Health Carry or Social Assistance Finance and Insurance Accumendation or Food Sentions	No Yes Yes	10-50 10-50 10-50 1-6 1-6 1-6 1-6 1-6 1-6	Business has dopped 60%	Futough, Layuffs, Remails Working Futough, Layuffs, Not Yet Determined Layuffs, Not Yet Determined Layuffs, Not Yet Determined, Less work, we work to Layuffs Layuffs As Futourise Working As Formace Working	Limited Business Hours Limited Business Hours Resease Mours Resease Mours Resease Mours Limited Business Hours Resease Mounted	denotes .	Creater Than 75% Creater Than 75% SO-19% 26-60% 26-60% Creater Than 75% 25-60%	Yes	Yes Chouse No Chouse	Found interest for mild grading to a qualifying any qualifying any family grad and make any offering and command and found for the process for any enters fo
3/3/3/300 T3/08/67 Seepersaud Studios, LLC	Educational Services	No.	16	Our business was 99% in person scheduled meetings, now we must co	má Futosgi	Remote Working	Services	50-75%	No.	Unione	Boursey to perspayment the througher Bourses Land Works and State Conference of the
3/23/2020 16:11:38 Margaris Dag Training 3/23/2020 16:38:15 Puff 4 Less Inc	Retail Trade	No.	16	Clients are canceling to stay home. Soles have dropped and once non-essential Businesses are mandated.	to Layoffs	Limited Business Hours	Services, Supply Chain	25-60%	Yes	Yes	Government assetations and banks putting our mortgages on hosts
3/22/2020 15:07:38 Walter Hathaway OD 3/22/2020 17:15:41 Lisa Miller & Associates	Health Care or Social Assistance Singura and Insurance	No.	16	Chiefs are canoning to stay borne Sales have dropped and once non-essential Businesses are mandated CDC days we should not provide routine eye care I have a finance and insurance consulting practice and insurance policic customers statif are affaid to come in	Layoffs as (Reports Working)	Limited Business Hours Remote Window	Services Services Services, Supply Chain Services Services Production, Services	Greater than 75%	No.	No.	Government assistants and states publicage or compagness in No.  specially supposed assistant and states and s
3/23/2020 18:35:19 Pappas Diner	Accommodation or Food Services	Yes	16			Limited Business Hours	Production, Services	50-P9%	Yes	No.	
3/23/2020 21:56:38 Duni Education	Critical Services Controlled Cont			customers natified as attitud to come as As a conscripting space and institution we are seeining our members (EEp- tition need to implement mere measurate to neep-our space clines and with title has the support all public costs and events with members are trained to the has the support all public costs and events which relates it believe to Not being able to provide our mission values it harder to provide and see The economic contractions associated to COVID-19 impacts to provide and see	its out out		ts o Services, Supply Chain				The real food action control to be less of the first than the series outputs.
3/20000 114 M Ellow Saucides  2/20000 114 M Ellow M Ellow Saucides  2/20000 114 M Ellow M Ellow Saucides  2/20000 114 M Ellow	Other Services Construction	No.	6-12 1-6 6-12 6-12 10-60 1-6	The solutions contraction associates (COCOSTO Implicate Specialism).  The solution of the solution associates (COCOSTO Implicate Specialism) in Market St. (Specialism) in the solution of the solution of the Solution of the Solution Specialism St. (Specialism) in the solution of the Solution Specialism Speci	regitor Vet Determined are Layoffs, Remote Working	We have quested with access to number Limited Business Hours on Financian Florida Papardo Nava Amenda (Freedock Personalo Navalo Personalo Per	n o Services, Supply Chain Production Production, Services, Supply Chain	50 FBS 50 FBS 50 FBS 50 FBS 54 605 Less Pan 205 Cenaler Pan 295 Cenaler Pan 295 Cenaler Pan 295 So FBS 50 FBS	Yes No	Yes No	The reads Standard assistance to keep key staff and a transaction new colors programs.  Employee Standard assistance on the programs.  Employee Standard and Conference on the
323222 S 48 18 Faciliges	Other Services Singura and Insurance	No.	6-12	Performance of the contract of	Not Yet Determined, Preparing to work ne	mot Prepared to work remately if needed	Production, Services, Supply Chain Covernment discusses	25-50% Leas Tea 70%	Yes	Yes	Engine house and seed on the seed of the s
3/23/2020 7:13:33 The Tallahassee Ballet	Arts, Extertainment, & Recreation	Yes	10-60	Canceling performances cancelling classes. Shut down of all business	ad Renote Working, Not Yet Determined	Remote Working	Production, Services, Supply Chain Government discuss. Services All the above	Greater than 75%	No.	No.	Feandar and
3/23/2023 F-37-56 Josh Kasper	Real Estate and Rental & Leaving	Yes	10-60	All of our bookings and events at our event establishment have been or	and Not Yet Determined	All the above	All the above	50-79%	No.	No.	Notice of states States, cost state of way quality. Named States quality and will need statisticate quality and will need statisticate quality and will need statisticate quality.
3/23/2020 7:58:23 Paper Fox Cuffee 3/23/2020 8:20:52 Dye & Wright Realty, LLC	Accommodation or Food Services Real Estate and Rental & Leaving	Yes	16 19-60 6-12 1-6 1-6 8-12 1-6	Dining room closure-drastically reduces clients. PSU closure takes axes Suyers and Selbers hesitant to purchase or sell residential real estate.	y o Layoffs Remote Working	Normal Business Hours Remote Working	All Tar ablove Services, Supply Chain Services, Supply Chain Services, Supply Chain Phobaction, Services Supply Chain Services Services Phobaction, Services, Supply Chain Services Services, Services, Supply Chain Services Services, Supply Chain Phobaction, Services, Supply Chain Phobaction, Services, Supply Chain	SO PS% Greater than 75%	Yes No	Yes No	Former greater and and any ability.  Former designs and any ability and any ab
323/3028 835 SQ Dye & Wright Realty, LLC 323/3038 822 12 Greater Depths Distributing 323/3038 825 31 Deep Brewing Co	Wholesale Trade Manufacturing	Yes Yes	16	with restaurants closed to in person diring, no one needs draft been Sovernor closed bars so we are to so only at this point	Not Yet Determined reduced hours	Limited Business Hours Limited Business Hours	Services, Supply Chain Production, Services	50 FSN 20-50%	Yes	Yes	Pendadino (in plane in invest and utility purposess)  Plane in automost and utility purposess  Plane in automost pendadino per solice in solice in a s
9230920 R12 16	Professional, Scientific, & Technical Servi-	No	16		Layoffs, Not Vid Determined	Limited Business Hours	Supply Chain	50-79%	No.	No.	Fig ng contract
2020209 19 1427 TCB Considing, LLC 3020209 1927-33 Spray Vision Element Chearing 3020209 193030 MANAGEMENT SECONTIFIED OF TALLAHASSISE, INC 3020209 19303 Law Time Braving, LLC 3020209 19303 House) Lawaring Camering Council of Tallahassae-Levi County	Other Services	No.	19-60 6-13 19-60 6-13 1-6	the have contracts in six states that have all be put on hold until this col- tons of business/cancellations.  OUR COSTOMER BASE HARD SHARPLY REDUCED THEIR EMPLOY the forced to case nearly at forms of income generation.  Inability to build community assessment, cancellation of annual summit.	Not Yet Determined	x to Remote Working  Normal Business Hours Limited Business Hours Limited Business Hours Remote Working	Services	26-60%	No.	Union	Francis conscior is a temp our more repurpor.  And office are Early policy.  And office are Early policy.
3232223 93233 MANGEMBER RECHOTERS OF TALLAHASSES, INC. 3232223 93932 Late Tribe Brewing, LLC	Other Services Other Services Manufacturing Other Services	Yes	6-12	the forced to cease nearly all forms of income generation.	Not Yet Determined	Limited Business Hours	Production, Services, Supply Chain	Greater than 75%	Yes	Unique Unique Yes No	ASSISTANCE WITH PROFICEL, INSUE CREATE PROSPARIE, PROCEPARIE, FUNDATIONAL WITH PROFICEL AND CREATE CREATE AND
3/23/2020 10:23:08 Haveing Leadership Council of Tallahassee-Leon County 3/23/2020 10:12:08 A Touri Minor Minister Inc.	Other Services	No.		Inability to build community awareness, cancellation of annual summit.	Remote Working, Not Yet Determined Reduced Moura	Remote Working Normal Business Hours	Services Statution Services Supply Chain	25-50%	Yes	No.	union community presence, we are writing on this nove  Thomas, condentally  Thomas, condentally
3/23/2020 10:31:57 Tally Fresh Max	Accommodation or Food Services	Yes	10-60	Enteroding to folial communicacy assertments, inclinations for an account for the financial of the financial	Layoffs, Working less hours	Limited Business Hours	Services	50 79%	No.	Unique Unique Unique No	Unes, anticity Financing F
3/23/2020 10:36:41 Southeaders Unlogical Partiers, LTD 3/23/2020 10:46:15 BoopPercingbyBink, LLC	Retail Trade	No.	10-00 6-11	the are having to sent our surgical cases to non-elective only and to con- flustness closed	Not Yet Determined	the Limited Business Hours Closed Temporarily Limited Business Hours	Production, Services, Supply Chain	Greater than 75%	No.	No.	Michiganization. Tax Grains, color Springer lands or for inferred linear files gray for the GLC
200000 19220 N Housing Leaboring Count of Tribitations-Lean County 200000 19124 A TWO King Paga Int No. 200000 19124 A TWO King Paga Int No. 200000 19124 A TWO King Paga Int No. 200000 19224 N Housing Tribina No. 200000 19224 N Housing Tribina N	Other Services Read Tude Assummodation or Food Services Assummodation or South Assistance Read Tude Read Tude Read Tude Services Other Services Other Services	Tes. No	6-12 10-50 10-50 6-12 51-102 10-50 1-6 6-12 10-50 10-50	We provide health education classes, such as tabacco cessation in ord	Remote Working, Not Yet Determined oup Remote Working, Not Yet Determined	Londed Business Hours Normal Business Hours	Services	Granter Res 17% 35 66% 20 56%	Yes		
3/23/2020 11:13:06 Springtime Tatahassee, Inc. 3/23/2020 11:04:00 CMC & Associates	Arts, Entertainment, & Recreation Other Services	Yes	16	We grounde health education classes, such as tabacco creation, in great the had to cancer our annual? day festival and influent our vendos, with the manage conferences and meeting around the outputy and they had then the changed how we other legal and environ. This has affected our body of classes due to social elementary and environ. This has affected our body of classes due to social elementary.  PEOPLE AND CANCELLING PARCHAGES CREEKS FOR LABOR	ich We had 6 FSU student interns who had to see Not Yet Determined	Normal Business Hours oab Limited Business Hours Normal Business Hours Normal Business Hours Limited Business Hours	Services cancellation of feature Production, Services Services Production, Services, Supply Chain	25-60% Greater than 75%	No Yes	Unique Unique Unique Visit Yes	Floatin is una contracted all did. 1  Report (agency) age off.  Report (agency) age off.  Report (agency) age off.  Report (agency) agency (ag
3/23/2020 11:25:08 Legal Services of North Florida 3/25/2020 11:36:08 Legal Services of North Florida	Professional, Scientific, & Technical Senio	ses No	10-50	Marke changed how we deliver legal aid services. This has affected our	ed Remote Working	Normal Business Hours	Services Stratution Services	Less tran 29%	Yes	Yes	Imported communication to educate the public, recicled to go and face in these interest access
3/23/0000 12/05 15	Contractions	mil .	10-50	PEOPLE ARE CANCELLING PURCHASE ORDERS FOR LABOR	Not Yet Determined	Limited Business Hours Closed Temporarily	Production, Services, Supply Chain Services, Supply Chain Services, Supply Chain Production Services, Supply Chain Supply Chain, Services, Supply Chain Supply Chain, Service comparises we Services Perenture Perenture Services	Greater than 75%	No.	Yes Unique	MONEY MONEY
3/23/000 1134 61 Supt Fee Jano Sanda, Isl. 3/23/000 1106 61 Quality los & Subse. 3/23/000 1107 61 Subset Triansport, LLC	Accommodation or Food Services Accommodation or Food Services	Yes	19-50 19-50 1-6 19-50 19-50 1-6	Occupancy has dropped from any 60% to 10%. Suppliers are not make No customers.	ng i Futough, Layoffs, Remote Working Not Yet Determined	Limited Business Hours Limited Business Hours Limited Business Hours Emitted Business Hours to St Limited Business Hours	Services, Supply Chain Production	SO PSN. Greater than 75%	No. Yes	No. Yes	As, the artifying report select that the hardens beamed on its register and this desirable.  As in controller  In all controlle
3/23/2020 12:38:32 Proof Brewing Co. 3/23/2020 12:52:01 Notice Numerics	Manufacturing Retail Trade	Yes No	10-50	Government discuse of our testing room and closure of bars and restau- tion have not had a case of Covid and have been very from their covid-	rani Layoffis, Not Yet Determined assi Employees are avoiding work herest on th	Limited Business Hours to St Limited Business Hours	Production, Services, Supply Chain Supply Chain, Some compenses we	Greater than 19% orde Less than 20%	No.	Union Union	You define of addressed questionally Privated the Stock States Time and on the International States and a greater or transposation leaves not the excitory tage, internet \$50,000 bridge tases Commissional and on the Commissional Association of the Private States Association of the States Association of t
3030000 16 17 01 Emer Transport, LLC	Assummentation or Food femines Assummentation or Food femines Manufacturing Read Tube Transportation and Wasenbouring Assummentation or Food femines	No.	16	Fregit is limited, due to required quarantine's around the area Business Sel TVS, and store ordered to choose	Futough, Not Vet Determined	e No. Institute discinness Hours Limited Business Hours Closed Temporarity Closed Temporarity Closed Temporarity Closed Temporarity Mormal Business Hours	Services	SO FSIS	No Van	No.	Fig Case Case Case Case Case Case Case Case
3/23/2000 16:60 O Seven Hills Hospitelly 3/23/2000 16:7-36 La Pissas LiC 3/23/2000 16:60 Mar Hills LLC 3/23/2000 19:2566 Mar Hills LLC 3/23/2000 Mar Hills LLC 3/23/200 Mar Hills LLC 3/23/2000 Mar Hills LLC 3/23/200 Mar Hil	Accommodation or Food Services	Yes	19-60 19-60 19-60 None 19-60	Revenue dropped 19th and dosed by the governor	Futough Layoffs	Closed Temporarity	Revenue	Greater than 75%	Yes	Yes	Resolvant, statement on advenuer
2232000 1625 S A Riter Sound	Accommodator or Food Services Ads, Entertainment, & Recreation	Yes	10-90 None	At gigs cancelled for at least two months.	Pundings, Layotts Not Yet Determined	Closed Temporarity	Services	Greater than 75%	No.	No.	Administration, and attentions, and attentions to the administration of the administrati
3/23/2020 16:38:46 Dg Wings, Inc. dba Wingstop		Yes	10-60	Forund docum	Not Yet Determined Remote Working, Not Yet Determined	Normal Business Hours Closed Temporarily	Production Services Supris Phoin	Less than 29% 25-50%	Yes No	Graze Graze	To the above for carry and business  Figures 8 recognition carry and bus
3/23/2020 20:04:38 Beclain Triad LLC Block Trac Health & Figure 1	Accommodation or Food Services Other Services	No.		Significant drop in new orders, much lower volume overall. We print for	r a (Furlough, Layoffs, Remote Working	Closed Temporally Limited Business Hours Normal Business Hours and Limited Business Hours	Production, Services, Supply Chain Services Supply Chain	25-60%	Yes	Unique No Unique Unique Yes	These Messages  A production of the Contract o
3/23/2000 20:01:38 Sinclaim Triad, LLC (BodyTrac Health & Fitness) 3/23/2000 20:58:56 Target Print & Mail 3/24/2000 20:58:56 Target Print & Mail	Accumunatation or Food Stenides Other Services Manufacturing	No No	10-50			are at instant the inner Moure	Production, Services, Supply Chain	SO PSN	Yes	Union	Games, Laune, Step Saiding on while way at Hotough Sink
3/23/2000 20 Dd 38 Becam Yaad, LLC (Body/Ind Health & Fitness) 3/23/2000 20 Ste Sill Tagger Pair & Mail 3/24/2000 20 Ste Sill Semonthe William 3/24/2000 20 Ste Sill Semonthe William 3/24/2000 11:27:29 Nuth Florida Spire and Meltress	Manufacturing Accommodation or Food Services Health Care or Social Assistance	No No Yes	10-50 6-12 1-6	Decrease in sales Significantly less people saming in Income much less than before covir	o 1 One employee has to stay home and other			Laren didd 20th	Yes		NAME OF THE PROPERTY OF THE PR
3/23/2020 20.05.09 (Sec.Jam Yines, LLC (StocyTine: Health & Fitness) 3/23/2020 20.56.09 (Taylor: Fitne & Mail 3/24/2020 13/56.00 (Sec.Jame Fitne & Mail 3/24/2020 13/56.00 (Sec.Jame Fitne & Mail Health & Stock & Mail Health & Stock & Mail Health & Mail He	Manufacturing Accommodation or Food Services Health Care or Social Assistance	No. No. Yes No. No.	16 19-90 8-13 1-6 19-90 1-6	MODIA del CONCELLENT (MESSE POR LOCATION CONCENTRATION CON	o 1 One employee has to stay home and other lect Remote Working, in quarantine soft Remote Working	Resiste Working	Services				The are working with the College and grantons to needed insues.
3033000 300438 Bisclaim Yand, LLC (Bob) Yac Health & Floresc) 3030000 201858 Yanger Pierr & Mall 3040000 135530 Snoothie Time 3040000 135530 Snoothie Time 3040000 13739 Namin Florida Spine and Walliames 3040000 13739 Namin Florida Spine and Statement	Manufacturing Accommodation or Food Services Health Care or Social Assistance	No No Yes No No Yes	10-80 8-13 1-6 10-80 1-6 10-80 1-6	Decrease in calles Significantly less people coming in income much less than before coin Almodig have motigle employees in quasantine, and expect revine to di Unable to meet with clients (if-12 students) since they are no longer in Revenue has decreased by half	o t One employee has to stay home and other lack Remote Working, in quarantine acti Remote Working Fewer hours and pay-decrease Remote Working	Remate Working Limited Business Hours Normal Business Hours	Production, Services, Supply Chain Production, Services, Supply Chain Services, Supply Chain Services, Services, Supply Chain Services Production, Services	SO PSIN None	Yes	Chause Yes	Na are velocing dit for College and program to translate the second seco
2020000 001618 Section Teal, LLC (Body flost Health & Florency) 2020000 201618 Tippe Frest A Mail 2020000 201618 Tippe Frest A Mail 2020000 201618 Tippe Frest A Mail 2020000 101618 Tippe Frest School Management 2020000 101611 Tippe Frest School Management 2020000 101618 Tippe Monte School Management 2020000 101618 Tippe Monte School 2020000 101718 Tippe Monte School 20200000 101718 Tippe Monte School 2020000 101718 Tippe Monte School 20200000 101718 Tippe Monte School 2020000 101718 Tippe Monte School 20200000	Manufacturing Accommodation or Food Services Health Care or Social Assistance	No No Yes No No Yes One No No	10-50 6-12 1-6 10-50 1-6 10-50 1-6 1-6 6-12	Personal has decreased by half tenants requesting next abstencest, which truess income for investment	Fewer hours and pay decrease Remote Working t pr Remote Working, Not 19t Determined, sec	Plantate Working Limited Business Hours Normal Business Hours que Plantate Working Limited Business Hours	Services Production, Services Services Services	SO 19% None SO 19% SO 19%	Yes Yes No Yes	Unicine Yes Unicine Yes	His are strong in this Coding and general sealiness.  He same that the Coding and the sealiness is the sealiness of the seali
\$20,000 000428 Bacular Tool, LLC (plou)flox Health & Fibreary) \$20,000 00141	Communication or Food Senione Accumunication or Food Senione Health Case or Secolar Assistance Other Senione Siducational Senione Furthernoon, Scientific, & Technical Senion Purchasional, Scientific, & Technical Senion Rose Senione and Revent & Leaving Other Senione	Nos	1-6 10-90 1-6 1-6 6-10	Personal has decreased by half tenants requesting next abstencest, which truess income for investment	Fewer hours and pay decrease Remote Working t pr Remote Working, Not 19t Determined, sec	que Remote Working Limited Business Hours wor Normal Business Hours	Services Production, Services Services Services Services Services	50 FIS. None 50 FIS. 50 FIS. 50 FIS.	Yes Yes No Yes	Oncure Yes Chouse Yes No	Lease West College of general transactions of the College of
2020000 000000 88 Sacular Toda LLC (EdulyTac Naumit & Fibreary) 2020000 00000 88 Sacular Toda LLC (EdulyTac Naumit & Fibreary) 2020000 000000000000000000000000000000	Communication or Food Senione Accumunication or Food Senione Health Case or Secolar Assistance Other Senione Siducational Senione Furthernoon, Scientific, & Technical Senion Purchasional, Scientific, & Technical Senion Rose Senione and Revent & Leaving Other Senione	No.	1-6 10-90 1-6 1-6 6-10	Personal has decreased by half tenants requesting next abstencest, which truess income for investment	Fewer hours and pay decrease Remote Working t pr Remote Working, Not 19t Determined, sec	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Services Production, Services Services Services Services Services Services Services Supply Chain, we cannot operate a t	No. 1976 None So. 1976 So. 1976 So. 1976 None Social Comments of the Social Social Comments of the Social Social Comments of the Social Social Comments of the Social Social Social Comments of the Social So	Yes No Yes Yes Yes No	Unique Yes Unique Yes No Viss Yes	The area resident of the Children's and present maintaines.  The Children's and area of the Children's
2020000 000000 88 Sacular Toda LLC (EdulyTac Naumit & Fibreary) 2020000 00000 88 Sacular Toda LLC (EdulyTac Naumit & Fibreary) 2020000 000000000000000000000000000000	Communication or Food Senione Accumunication or Food Senione Health Case or Secolar Assistance Other Senione Siducational Senione Furthernoon, Scientific, & Technical Senion Purchasional, Scientific, & Technical Senion Rose Senione and Revent & Leaving Other Senione	Nos	1-6 10-90 1-6 1-6 6-10	Personal has decreased by half tenants requesting next abstencest, which truess income for investment	Fewer hours and pay decrease Remote Working t pr Remote Working, Not 19t Determined, sec	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Services Productor, Services Services Services Services Client consultion Supply Chair, we cannot operate a to Production, Services, Supply Chair, by Services, Services, dipply Chair, by Services, deep on on the work	SO FISH NOOR SO FISH NOOR SO FISH SO FISH SO FISH NOOR SO CHART THE THE	Yea Yea Yea Yea Yea Yea No	Unicare Vest Unicare Vest No Vest No	The are actively approximate from the Configurate grows proximate from the Configurate of
2020000 2010 - (C (	Communication or Food Senione Accumunication or Food Senione Health Case or Secolar Assistance Other Senione Siducational Senione Furthernoon, Scientific, & Technical Senion Purchasional, Scientific, & Technical Senion Rose Senione and Revent & Leaving Other Senione	No N	1-6 10-90 1-6 1-6 6-10	Personal has decreased by half tenants requesting next abstencest, which truess income for investment	Fewer hours and pay decrease Remote Working t pr Remote Working, Not 19t Determined, sec	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Services Production, Services Supply Chain, we cannot operate a to Production, Services, Supply Chain, Services, Services, Supply Chain, Services, Services as we do not have \$ 50,000 Chain.	SO TUN SO TUN SO TUN None	Yes	Unione Unione Unione Yell No Yell No Yell No	The entire of the control of the con
2020000 2010 - (C (	Communication or Food Senione Accumunication or Food Senione Health Case or Secolar Assistance Other Senione Siducational Senione Furthernoon, Scientific, & Technical Senion Purchasional, Scientific, & Technical Senion Rose Senione and Revent & Leaving Other Senione	No. No. No. Yea No.	1-6 10-90 1-6 1-6 6-10	Personal has decreased by half tenants requesting next abstencest, which truess income for investment	Fewer hours and pay decrease Remote Working t pr Remote Working, Not 19t Determined, sec	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Services Production, Services	Notes Notes Notes SO FUR Notes SO FUR SO FUR SO FUR SO FUR SO FUR Notes	Yea No. Yea Yea Yea No. Yea No. Yea	Chains	Has an entire of this Ching and general materials and an extra contract of the Ching and general materials and the Ching and general materials and the Ching
CONTROL MEST OF A SAME THE ACT	Communication or Food Senione Accumunication or Food Senione Health Case or Secolar Assistance Other Senione Siducational Senione Furthernoon, Scientific, & Technical Senion Purchasional, Scientific, & Technical Senion Rose Senione and Revent & Leaving Other Senione	No N	1-6 10-90 1-6 1-6 6-10	Personal has decreased by half tenants requesting next abstencest, which truess income for investment	Fewer hours and pay decrease Remote Working t pr Remote Working, Not 19t Determined, sec	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Services Production, Services	Value  Value  So Pith  So Pith  So Pith  So Pith  None  So Pith  Censant man Pith  C	Yea	Unides Unides Unides No	Max entire plants the follower of previous flower for the control of the control
201000 10100 4 Autom Marci Colling Angle Service (1994) 201000 101	Manufacturing Assummentations of fixed Sensons Institute Care of Social Assistance Cone Sensons Social Assistance Social Soc	No. No. Yead No.	1-6 10-50 1-6 1-6 1-6 1-12 6-12 6-12 6-12 1-6 10-50 6-12 1-6 6-12 1-6 10-50 6-12 1-6 1-6 1-1-6 1	Florance has discussed by left which is question placed in the discussed, which is quest in include for inventment to a set discussed purpose to the place to the discussed by agent and the place of the place of the discussed by agent and place of the place of t	Feman frout and pay decimate femancies Winklags, But 1 the Determined, as a don't are Decimal winklags, But 1 the Determined, as do Mar Ver Deministration and the second of NS 4 or for the supplying to NS 4 Ver Deministration Winklags NS 4 Ver Deministration Winklags Laguistic	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Services Ser	No. 1976. Notes 50 7976. 50 7976. 50 7976. 50 7976. 50 7976. Notes Accid General Trans 1976. Loca State Trans 1976. Censaler Trans 1976. Loca State Trans 1976. Censaler Trans 1976.	Yes No No Yes No Yes No No No No No Yes Yes No	Unide	Max entire plants shading any general senting and process plants and shading any general senting and plants an
200000 00000 00000 00000 00000 00000 0000	Manufacture of Food Senates when the Care of Senates Assemble of Food Senates when the Care of Senates Assemble of Senates Sen	No. No. No. Yead. No. No. No. No. No. No. No. No. No. No	1-6 10-50 1-6 1-6 1-6 1-12 6-12 6-12 6-12 1-6 10-50 6-12 1-6 6-12 1-6 10-50 6-12 1-6 1-6 1-1-6 1	Florance has discussed by left which is question placed in the discussed, which is quest in include for inventment to a set discussed purpose to the place to the discussed by agent and the place of the place of the discussed by agent and place of the place of t	Feman frout and pay decimate femancies Winklags, But 1 the Determined, as a don't are Decimal winklags, But 1 the Determined, as do Mar Ver Deministration and the second of NS 4 or for the supplying to NS 4 Ver Deministration Winklags NS 4 Ver Deministration Winklags Laguistic	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Services Ser	MANUFACTOR AND	Yeal  Yeal  Yeal  Yeal  Yeal  Yeal  Yeal  No  No  No  No  No  Yeal  No  No  Yeal  No  No  Yeal  No  No  No  No  No  No  No  No  No  N	Strander Team and Tea	Make setting with schilder any personal solitation of the content
CONTROL MEST OF A SAME THE ACT	Manufacture of Food Senates when the Care of Senates Assemble of Food Senates when the Care of Senates Assemble of Senates Sen	No. No. No. Yead. No. No. No. No. No. No. No. No. No. No	1-6 10-50 1-6 1-6 1-6 1-12 6-12 6-12 6-12 1-6 10-50 6-12 1-6 6-12 1-6 10-50 6-12 1-6 1-6 1-1-6 1	Florance has discussed by left which is question placed in the discussed, which is quest in include for inventment to a set discussed purpose to the place to the discussed by agent and the place of the place of the discussed by agent and place of the place of t	Feman frout and pay decimate femancies Winklags, But 1 the Determined, as a don't are Decimal winklags, But 1 the Determined, as do Mar Ver Deministration and the second of NS 4 or for the supplying to NS 4 Ver Deministration Winklags NS 4 Ver Deministration Winklags Laguistic	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Services  Benuces  Be	50-79% NOVA SO-79% SO-7	Year	Union	Max entire of schilder and present sections and sections and sections are sections and sections and sections are sections and sections are sections and sections are sections and sections are sections
201000 10100 4 Autom Marci Colling Angle Service (1994) 201000 101	Manufacture of Food Senates when the Care of Senates Assemble of Food Senates when the Care of Senates Assemble of Senates Sen	No N	1-6 10-50 1-6 1-6 1-6 1-12 6-12 6-12 6-12 1-6 10-50 6-12 1-6 6-12 1-6 10-50 6-12 1-6 1-6 1-1-6 1	Florance has discussed by left which is question placed in the discussed, which is quest in include for inventment to a set discussed purpose to the place to the discussed by agent and the place of the place of the discussed by agent and place of the place of t	Feman frout and pay decimate femancies Winklags, But 1 the Determined, as a don't are Decimal winklags, But 1 the Determined, as do Mar Ver Deministration and the second of NS 4 or for the supplying to NS 4 Ver Deministration Winklags NS 4 Ver Deministration Winklags Laguistic	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	General Services  Services Ser	SO TITS NOVA NOVA NOVA NOVA NOVA NOVA NOVA NOVA	Yes  Yes  Yes  Yes  Yes  Yes  Yes  Yes	Union Ten Ten Ten Ten Ten Ten Ten Ten Ten Te	Max entire of the Claser of previous data for the Claser of previous data for the Claser of the Clas
201000 10100 4 Autom Marci Colling Angle Service (1994) 201000 101	Manufacture of Food Senates when the Care of Senates Assemble of Food Senates when the Care of Senates Assemble of Senates Sen	No. Yes No. Yes No. Yes No. Yes No.	1-6 10-50 1-6 1-6 1-6 1-12 6-12 6-12 6-12 1-6 10-50 6-12 1-6 6-12 1-6 10-50 6-12 1-6 1-6 1-1-6 1	Florance has discussed by left which is question placed in the discussed, which is quest in include for inventment to a set discussed purpose to the place to the discussed by agent and the place of the place of the discussed by agent and place of the place of t	Feman frout and pay decimate femancies Winklags, But 1 the Determined, as a don't are Decimal winklags, But 1 the Determined, as do Mar Ver Deministration and the second of NS 4 or for the supplying to NS 4 Ver Deministration Winklags NS 4 Ver Deministration Winklags Laguistic	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Bervices  Bervic	50-795 Nove 50-795	Yes  100  100  100  100  100  100  100  1	Union Vision Vis	Make of the Anti-Order of profession for the Control of the Contro
201000 10100 4 Autom Marci Colling Angle Service (1994) 201000 101	Manufacture of Food Senates when the Care of Senates Assemble of Food Senates when the Care of Senates Assemble of Senates Sen	No. 794	1-6 10-50 1-6 1-6 1-6 1-12 6-12 6-12 6-12 1-6 10-50 6-12 1-6 6-12 1-6 10-50 6-12 1-6 1-6 1-1-6 1	Amounts of the contracting field for a contracting field for a contracting field for a contracting field and contracting field field and contracting field fie	Featur Nava, and July delications.  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Microsoft  Production Services  Serv	50 PTN Note 10 OFN	Yes	United Vision Interest Interes	Max entire of the Claser of previous data of the Claser of previous data of the Claser of previous data of the Claser of the Cla
Section 1997 - Sectio	Manufacture of Facilities of F	No. 794	1-6 13-30 1-6 1-6 1-6 1-6 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7	Amounts of the contracting field for a contracting field for a contracting field for a contracting field and contracting field field and contracting field fie	Featur Nava, and July delications.  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Backson Services  Backson Serv	SO-TINA  NAME  SO-TINA  SO-TIN	Yes  100  100  100  100  100  100  100  1	United Vision Vi	Manus Manus and and an application of the applicati
\$1,000 March	Manufacture of Facilities of F	No. 7948	1-6 13-30 1-6 1-6 1-6 1-6 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7	Amounts of the contracting field for a contracting field for a contracting field for a contracting field and contracting field field and contracting field fie	Featur Nava, and July delications.  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Britism  Packados Series  Britism  Brit	DO TOS  NOME  DO TOS  DO TOS  NOME  DO TOS  DO	Yes  Yes  Yes  Yes  Yes  Yes  Yes  Yes	Seal	Manus Manus and and an application of the applicati
STORED SERVE MILES THE AND THE	Manufacture of Facilities of F	No. 700 No. 70	1-6 13-30 1-6 1-6 1-6 1-6 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7	Amounts of the contracting field for a contracting field for a contracting field for a contracting field and contracting field field and contracting field fie	Featur Nava, and July delications.  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Section Production Services Se	DO THE SECOND STATE OF THE	Ten (1997)  Ten (1	Janes	Manus Manus and and an application of the applicati
STORED SERVE MILES THE AND THE	Manufacture of a control of a c	50	1-6 13-30 1-6 1-6 1-6 1-6 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7	Amounts of the contracting field for a contracting field for a contracting field for a contracting field and contracting field field and contracting field fie	Featur Nava, and July delications.  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Britisher Britis	DO THE STATE OF TH	Tan (1997)	Janes	Manus Manus and and an application of the applicati
STOOM DEED WARD AND AND AND AND AND AND AND AND AND AN	Manufacture of a control of a c	No. 100 May 10	1-6 13-30 1-6 1-6 1-6 1-6 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7	Amounts of the contracting field for a contracting field for a contracting field for a contracting field and contracting field field and contracting field fie	Featur Nava, and July delications.  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Backers  Backers  Backers  Backers  Backers  Dark Strander   Dark Strander  Dark Strander   Dark Strand	DO THIS AMERICAN AND AND AND AND AND AND AND AND AND A		Janes	Manus Manus and and an application of the applicati
STOOD STORE AS About You Can't Design Service A Flower of StOOD STORE AS A ST	Manufacture of a control of a c	No. 100 100 100 100 100 100 100 100 100 10	1-6 13-30 1-6 1-6 1-6 1-6 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7 1-7	Amounts of the contracting field for a contracting field for a contracting field for a contracting field and contracting field field and contracting field fie	Featur Nava, and July delications.  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Amounts from the Control of the Cont	DO TON DO		Janes	Section   Sect
STORDS STORED STATE AND	Manufacture of Facilities of F	No.	1-6 10-50 1-6 1-6 1-6 1-12 6-12 6-12 6-12 1-6 10-50 6-12 1-6 6-12 1-6 10-50 6-12 1-6 1-6 1-1-6 1	Florance has discussed by left which is question placed in the discussed, which is quest in include for inventment to a set discussed purpose to the place to the discussed by agent and the place of the place of the discussed by agent and place of the place of t	Featur Nava, and July delications.  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Ministry  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum Minimum  Minimum	que Remate Working Limited Business Hours wor Normal Business Hours Normal Business Hours	Security Services Ser	De tres de la companya del la companya de la companya de la companya del la companya		Section   Sect	Manufacture of with shidder of with shider of with



THIS PAGE INTENTIONALLY LEFT BLANK



#### **MEMORANDUM**

**TO:** Ben Pingree, PLACE Director

**FROM:** Cristina Paredes, Director

**SUBJECT:** COVID-19 Response and Recovery Efforts

**DATE:** April 15, 2020

This memo highlights the Office of Economic Vitality's marketing and communications through COVID-19 response and recovery efforts. During these times, our team has provided vital business information, engaged with local businesses, and supported the preservation of our community enterprises.

#### **Strategic Communication Report:**

Strategic Plan, 3.A.3, Six Cornerstones

Frequent and sustained staff activities throughout the community, the ongoing success of programs and community-wide initiatives, along with efforts to support local businesses and attract new businesses to the community are often recorded via earned media. These include activities on the following channels:

#### Social Media:

Facebook (March 23, 2020 – April 6, 2020)

- Increased page likes from 1,026 to 1,095 (net gain of 69 likes)
- 62 total Facebook posts.
- Cumulative reach of 42,022
- During this time period, our highest performing post was the "COVID-19 Economic Disaster Relief Grant Activation" post that featured a link to the application. This post garnered 4,324 engagements, including 3,819 post clicks, and 505 reactions. This post had a reach of 33,721.

Twitter (March 23, 2020 – April 6, 2020)

- Increased number of page followers from 433 to 451 (an increase of 18)
- 50 total Tweets
- Over 78.4k total impressions
- Our top-5 tweets in this time period generated over 13,000 impressions

*Earned Media:* During this reporting period (March 23, 2020 – April 6, 2020) the following stories were published by local media partners:

- Two Tallahassee businesses receive state loans, Blueprint Board schedules meeting to look at relief
  - o WCTV
  - o Date: March 23, 2020
- Coronavirus: Officials will weigh local stimulus package
  - Tallahassee Democrat
  - o Date: March 24, 2020
- City of Tallahassee, Leon County commissioners approve a \$1 million relief program
  - o WTXL
  - o Date: March 25, 2020
- Blueprint passes COVID-19 Emergency Disaster Relief package for local businesses
  - o WCTV
  - o Date: March 25, 2020
- Blueprint approves \$1M in local businesses stimulus
  - Tallahassee Democrat
  - o Date: March 26, 2020
- Blueprint Intergovernmental Agency activates COVID-19 relief fund for small businesses
  - o WTXL
  - o Date: March 26, 2020
- Local stimulus applications for coronavirus response begin
  - o Tallahassee Democrat
  - o Date: March 26, 2020
- 25 local businesses awarded emergency relief after activation of \$1M Blueprint Grant
  - o WTXL
  - o Date: March 27, 2020
- More than two dozen businesses approved for Blueprint money
  - o Tallahassee Democrat
  - o Date: March 27, 2020
- Coronavirus Response
  - Let's Get Local Tallahassee Podcast
  - o Date: March 27, 2020
- Real Mornings with Greg Tish and Bobby Mac
  - o WVFT 93.3
  - o Date: March 30, 2020
- Local businesses begin getting relief thanks to COVID-19 Economic Relief Program
  - o WTXL
  - o Date: March 30, 2020
- Business Owners: Learn more about financial resources to sustain your business
  - Conversations With Nicole
  - o Date: March 30, 2020

- More than 260K in coronavirus stimulus going to local businesses so far
  - Tallahassee DemocratDate: March 31, 2020
- Money for Impacted Businesses
  - LIVE in Tallahassee/Fox49
  - o Date: April 2, 2020
- On Monday, RedEye Coffee pours again, thanks to city, county support
  - Tallahassee DemocratDate: April 5, 2020

#### Newsletters:

- BREAKING: IA Board Activates \$1M Grant for Small Businesses
  - o Date: March 25, 2020
- BREAKING: Local Businesses Awarded 24 Hours After Activation of \$1M Grant
  - o Date: March 26, 2020
- COVID-19 Business Resources Update
  - o Date: April 1, 2020

#### Website:

- Sessions: 19,181Page views: 73,341
- Average Duration: 1m 22s

THIS PAGE INTENTIONALLY LEFT BLANK

#### M E M O R A N D U M

Date: April 9, 2020

To: Ben Pingree, Director of PLACE

From: Susan Dawson, Esq., Blueprint Attorney

Subject: Use of Blueprint Infrastructure Surtax Proceeds for Economic Development

Projects During a Declared State of Emergency

#### **Background**

At the March 25, 2020, special meeting of the Intergovernmental Agency Board of Directors (IA Board), staff provided the opinion that Florida laws, ordinances, and the requirements of the Second Amended and Restated Interlocal Agreement do not allow the option to commingle funding for economic development and infrastructure without a substantial amendment to the Interlocal Agreement. While this opinion is correct, this Memorandum considers the issue in light of the recent executive orders issued by Governor Ron DeSantis concerning the public health emergency presented by the COVID-19 pandemic.

The question presented for legal review and analysis is whether or not proceeds from the 1% *Local Government Infrastructure Surtax* (Extended 2000 Surtax and the Extended 2020 Surtax) dedicated for Blueprint infrastructure projects may be expended during a declared state of emergency to increase funds allocated for economic development projects necessary to ensure the health, safety, and welfare of the community?

#### **Executive Summary**

Florida Governor Ron DeSantis' Executive Order 20-52 (**Attachment #1**) would allow the IA Board to appropriate and expend proceeds from the Extended 2020 Surtax, but not the proceeds from the Extended 2000 Surtax, to pay for necessary economic development programs in support of local businesses during this emergency, and only for the duration of the emergency.

Based on the statutory requirements of section 212.055, Florida Statutes, the Second Amended and Restated Interlocal Agreement (Interlocal Agreement), Leon County Ordinances 00-35, 2014-07, and Florida Attorney General Opinions interpreting section 212.055(2), Florida Statutes, there is no legal authority to use any portion of the share of the Extended 2000 Surtax proceeds dedicated for Blueprint infrastructure projects, even pursuant to Executive Order 20-52. However, the Extended 2020 Surtax proceeds dedicated for Blueprint infrastructure projects, which normally may not be used to increase funds allocated for economic development projects, may be expended for such use pursuant to Executive Order 20-52. The use of the surtax proceeds are generally governed by the following:



- 1. Florida Statutes requires that the distribution of surtax proceeds shall be made pursuant to the terms of the Interlocal Agreement (BP 66%, OEV 12%).
- 2. Under the Interlocal Agreement shares of the Extended 2020 Surtax proceeds are required to be placed into separate trust fund accounts for Blueprint 2020 Infrastructure Projects, and Blueprint 2020 Economic Development Projects throughout the term of the Interlocal Agreement.
- 3. Blueprint 2000 surtax proceeds are to be used for purposes listed in the ballot language in the November 7, 2000 referendum. The November 7, 2000 referendum did not state that the Extended 2000 Surtax (effective December 1, 2004 December 31, 2019) proceeds would fund economic development projects.

#### **Legal Analysis**

- I. Permissible Sources for Financing Necessary Economic Development Projects During Declared State of Emergency
- a. Commercial Bank Loans or Bond Issuance

Under non-emergency situations, the terms of the Interlocal Agreement (**Attachment #2**), allow the Blueprint Intergovernmental Agency to borrow money from banks/commercial lenders based on the projected revenue from the 12% economic development allocation, or issue bonds to finance economic development projects. (Interlocal Agreement, Part III, Section I, paragraphs V, and X).

b. Office of Economic Vitality's Cash Available

Normally, in addition to bond issuance and loans from commercial lenders, another permissible source for economic development projects at any time is OEV's fiscal year cash on hand, if available. As explained in the March 25, 2020 Agenda Item on Covid-19 Economic Disaster Relief, preliminary analysis suggests there are insufficient funds within the economic development portion of the sales tax program.

c. Appropriation and Expenditure of Public Funds During a Declared State of Emergency Pursuant to an Executive Order

Section 212.055(2)(c)1, Florida Statutes (**Attachment #3**), requires *Local Government Infrastructure Surtax* proceeds be distributed in accordance with an interlocal agreement, if one exists. In 2015, Leon County and the City of Tallahassee entered into an Interlocal Agreement to receive and expend the surtax proceeds. Part VI of the Interlocal Agreement, lists the share and distribution of the Extended 2020 Surtax. Under the terms of the Interlocal Agreement, Blueprint 2020 Infrastructure Projects receive 66% of the proceeds, and the 2020 Economic Development Programs receive 12%. Absent an interlocal agreement, distribution is to be made according to a formula provided in section 218.62, Florida Statutes, based on population in unincorporated and incorporated areas.

As we are all aware, Governor Ron DeSantis issued a series of executive orders to combat the public health emergency presented by the Coronavirus (COVID-19) pandemic. On March 9, 2020, Executive Order number 20-52 was issued declaring a state of emergency exists for the State of Florida, and specifically allowed for the suspension of the application of certain statutes, rules, ordinances, and orders administered by political subdivisions within the State.

The Blueprint Intergovernmental Agency was formed by interlocal agreement by the City of Tallahassee and Leon County, pursuant to Ch. 163, Florida Statutes. Pursuant to section 163.01(9)(c), Florida Statutes, all of the exemptions from laws, ordinances, and rules which apply to municipalities and counties apply to the same degree and extent to any separate legal entity created pursuant to section 163.01, Florida Statutes. In following this authority under Ch. 163, the Interlocal Agreement, Part III, Section 1, Q, states that the IA Board may exercise the powers which "the Parties may exercise in their individual capacities". Thus Executive Order 20-52, section 4, subparagraph D, applies to the IA Board as it does to the City and County individually.

Executive Order 20-52, Section 4, subparagraph D, states:

In accordance with section 252.38, Florida Statutes, each political subdivision within the State of Florida may waive the procedures and formalities otherwise required of the political subdivision by law pertaining to:

- 1) Performance of public work and taking whatever prudent action is necessary to ensure the health, safety, and welfare of the community;
- 2) Entering into contracts...;
- 3) Incurring obligations;
- 4) Employment of permanent and temporary workers;
- 5) Utilization of volunteer workers;
- 6) Rental of equipment;
- 7) Acquisition and distribution, with or without compensation, of supplies, materials, and facilities; and,
- 8) **Appropriation and expenditure of public funds**. [Emphasis added.]

In general, the requirement under law is that the distribution of surtax proceeds shall be made pursuant to the terms of the Interlocal Agreement, thus Blueprint 2020 Infrastructure Projects receive 66% of the proceeds, and the 2020 Economic Development Programs receive 12%. In addition, under the Interlocal Agreement between Leon County and the City of Tallahassee, the parties agreed that shares of the Extended 2020 Surtax proceeds are to be placed into the corresponding trust fund account for Blueprint 2020 Infrastructure Projects, and Blueprint 2020 Economic Development Projects throughout the term of the Interlocal Agreement.

However, Executive Order 20-52 would allow the IA Board to appropriate and expend Blueprint 2020 surtax proceeds to pay for necessary economic development programs in support of local businesses during this emergency and only for the duration of the emergency regardless of the percentage share and separate trust fund requirements of the Interlocal Agreement.

Executive Order 20-52 expires 60 days from the date of issuance, unless extended by the Governor. Following the intent of the Executive Order, such expenditures should be necessary to respond to the emergency and ensure the economic stability and welfare of the local community. Any appropriation or expenditure may or may not be repaid to the Blueprint Infrastructure program from future economic development surtax funds received.

# II. Executive Order 20-52 Would Not Extend to 2000 Surtax Proceeds For Economic Development Projects

In 1998, the Florida Legislature amended section 212.055(2), to provide for the funding of economic development projects of a general public purpose as an additional authorized use of the surtax imposed or extended after July 1, 1998. Section 212.055(2)(d)3, Florida Statutes, allows for the allocation of up to 15% of the local government infrastructure surtax proceeds "for deposit into a trust fund within the county's accounts for the purpose of funding economic development projects having a general public purpose of improving local economies, including the funding of operational costs and incentives related to economic development." The ballot statement must indicate the intention to make this allocation.

Section 212.055(2)(a)1, Florida Statutes, requires that the levy of the *Local Government Infrastructure Surtax* requires adoption of an ordinance enacted by the county and approved by voters in a referendum on the surtax. [Emphasis added]. Section 212.055(2)(b), Florida Statutes, requires a statement on the ballot placed before voters to include a brief general description of the projects to be funded by the surtax.

On September 12, 2000, the Board of County Commissioners of Leon County adopted Ordinance 00-35, extending the levy of the one-cent surtax in Leon County for an additional 15 year period (effective December 1, 2004 – December 31, 2019). This 15 year surtax is defined in the Interlocal Agreement as the "Extended 2000 Surtax". The Extended 2000 Surtax was approved by the voters in a referendum held on November 7, 2000. The ballot language presented to the voters in the November 7, 2000 referendum did not state that the Extended 2000 Surtax proceeds would fund economic development. Section 3 of Ordinance 00-35 stated the purpose of the surtax as "to improve local and state roads; reduce traffic congestion; protect lakes and drinking water quality; reduce stormwater problems and flooding; protect and expand natural areas, parks and recreational facilities; and seek matching funds from state and federal programs for these purposes…"

The courts of this state have recognized the general rule that tax revenues must be expended for the purposes for which they were collected. (*See* Florida Attorney General Opinion 2000-06.) The ballot language presented to the voters in 2000 and Ordinance 00-35, failed to state any intention to include any allocation of the Extended 2000 surtax proceeds to be used for economic development projects.



Although Executive Order 20-52 would allow the IA Board to "waive the procedures and formalities" pertaining to "appropriation and expenditure of public funds", it does not provide the authority to re-write ballot language and a voter referendum to now allow use of the Extended 2000 Surtax proceeds for economic development projects, nor waive requirements of Ch. 212, Florida Statutes.

#### **Summary**

Section 212.055(2)(c)1, Florida Statutes, requires that the distribution of surtax proceeds shall be made pursuant to the terms of the Interlocal Agreement, thus Blueprint 2020 Infrastructure Projects shall receive 66% of the proceeds, and the 2020 Economic Development Programs shall receive 12%. Under the Interlocal Agreement shares of the Extended 2020 Surtax proceeds are to be placed into the corresponding trust fund account for Blueprint 2020 Infrastructure Projects, and Blueprint 2020 Economic Development Projects throughout the term of the Interlocal Agreement. Executive Order 20-52 would allow the IA Board to suspend these requirements until the expiration of the Executive Order, and appropriate and expend Blueprint 2020 surtax proceeds to pay for necessary economic development programs to ensure the health, safety and welfare of the community during this emergency regardless of the percentage share and separate trust fund requirements.

However, Executive Order 20-52 would not allow the use of the Extended 2000 Surtax proceeds because such use is more than a waiver of "procedures and formalities" pertaining to "appropriation and expenditure of public funds", but an expansion of the ballot language presented to voters by referendum to now allow use of the Extended 2000 Surtax proceeds for economic development projects.

#### **Attachments:**

- 1. Executive Order 20-52
- 2. Second Amended and Restated Interlocal Agreement (December 9, 2015)
- 3. Section 212.055, Florida Statutes (Discretionary Sales Surtax)

THIS PAGE INTENTIONALLY LEFT BLANK

Proposed FY 2020 Blueprint Infrastructure Capital Improvement Program						FY 2020		TOTAL FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	Total,	
					Blueprint 2000	Blueprint 2020			Blueprint 2020 Pr	ogram Funding		FY 2020-2024		
Sources of Funds Allocation of Net Sales Tax Revenues						Program Funding 5,962,052	Program Funding 19,846,875	25,808,927	27,267,820	27,848,944	22,175,437	18.884.764	121,985,892	
City, County, State and Federal Funding (1)						3,302,032	1,280,000	1,280,000	27,207,020	3.000.000	1.500.000	486,000	6.266.000	
Bond Proceeds							,,	-		100,000,000	,,	- 1,	100,000,000	
State Infrastructure Bank Loan								-		14,325,000		14,325,000	28,650,000	
Total Sources of Funds for Capital Infrastructure Projects						5,962,052	21,126,875	27,088,927	27,267,820	145,173,944	23,675,437	33,695,764	256,901,892	
	A	В	С	D	A - B	Blueprint 2000	Blueprint 2020			Blueprint 2020 Pro	gram Funding (3)			
Uses of Funds						Program	Program				8			Amount
					Estimated	Program	Program							Remaining to Complete Project
	Estimated Cost	Amounts	Project Expenses	Project Balance	Allocations	Allocations	Allocations	Total	FY 2021	FY 2022	FY 2023	FY 2024	Total Projected	Based on
		Allocated in Prior	Through	as of	Required to	(3 Months of	(9 Months of	Allocations for	Projected	Projected	Projected	Projected	FY 2020-2024	Estimated Cost t
Projects	Project (2)	Years	April 30, 2019		Complete Project	Blueprint 2000)	Blueprint 2020)	FY 2020	Allocations	Allocations	Allocations	Allocations	Allocations	Complete
Blueprint 2000 Program														
Water Quality Project: City Water Quality Project: County	25,000,000 25,000,000	24,614,165 23,790,579	11,929,752 17,557,251	12,684,413 6,233,328	385,835 1,209,421	385,835 1,209,421		385,835 1,209,421	-				385,835 1,209,421	
Northwest Florida Water Management District Partnership	775,000	775,000	697,420	77,580	1,203,421	1,203,421		1,203,421				-	1,203,421	
Headwaters of the St. Marks	8,920,221	7,937,390	4,487,390	3,450,000	982,831	982,831		982,831	-			-	982,831	
Lake Lafayette Floodplain	2,800,000	2,800,000	1,496,948	1,303,052		-		-	-		-	-	-	
Blueprint 2000 Land Bank	1,900,034	1,900,034	1,320,263	579,771	-	-		-	-		-	-	-	
Capital Circle Northwest/Southwest (N-2)	126,997,806	126,997,806	124,144,854	2,852,952		-		-	-		-	-	-	
Capital Circle Southeast and Subprojects (E-2) Capital Circle Southwest (W-1)	37,040,455 4,554,895	37,040,455 4,554,895	37,040,455 4,264,732	290,163		-		-						
Capital Circle Southwest (W-1) Capital Circle Southwest (W-1) ROW Acquisition	8,539,400	8,539,400	1,756,753	6,782,647				-						
Capital Circle Southwest (W-1) Enhanced Lighting	2,800,000	2,800,000	-	2,800,000		-		-	-		-		-	
Capital Cascades Trail Segment 1 (Franklin Boulevard)	19,248,610	19,248,610	19,048,916	199,694	-	-		-	-	-			-	
Capital Cascades Trail Segment 2 (Cascades Park & Subprojects)	51,038,148	51,038,148	50,420,075	618,073		-		-	-	-	-	-	-	
Capital Cascades Crossing (Connector Bridge & Subprojects)	8,421,212	8,421,212	8,407,348	13,864 16,461,845		-		-		-		-	-	
Capital Cascades Trail Segment 3 (FAMU Way & Subprojects) Capital Cascades Trail Segment 4	67,776,617 18.505.847	67,776,617 6.859.756	51,314,772 17.601	16,461,845 6.842.155	11.646.091	3.383.965		3,383,965		8,262,126	-		11,646,091	
LPA Group Engineering Services	9,456,474	9,456,474	8,533,680	922,794		3,303,303		-		-			-	
Magnolia Drive Trail and Subprojects	11,404,818	11,404,818	2,167,818	9,237,000		-		-				-	-	
Advance Funding for Blueprint 2020 Projects														
Airport Gateway	1,000,000	1,000,000	-	1,000,000		-		-	-		-	-	-	
Orange Avenue Corridor Study Orange Avenue/Meridian Placemaking	350,000 1,000,000	350,000 1.000.000	47,974 63.388	302,026 936.612	-	-		-	-			-	-	
Orange Avenue/Meridian Placemaking Market District Placemaking	1,000,000	1,000,000	60,745	939,255		-		-	-		-	-	-	
Northeast Gateway: Welaunee Boulevard	5,182,242	5,182,242	3,510,790	1,671,452				-					-	
Northeast Corridor Connector: Bannerman Road	750,000	750,000	57,573	692,427		-		-					-	
Comprehensive Wastewater Treatment Plan	500,000	500,000	-	500,000		-	-	-	-	-	-	-	-	
2020 Sales Tax Extension: Bike Route and Greenways	900,000	900,000	101,909	798,091		-		-	-	-	-	-		
Blueprint 2020 Program Annual Allocations														
Blueprint: Greenways Master Plan							592,500	592,500	750.000	750.000	750.000	750,000	3,592,500	
Blueprint: Bike Route System						-	562,500	562,500	790,000	790,000	790,000	790,000	3,722,500	
City of Tallahassee: StarMetro Enhancements				-		-	459,375	459,375	612,500	612,500	612,500	612,500	2,909,375	
City of Tallahassee: Water Quality and Stormwater Improvements				-		-	1,593,750	1,593,750	2,125,000	2,125,000	2,125,000	2,125,000	10,093,750	
City of Tallahassee: Sidewalks Improvements				-		-	937,500 375,000	937,500 375,000	1,250,000 500,000	1,250,000 500,000	1,250,000 500,000	1,250,000 500,000	5,937,500 2,375,000	
City of Tallahassee: Operating Costs of Blueprint Funded Parks Leon County: Water Quality and Stormwater Improvements							1,593,750	1.593.750	2.125.000	2.125.000	2.125.000	2.125.000	10.093.750	
Leon County: Sidewalks Improvements							937,500	937,500	1,250,000	1,250,000	1,250,000	1,250,000	5,937,500	
Leon County: Operating Costs of Blueprint Funded Parks				-		-	375,000	375,000	500,000	500,000	500,000	500,000	2,375,000	
Regional Mobility and Gateway Projects														
Southside Gateway: Woodville Highway	36,204,134			-	36,204,134	-	-	-	-	-				36,204,13
Capital Circle Southwest (W-1)	5,000,000				5,000,000	-		-			2,500,000	2,500,000	5,000,000	40.348.71
Orange Avenue: Adams to Springhill Westside Student Gateway: Pensacola Street	40,348,715 36,492,792				40,348,715 36,492,792	-		-			-	-		36,492,79
Airport Gateway	67,232,194				67,232,194		3,500,000	3,500,000	2,200,000	61,532,194			67,232,194	30,432,73
Northwest Connector: Tharpe Street	64,850,503				64,850,503	-		-	-	-		486,000	486,000	64,364,50
Northeast Corridor Connector: Bannerman Road	39,046,583			-	39,046,583	-	3,300,000	3,300,000	2,500,000	33,246,583	-		39,046,583	
Northeast Gateway: Welaunee Boulevard	50,237,247			-	50,237,247	-	2,400,000	2,400,000	2,731,889	24,185,152	7,263,388	17,119,441	53,699,870	(3,462,62
North Monroe Gateway CCQ Projects	11,458,548				11,458,548			-						11,458,54
Orange Avenue/Meridian Placemaking	3,709,611				3,709,611		1,500,000	1,500,000	2,600,000				4,100,000	(390,38
Market District Placemaking	9,797,645				9,797,645		1,500,000	1,500,000	3,500,000	4,800,000			9,800,000	(2,35
Lake Lafayette and St. Marks Regional Park	19,260,112			-	19,260,112	-	500,000	500,000	-	750,000	500,000		1,750,000	17,510,11
Monroe-Adams Corridor Placemaking	8,201,616			-	8,201,616	-	1,000,000	1,000,000	1,000,000	2,000,000	1,000,000	3,201,616	8,201,616	
Midtown Placemaking	26,817,877			-	26,817,877	-	-	-	-	-	750,000	471,981	1,221,981	25,595,89
Fairgrounds Beautification and Improvement Northeast Park	14,627,933 12,189,944			-	14,627,933 12,189,944	-		-			-		-	14,627,93 12,189,94
College Avenue Placemaking	8,532,961				8,532,961			-					[ ]	8,532,96
Florida A&M Entry Points	1,828,492				1,828,492				-					1,828,49
Alternative Sewer Solutions	2,338,842			-	2,338,842	-		-	-	-				2,338,84
Tallahassee-Leon County Animal Service Center	8,532,961			-	8,532,961	-	-	-	-	-	-		-	8,532,96
DeSoto Winter Encampment	500,000			-	500,000			-	500,000	-		-	500,000	
	908,070,489	426,637,601	348,448,407	78,189,194	481,432,888	5,962,052	21,126,875	27,088,927	24,934,389	144,678,555	21,915,888	33,681,538	252,299,297	276,170,46
Total Uses of Funds, Capital Infrastructure Projects	300,070,403													
Total Uses of Funds, Capital Infrastructure Projects Reserve Fund, Blueprint Infrastructure Total Uses of Funds, Capital Projects and Addition to Reserve Fund	908.070.489	426,637,601	348.448.407	78.189.194	481.432.888	5.962.052	21,126,875	27,088,927	2,333,431 27,267,820	495,389 145.173.944	1,759,549 23,675,437	14,226 33,695,764	4,602,595 256.901.892	276,170,466

NOTE: The Capital Improvement Program allocates net sales tax and other sources of funds to capital infrastructure projects; only funding identified in FY 2020 will be allocated toward any projects. Funding identified in the outlying years [2021 - 2024] is based on current estimates of future net sales tax revenues for capital projects and other anticipated funding sources.

- (1) City, County, State, and Federal Revenues (Line 3) include the following funding in designated years: a. FY 2020: Significant Benefit District Funds (District 11) from the City for the Northeast Corridor Connector: Bannerman Road project b. FY 2022: Florida State University project contribution for the Airport Gateway project (consistent with IA Board direction at March 1, 2018 meeting) c. FY 2023: FBOT TBIP funding for the Northeast Gateway: Webaunee Bouleward project d. FY 2024: Significant Benefit District Funds (District 4) from the City and County for the Northwest Corridor: Tharpe Street project
- (2) Project costs were estimated as a component of Blueprint's approved Funding Schedule and Implementation Plan, which received IA Board approval on June 21, 2018. Project cost estimates (Line 8) increase 2% annually through the first year of construction for each project or through FY 2024, the final year of this projection.
- (3) Projects funded after FY 2020 will only include Bluprint 2020 projects with the exception of Capital Cascades Trail Segment 4 (line 27). Funding for this project during FY 2022 will come from funds paid back to the Blueprint 2000 program for advance payments made on behalf of the Blueprint 2020 program prior to the start of the 2020 sales tax. The projects that recieved advance funding are included on lines 31-38.

THIS PAGE INTENTIONALLY LEFT BLANK

# Blueprint Intergovernmental Agency Board of Directors

#### Agenda Item #3

**April 15, 2020** 

Title: Acceptance of a Status Report on COVID-19 Economic Disaster

**Relief Grant Program** 

Category: General Business

Intergovernmental

Management Committee:

Vincent S. Long, Leon County Administrator Reese Goad, City of Tallahassee Manager

Benjamin H. Pingree, Director, Department of PLACE

Lead Staff / Project

**Team** 

Cristina Paredes, Director, Office of Economic Vitality
Drew Dietrich, Deputy Director, Office of Economic Vitality
Richard Fetchick, Business Intelligence Manager

T.J. Lewis, Business Development Manager

### STATEMENT OF ISSUEERNMENTAL AGENCY

This agenda presents the Blueprint Intergovernmental Agency Board of Directors (IA Board) with a status report on the COVID-19 Economic Disaster Relief Program (CEDR), progress to date for the implementation for the grant program, and its impact on the local small business community. At the close of the CEDR grant program on April 6, 2020, 489 businesses, who collectively employ 4,483 workers, were provided \$1,018,500 in assistance. A list of grant recipients is included as Attachment #1. To provide funding for the grant program overage, this item also requests that the IA Board authorize the reallocation of FY 20 funding from the Urban Vitality Jobs Creation program to cover CEDR grant overage in the amount of \$18,500.

#### FISCAL IMPACT

This item has fiscal impact. This item seeks authorization to reallocate funding from the Urban Vitality Jobs Creation program to cover CEDR grant overages in the amount of \$18,500.

#### STRATEGIC PLAN

The OEV Strategic Plan does not explicitly address resilience or disaster response. However, the formation statement can be interpreted to include measures taken to ensure continuity and growth during contractionary periods:

"To guide the Tallahassee-Leon County's economic development efforts in coordination with the private sector and community stakeholders by fostering fair and open competition, conducting extensive outreach to assist businesses in navigating and Blueprint Intergovernmental Agency Board of Directors Meeting Item Title: Acceptance of a Status Report on COVID-19 Economic Disaster Relief Grant Program April 15, 2020

Page 2 of 5

competing in today's marketplace, and leveraging existing resources to maximize the infusion of financial capital to the local economy."

#### RECOMMENDED ACTION

Option 1: Accept the Status Report on COVID-19 Economic Disaster Relief Program (CEDR)

and authorize staff to reallocate funding from the Urban Vitality Job Creation pilot program in the amount of \$18,500 for Covid-19 Economic Disaster Relief Grant

overages.

#### SUPPLEMENTAL INFORMATION

#### **BACKGROUND**

The On March  $25^{th}$ , 2020, the IA Board authorized the COVID-19 Economic Disaster Relief Grant Program (CEDR) in order to provide initial, rapid, and meaningful assistance to the most vulnerable members of our local small business community; namely those who have less than 50 employees. The CEDR grant program was established in response to an economic crisis and sought to provide a 'bridge to a bridge,' helping local small businesses sustain their viability during the application period for State and Federal relief programs and incentives (Attachment #1-3.25.20 Agenda Item). A subsequent status report on recent economic developments related to the COVID-19 emergency is provided in agenda item #3, providing the latest update on federal and state programs, as well as non-profit support that is ongoing and available presently.

Originally scheduled to run for a month, OEV received hundreds of applications and disbursed the allocated funding in less than two weeks, closing on April 6th. The CEDR grant provided up to \$5,000 for local small businesses. The grants were awarded on a tiered basis, by employee count:

- 1 to 10 employees = \$1,500
- 11 to 25 employees = \$2,500
- 25 to 50 employees = \$5,000

The COVID-19 Economic Disaster Relief Program (CEDR) was designed to offer a lifeline to local small businesses, which will result in greater continuity of operations, and sustain their viability during the application period for State and Federal relief programs and incentives. Initiated immediately upon approval, and running for 12 days (8 business days), CEDR provided a rapid and effective local grant benefit to businesses to bridge their limited cash reserves as they are pro-actively taking steps to amass financing and capital from other sources (e.g. SBA, State, private). Eligible businesses included the following:

- Be a for-profit corporation/business in Leon County (corporate, regional, division, registered office or franchise) and registered with the Florida Division of Corporations
- Must have at least 1 employee, but fewer than 50 employees
- Demonstrate a minimum reduction of 50% in revenue as a result of COVID-19
- Have an active utility account with the City of Tallahassee Utilities, Talquin Electric Cooperative, or Progress Energy Florida in good standing or current status of the date of COVID-19 Emergency Declaration, March 18. 2020.
- Provide a proof of application for either the Florida Small Business Emergency Bridge Loan or the U.S. SBA Disaster Loan Assistance program.

Blueprint Intergovernmental Agency Board of Directors Meeting Item Title: Acceptance of a Status Report on COVID-19 Economic Disaster Relief Grant Program April 15, 2020 Page 3 of 5

• Pledge in good-faith to remain in business for at least 45 days following the receipt of CEDR funding and provide estimated average monthly operating expenses. This includes an affidavit form for financial information provided as part of the Florida Small Business Emergency Bridge Loan or U.S. SBA Disaster Loan Assistance Program.

This agenda item presents the Blueprint Intergovernmental Agency Board of Directors (IA Board) with a status report on the COVID-19 Economic Disaster Relief Program (CEDR), progress to date for the implementation for the grant program, and its impact on the local small business community. At the close of the CEDR grant program on April 6, 2020, 489 businesses, who collectively employ 4,483 workers, were provided \$1,018,500 in assistance.

# COVID-19 ECONOMIC DISASTER RELIEF GRANT PROGRAM PERFORMANCE REPORT

The Tallahassee-Leon County was the first community in Florida to create a grant program of this type (CEDR) to support local businesses. To date nearly 10 other communities throughout the state have reached out to OEV for a template of how to develop a similar grant program for their communities. This program successfully built a bridge to the bridge, providing financial assistance to local small businesses in an expedited manner, providing much needed relief to these businesses before most State or Federal programs released funds.

Staff worked with County and the City as well as economic ecosystem partners and business owners to conduct a robust communication and outreach strategy to promote the CEDR grant through various media outlets (social media, radio advertisements/announcements, newspaper, TV, podcasts) and reach as many businesses as possible in Tallahassee-Leon County. OEV rapidly expanded online and earned media outreach, and heavily utilized newsletter and social media to connect with local businesses and share the resources available to them – in particular the newly launched CEDR grant program. OEV worked hand-inhand with City and County communication departments, and with other City and County offices, which proved instrumental to the success of the CEDR program. An overview of OEV outreach and communication efforts relating to both CEDR and broader COVID-19 engagement is found in Attachment #3. Intergovernmental coordination was a critical component to building the bridge to the bridge, and teamwork fostered between the City, County, and PLACE staff was a tremendous success in getting assistance to businesses in a rapid and effective manner. The results were almost universally positive feedback from local businesses who not only got the assistance they needed, but received it quickly, and before most State or Federal relief. This truly showed the immense impact local government could make upon its citizens, business, and community as a whole. Examples of these testimonials from local businesses include:

• You have done an amazing job in such a short time. Having been in business in

- Tallahassee for the past 24 years and to have our county and city react so quickly makes me very proud to be a small business owner."—Karen Crawford, President, CMC & Associates.
- "On behalf of all of us at Sweat Therapy Fitness, thank you so much! Your consideration and support during these difficult times is very much appreciated and will not be forgotten." Kim and Brian Bibeau, Sweat Therapy Fitness.

A full list of these testimonials is provided as Attachment #4.

Blueprint Intergovernmental Agency Board of Directors Meeting Item Title: Acceptance of a Status Report on COVID-19 Economic Disaster Relief Grant Program April 15, 2020 Page 4 of 5

The CEDR grant represented an effort to respond rapidly to continually evolving conditions. OEV established a Grant Review Committee to expedite the approval and disbursement schedule to get businesses assistance performed faster. Attachment #2 provides the full report on the CEDR grant applicants.

- Accepted: 489 applications were approved for funding
  - $\circ$  1 to 10 = 343 awards total \$514,500 (at \$1,500 each)
  - $\circ$  11 to 24 = 90 awards total \$225,000 (at \$2,500 each)
  - $\circ$  25 to 50 = 56 awards total \$280,000 (at \$5,000 each)
- Pending: 105 applications are pending, these are still being reviewed and/or awaiting documentation to complete their approval process.
- Ineligible: 62 applications were deemed ineligible, primarily due to having over 50 employees, reduction in revenue not equal to or greater than 50%, Business not located in Leon County, or not-for profit corporate structure.

Due to the IA Board emphasis on speed of grant deployment, grant management and quality control practices reflected the best possible system for integrating a team of ten reviewers and five invoicing & records management staff simultaneously processing over 717 unique applications received and evaluated in twelve (eight business) days. Tracking the submission and award status process allowed for all Grant Team staff to edit and update application reviews at the same time, and over 1,600 emails were processed through a single recipient email to monitor the application status and make awards. After a thorough analysis of the grant award process, it was determined that the tracking of eligibility and award experienced a marginal ~1.5% error rate, amounting to \$18,500 in excess award letters sent out. Therefore, staff is recommending that IA Board authorize the reallocation of \$18,500 from available funds in the Urban Vitality Job Creation program to account for this overage.

In summary, the CEDR Grant has proven immensely successful, providing meaningful and timely assistance to local businesses. OEV successfully processed over 717 applications, and awarded 489 grants, for a total of \$1,018,500 dollars in assistance for local businesses. Therefore staff recommends that the IA Board accept the status report on the CEDR program and authorize funding from the Urban Vitality Job Creation pilot program in the amount of \$18,500 for Covid-19 Economic Disaster Relief Grant overages.

#### **CONCLUSION:**

The CEDR Program has proven immensely successful, providing meaningful and timely assistance to local businesses. OEV successfully processed over 717 applications, and awarded 489 grants, for a total of \$1,018,500 dollars in assistance for local businesses. The CEDR Program accomplished its stated goals of providing rapid, initial relief for local small businesses, and bridging the bridge for State and Federal programs locally.

OEV has received universally positive feedback with the local community expressing their gratitude and support for the program. A list of business testimonials is included as Attachment #4. OEV demonstrated the effective relief could be enacted through rapid financial support. These efforts were truly the work of team, with major contributions by City, County, and PLACE staff to make CEDR a success. For communities with dedicated economic development resources, the CEDR program now stands as a replicable model that can be used statewide and nationally. OEV will continue to monitor the local and national effects of the COVID-19

Blueprint Intergovernmental Agency Board of Directors Meeting Item Title: Acceptance of a Status Report on COVID-19 Economic Disaster Relief Grant Program April 15, 2020 Page 5 of 5

pandemic, and adapt current programs while keeping in mind future opportunities to provide rapid and effective support for the local small business community. OEV will bring back an update to the IA Board at a later meeting in 2020 to report on the status of CEDR Grant recipients and their operations.

#### **OPTIONS:**

Option 1: Accept the Status Report on COVID-19 Economic Disaster Relief Program and

authorize staff to reallocate funding from the Urban Vitality Job Creation pilot program in the amount of \$18,500 for Covid-19 Economic Disaster Relief Grant

overages.

Option 2: Do not accept the Status Report on COVID-19 Economic Disaster Relief Program

(CEDR).

Option 3: IA Board Direction.

#### **RECOMMENDED ACTION:**

Option 1: Accept the Status Report on COVID-19 Economic Disaster Relief Program (CEDR)

and authorize staff to reallocate funding from the Urban Vitality Job Creation pilot program in the amount of \$18,500 for Covid-19 Economic Disaster Relief Grant

overages.

#### Attachments

- 1. March 25, 2020 IA Board Agenda Item on the CEDR Grant
- 2. CEDR Grant Report
- 3. Marketing and Communications Report
- 4. CEDR Grant Testimonials

THIS PAGE INTENTIONALLY LEFT BLANK

# BUSINESS RESOURCE GUIDE FOR COVID-19



**APRIL 6 AT 5PM EST** 

OFFICE OF ECONOMIC VITALITY OEVFORBUSINESS.ORG



# **Table of Contents**

A Message From Our Director	3
Our Team Is Ready To Assist	4
Centers for Disease Control and Prevention	5
Business Outreach Survey	6
Open For Takeout Initiative	7
Small Business Technical Assistance	8
Coronavirus Aid, Relief, and Economic Security (CARES) Act	8
Business Damage Assessment Survey for Coronavirus (COVID-19)	8
Reemployment Assistance Program and Temporary Layoffs	. 10
Short Time Compensation Program for Employers	11
USGB National Charitable Foundation's Bartender Emergency Assistance Program	12
U.S. Small Business Administration	. 13
Florida Small Business Emergency Bridge Loan Program	13
Supply Chain Disruption Planning courtesy of FloridaMakes	. 14
EDO Disaster Plan	. 14
Comprehensive And Updated FAQs For Employers On The COVID-19 Coronavirus	15
Guidance on the Essential Critical Infrastructure Workforce	. 16
Local Resources for Businesses	18
Contact Us	19
Annondix	20

# **A Message From Our Director**

COVID-19 is a challenge for our local businesses and the whole community, and the Office of Economic Vitality's team is focused upon the continued success of our local businesses. To support our businesses, workers, and the community-at-large, we will be launching a single, best resource for businesses, Open for Takeout. This interactive map will be populated by our restaurants and other local organizations whose doors may be closed but very much remain open for business. The map will be updated daily.

Your OEV team is working around the clock with our state and federal partners to monitor the changing legislation and business resources to serve as your local resource for information and access to programs to strengthen your business. We are actively monitoring the development of state and federal programs to support our businesses, and our team is reachable at any time. We are your most vital source for business resources during the COVID-19 pandemic.

We understand this is a difficult time for local businesses, the Office of Economic Vitality Team is committed to working with you to ensure that our community remains vibrant and resilient. I encourage you to reach out to me with any questions that you may have regarding business support and resources:

CParedes@oevforbusiness.org

Best, Cristina Paredes
Office of Economic Vitality, Director

# **Our Team Is Ready To Assist**

#### **Drew Dietrich**

Deputy Director, Office of Economic Vitality

DDietrich@OEVforBusiness.org

850.766.4329

#### **Darryl Jones**

Deputy Director, Minority, Women and Small Business Enterprise Division of the Office of Economic Vitality

DJones@OEVforBusiness.org

850.300.7567

#### Kianna Brown

Business Outreach and Marketing Coordinator, Office of Economic Vitality

KBrown@OEVforBusiness.org

850.300.7562

# **Centers for Disease Control and Prevention**

#### **Guidance for Businesses and Employers**

To prevent stigma and discrimination in the workplace, use the guidance described below and on the <u>CDC's Guidance for Businesses and Employers</u> web page.

The Centers for Disease Control and Prevention (CDC) offers the most up-to-date information on COVID-19. This interim guidance is based on what is currently known <u>about the coronavirus</u> <u>disease 2019 (COVID-19)</u>. For updates from CDC, please see the following:

- Interim Guidance for Businesses and Employers to Plan and Respond to Coronavirus Disease 2019 (COVID-19)
- Preventing Stigma Related to COVID-19
- Share Facts about COVID-19
- CDC Coronavirus Disease 2019 (COVID-19) Web page
- Information on Coronavirus Disease 2019 (COVID-19) Prevention, Symptoms and FAQ



## **Business Outreach Survey**

We understand this is a difficult time for local businesses. With the limitations on customer engagement, many businesses are no doubt feeling the impact on their employees, customers, and operations.

The Office of Economic Vitality (OEV) takes these concerns seriously and is ready to assist local businesses in whatever capacity they need. With over 8,000 businesses in Tallahassee-Leon County, OEV has outlined a broad outreach initiative to reach as many businesses as possible.

Your feedback is critical to identifying the needs of our business community, and the best ways in which our office and that of our partner organizations can leverage resources for your business and employees. We appreciate all that you do for our community, and our mission is to help you weather this storm. We welcome any and all feedback and want to ensure your success. We encourage you to complete this survey and to follow our news and social media feeds, to keep informed as to the latest developments locally.

**SURVEY LINK** 

## **Open For Takeout Initiative**

To continue to support our local businesses in Florida's capital, the **Tallahassee-Leon County Office of Economic Vitality** developed "Open for Takeout," a spin on our Hurricane Michael "Open for Business" initiative that encourages residents to support local businesses by ordering takeout, getting delivery, or buying a gift card online while practicing social distancing and minimizing the spread of Coronavirus. OEV has also developed the Open For Business Interactive Map that shows which businesses are open and offer takeout and delivery options. For a PDF of our toolkit or graphics, please contact KBrown@OEVforBusiness.org.

**OPEN FOR TAKEOUT INTERACTIVE MAP** 

DOWNLOAD THE OPEN FOR TAKEOUT CAMPAIGN TOOLKIT



### **Small Business Technical Assistance**

The Coronavirus Aid, Relief and Economic Security (CARES) Act established the new \$349 billion Paycheck Protection Program. The Paycheck Protection Program prioritizes millions of Americans employed by small businesses by authorizing up to \$349 billion toward job retention and certain other expenses.

Small businesses and eligible nonprofit organizations, Veterans organizations, and Tribal businesses described in the Small Business Act, as well as individuals who are self-employed or are independent contractors, are eligible if they also meet program size standards.

The new loan program will help small businesses with their payroll and other business operating expenses. It will provide critical capital to businesses without collateral requirements, personal guarantees, or SBA fees – all with a 100% guarantee from SBA. All loan payments will be deferred for six months. Most importantly, the SBA will forgive the portion of the loan proceeds that are used to cover the first eight weeks of payroll costs, rent, utilities, and mortgage interest.

The Paycheck Protection Program is specifically designed to help small businesses keep their workforce employed. Visit <u>Treasury.Gov/assistance-for-small-businesses</u> for more information on the Paycheck Protection Program.

For a list of Participating Lenders, click here.

The <u>Florida Small Business Development Center Network</u> and Florida Department of Economic Opportunity disaster specialists can assist small businesses in developing a preparedness plan and with other strategies to safeguard their employees and customers, and ensure the continued operation of their business.

#### **Business Damage Assessment Survey for Coronavirus (COVID-19)**

Governor Ron DeSantis has announced the activation of the Business Damage Assessment survey to assess the impact of COVID-19 on Florida's local business operations. The survey, managed by the Florida Department of Economic Opportunity (DEO), will evaluate businesses



affected by COVID-19 and the impacts the virus has had on the local economy so actions to implement appropriate relief programs can begin.

The Business Damage Assessment Survey can be taken at FloridaDisaster.biz.

With proper reporting through the <u>Business Damage Assessment Survey</u>, Florida can activate this vital program providing up to \$2 million to help eligible small businesses, small agricultural cooperatives, and most private nonprofit organizations meet financial obligations and operating expenses that could have been met should the pandemic not have occurred.

#### **Reemployment Assistance Program**

If your employees have been negatively impacted as a result of the mitigation efforts in Florida to stop the spread of COVID-19, they may be eligible to receive reemployment assistance through the Florida Department of Economic

Opportunity. The Reemployment Assistance (RA) program provides temporary, partial wage replacement benefits to qualified workers who are unemployed through no fault of their own. It is funded solely by employers who pay federal and state payroll taxes and is provided at no cost to the workers who receive the benefits. For more information, click here.

#### **Temporary Layoff**

The Florida Department of Economic Opportunity's Temporary Layoff program is for employees that are temporarily laid off from work may be eligible for Reemployment Assistance benefits. A temporary layoff occurs when the employee is separated from their job due to lack of work, and the employee has a return-to-work date within eight weeks of the separation.

Visit the Florida

Department of Economic

Opportunity's website for
frequently asked
questions on
Re-employment

Assistance for Employers



Still unsure how this may apply to you and your employees? Here is an example of a temporary layoff or for more information, click <a href="here">here</a>:

Susie worked for ABC Restaurant as a cook. Due to the mitigation response of the COVID-19 event, ABC Restaurant temporarily had to close and had no work available for Susie. Susie would not be receiving any pay during the closure. Prior to closing, ABC Restaurant told Susie they would be re-opening in five weeks and would need her to return to work at that time. This may be considered a temporary layoff, and Susie may be eligible for Reemployment Assistance benefits.

#### **Short Time Compensation Program For Employers**

The Florida Department of Economic Opportunity's <u>The Short Time</u> <u>Compensation program</u> helps employers retain their workforce in times of temporary slowdown by encouraging work sharing as an alternative to layoff. The program permits prorated reemployment assistance benefits to employees whose work hours and earnings are reduced as part of a Short Time Compensation plan to avoid total layoff of some employees. To apply for the Short Time Compensation Program, please follow this link to the Employer Login page of <u>CONNECT</u>.

#### **Short Time Compensation Program Goals:**

- Employees retained during a temporary slowdown can resume high production levels when business conditions improve and are spared the hardships of full unemployment.
- Employers avoid the expense of recruiting, hiring, and training new workers when business conditions improve.
- Employers who must permanently reduce their workforce can use the program as a transition to layoff. Affected employees may continue to work at reduced levels with an opportunity to find other employment before the expected layoff.

#### Eligibility Requirements:

- The employer must describe a plan for giving notice, if feasible, to an employee whose workweek is to be reduced, together with an estimate of the number of layoffs that would have occurred absent the ability to participate in STC.
- If you are a client company trying to apply for a plan for leased employees, contact the leasing company. They will need to file a plan separately on behalf of their employees.
- Reduced hours must be used as a temporary solution to avoid a layoff. The employer must submit a Short Time Compensation plan application to the Short Time Compensation Coordinator, Reemployment Assistance Services
- Individuals participating in an employer-sponsored training may also be eligible to participate in the short-time compensation program.
- Participating employees must be full-time (at least 32 hours per week prior to Short Time Compensation reduction), permanent employees (not seasonal) and the employees must have a set number of hours (excluding overtime) that they work each

- week in order to participate. Employees paid piece rate, on commission, or who are hired to do certain jobs regardless of the time required are not eligible for participation.
- Short Time Compensation benefits are payable when normal hours of work are reduced from 10-40 percent. If normal work hours exceed 40, the percentage will be based on 40 hours.
- Each week that Short Time Compensation benefits are claimed, at least 10 percent of the employees from the total staff or within a particular unit must be working reduced hours. (Two employees is the minimum for a staff or unit of less than 20 employees.)

### USBG National Charitable Foundation's Bartender Emergency Assistance Program

If you are a bartender, brewery staffer, or cocktail server who needs financial support, you can apply to the USBG National Charitable Foundation's Bartender Emergency Assistance Program. A USBG membership is not required to receive funds. To apply, visit the USBG website here.

#### **DISASTER LOAN ASSISTANCE**

#### **U.S. Small Business Administration**

The SBA works directly with state Governors to provide targeted, low-interest loans to small businesses and non-profits that have been severely impacted by the Coronavirus (COVID-19). The SBA's Economic Injury Disaster Loan program provides small businesses with working capital loans of up to \$2 million that can provide vital economic support to small businesses to help overcome the temporary loss of revenue they are experiencing. Find more information on the SBA's business quidance and loan resources here.

### Florida Small Business Emergency Bridge Loan Program

Governor Ron DeSantis activated the Florida Small Business Emergency Bridge Loan Program to support small businesses impacted by COVID-19 administered by the <u>Florida Department of Economic Opportunity</u> in partnership with the <u>Florida SBDC Network</u>. The application period opens March 17, 2020 and runs through May 8, 2020. For more information on the program, visit <u>Florida Disaster Loan.org</u> and connect with your local <u>Florida SBDC at FAMU</u> Team.

#### Loan Details

- **Designated Disaster Areas**: All Florida counties statewide per Executive Order 20-52.
- Qualified Applicant: Applications will be accepted by qualified for-profit, privately held small businesses that maintain a place of business in the state of Florida. All qualified applicants must have been established prior to March 9, 2020, and suffered economic injury as a result of the designated disaster. Qualified small business applicants must be an employer business with 2 to 100 employees.
- **Amount**: Up to \$50,000 per eligible small business. Loans of up to \$100,000 may be made in special cases as warranted by the need of the eligible small business.
- Term: 1 year.
- **Limitation**: Only one loan may be made per eligible business. All previous bridge loans received MUST be paid in full.

- Interest Rate: Loans will be interest-free for the loan term (1 year). The Interest rate will be 12% per annum on the unpaid balance thereafter, until the loan balance is repaid in full. Loan default is subject to a normal commercial collection process.
- **Application Period**: Applications will be accepted by qualified Florida small businesses under this program through May 8, 2020, contingent on the availability of funds.

For questions regarding the Emergency Bridge Loan Program, please contact the Florida Small Business Development Center (SBDC) Network Headquarters. Email: <a href="mailto:Disaster@FloridaSBDC.org">Disaster@FloridaSBDC.org</a>. Phone toll-free: (866) 737-7232.

#### **Supply Chain Disruption Planning courtesy of FloridaMakes:**

**Checklist Link** 

**Additional Information** 

EDO Disaster Plan templates that can be easily customized for your organization and service area:

EDO Comprehensive Emergency Management Plan (CEMP) PDF

**EDO CEMP Customization Guide** 

# Comprehensive And Updated FAQs For Employers On The COVID-19 Coronavirus

Fisher Phillips has assembled a cross-disciplinary taskforce of attorneys across the country to address the many employment-related issues facing employers in the wake of the COVID-19 coronavirus – especially now that the World Health Organization has declared the outbreak as a pandemic. The COVID-19 Taskforce has created a Frequently Asked Questions (FAQ) document, which has been continually updated since first published on March 3 and will continue to be updated as events warrant. It has been completely updated to address the many additional workplace law rights and responsibilities given the pandemic designation. You can contact your Fisher Phillips attorney or any member of the Taskforce with specific questions, and a full listing of the Taskforce members and their practice areas is at the end of this publication.

To access the FAQs, click here.

# Guidance on the Essential Critical Infrastructure Workforce

#### The Importance of Essential Critical Infrastructure Workers

Functioning critical infrastructure is imperative during the response to the COVID-19 emergency for both public health and safety as well as community well-being. Certain critical infrastructure industries have a special responsibility in these times to continue operations. This guidance and accompanying list are intended to support State, Local, and industry partners in identifying the critical infrastructure sectors and the essential workers needed to maintain the services and functions Americans depend on daily and that need to be able to operate resiliently during the COVID-19 pandemic response. This document gives guidance to State, local, tribal, and territorial jurisdictions and the private sector on defining essential critical infrastructure workers. Promoting the ability of such workers to continue to work during periods of community restriction, access management, social distancing, or closure orders/directives is crucial to community resilience and continuity of essential functions.

#### **Considerations for Government and Business**

This list was developed in consultation with federal agency partners, industry experts, and State and local officials, and is based on several key principles:

- 1. Response efforts to the COVID-19 pandemic are locally executed, State managed, and federally supported
- 2. Everyone should follow guidance from the CDC, as well as State and local government officials, regarding strategies to limit disease spread.
- 3. Workers should be encouraged to work remotely when possible and focus on core business activities. In-person, non-mandatory activities should be delayed until the resumption of normal operations.
- 4. When continuous remote work is not possible, businesses should enlist strategies to reduce the likelihood of spreading the disease. This includes, but is not necessarily limited to, separating staff by off-setting shift hours or days and/or social distancing. These steps can preserve the workforce and allow operations to continue
- 5. All organizations should implement their business continuity and pandemic plans, or put plans in place if they do not exist. Delaying implementation is

- not advised and puts at risk the viability of the business and the health and safety of the employees.
- 6. In the modern economy, reliance on technology and just-in-time supply chains means that certain workers must be able to access certain sites, facilities, and assets to ensure continuity of functions.
- 7. .Government employees, such as emergency managers, and the business community need to establish and maintain lines of communication.
- 8. When government and businesses engage in discussions about critical infrastructure workers, they need to consider the implications of business operations beyond the jurisdiction where the asset or facility is located. Businesses can have sizeable economic and societal impacts as well as supply chain dependencies that are geographically distributed.
- 9. Whenever possible, jurisdictions should align access and movement control policies related to critical infrastructure workers to lower the burden of workers crossing jurisdictional boundaries.

To review a list of sectors and identified essential critical infrastructure workers, click here.

### **Local Resources for Businesses**

- <u>Leon County</u> As the novel coronavirus (COVID-19) continues to spread globally, Leon County Emergency Management is committed to actively monitoring the disease and coordinating preparedness efforts with local health officials, healthcare providers, first responders, and other critical emergency response functions.
- <u>City of Tallahassee</u> The City of Tallahassee remains engaged to prepare and address any local impact of the Coronavirus (COVID-19). The City's main priority is the health, safety and welfare of its citizens. The resource provides updates on school closures, event cancellations/postponements, service impacts, and prevention techniques.
- Florida Department of Health The Florida Department of Health is actively updating their website on what you need to know about Coronavirus (COVID-19) in Florida. To contact the COVID-19 Call Center, call 1-866-779-6121 or email <a href="COVID-19@flhealth.gov">COVID-19@flhealth.gov</a>. The call center is available 24/7.
- SBDC at Florida A&M University SBA works with a number of local partners to counsel, mentor, and train small businesses. The SBA has 68 District Offices, as well as support provided by its Resource Partners, such as SCORE offices, Women's Business Centers, Small Business Development Centers and Veterans Business Outreach Centers. When faced with a business need, use the SBA's Local Assistance Directory to locate the office nearest you. To contact the FAMU SBDC, please give them a call at 850.599.3407.
- CareerSource Capital Region
- Greater Tallahassee Chamber of Commerce
- Big Bend Minority Chamber of Commerce
- Capital City Chamber of Commerce

### **Contact Us**

### Website

Access our website here

### **Social Media Platforms**

• Facebook: @OEVforBusiness

• Twitter: <u>@OEVforBusiness</u>

• LinkedIn: Office of Economic Vitality

### **Newsletter**

Subscribe to our newsletter here

## **Appendix**

- 1.A COVID-19 SBA Disaster Assistance Loans Fact Sheet
- 1.B COVID-19 Economic Injury Disaster Loan Fact Sheet
- 1.C Reemployment Assistance COVID-19 Frequently Asked Questions
- 1. D Coronavirus Emergency Loans Small Business Guide and Checklist
- **1. E** Paycheck Protection Program <u>FAQs</u> for Small Businesses
- 1. F COVID-19 CARES Act Stimulus Information

<b>Number of Accepted</b>
489

Total Award \$1,018,500

### Total # of Employees

4,483

<b>Total Number</b>	of Applications
	700

4/7/2020

Tiers	# of businesses	
1-10	343	70.1%
11-24	90	18.4%
25-50	56	11.5%

Tiers	# of employees	
1-10	1,255	28.0%
11-24	1,319	29.4%
25-50	1,909	42.6%

Industries	# of businesses	% of businesses	# of employees	% of employees	\$ Awarded	Α	verage
Childcare/Education	18	3.7%	240	5.4%	48,500	\$	2,694
Construction	26	5.3%	284	6.3%	56,000	\$	2,154
Entertainment	19	3.9%	235	5.2%	35,500	\$	1,868
Health	35	7.2%	337	7.5%	83,000	\$	2,371
Hotel	8	1.6%	76	1.7%	14,500	\$	1,813
Personal Services	69	14.1%	633	14.1%	152,000	\$	2,203
Professional Services	192	39.3%	1034	23.1%	376,500	\$	1,961
Restaurant/Bars	79	16.2%	1,385	30.9%	156,000	\$	1,975
Retail	43	8.8%	259	5.8%	96,500	\$	2,244
Total	489	100%	4483	100%	\$ 1,018,500	\$	2,143

App No	Business Name	Industry	Employees Claimed		Amount Awarded
1	OOMPHA, Inc. dba Karmanos Printing and Graphics	Professional Service	2	Accepted	\$1,500.00
2	Lofty Pursuits	Restaurant/Bars	27	Accepted	\$5,000.00
3 4	Florida Health Science Consulting  KAOS Group Training	Health Personal Service	25 2	Accepted Accepted	\$5,000.00 \$1,500.00
6	Simply Soul Food Inc dba Earley's Kitchen	Restaurant/Bars	30	Accepted	\$5,000.00
7	Blush Nail Salon	Personal Service	6	Accepted	\$1,500.00
8	Hair on Earth	Personal Service	21	Accepted	\$2,500.00
9	Capital City Pedicabs LLC	Personal Service	3	Accepted	\$1,500.00
10	Party Party LLC	Entertainment	4	Accepted	\$1,500.00
11	Econolodge	Hotel	3	Accepted	\$1,500.00
12	Sweat Therapy Fitness	Personal Service	25	Accepted	\$5,000.00
13	Nails Lala	Personal Service	11	Accepted	\$2,500.00
14	Olde Fields Clothing Co	Retail	7	Accepted	\$1,500.00
15	Madison PM Group	Professional Service	2	Accepted	\$1,500.00
16	Tomahawks 51 - Axe Throwing	Restaurant/Bars	15 3	Accepted	\$2,500.00
18 19	Krish Food Mart Chop Barbershop LLC	Retail Personal Service	3 32	Accepted Accepted	\$1,500.00 \$5,000.00
20	Hearth and Soul	Retail	15	Accepted	\$2,500.00
21	Fade Professional Barbershop	Personal Service	8	Accepted	\$1,500.00
23	EMG Design & Printing	Professional Service	3	Accepted	\$1,500.00
24	Printworks of Tallahassee	Professional Service	3	Accepted	\$1,500.00
25	Overture Management Consultants, LLC	Professional Service	2	Accepted	\$1,500.00
26	Mars Hotel LLC dba Quality Inn & Suites	Hotel	14	Accepted	\$2,500.00
28	Catering Capers	Restaurant/Bars	38	Accepted	\$5,000.00
29	Perky Petz LLC	Professional Service	2	Accepted	\$1,500.00
31	The Tire Centre of Florida LLC	Retail	14	Accepted	\$2,500.00
32	Santana Marketing LLC	Personal Service	9	Accepted	\$1,500.00
33	Bobs Auto Repair & Collision Center	Professional Service	10	Accepted	\$1,500.00
34 35	Crawco, LLC dba Sport Clips Fielder Tree Service LLC	Personal Service Construction	26 25	Accepted	\$5,000.00 \$5,000.00
36	Bagel Bagel Cafe	Restaurant/Bars	25 15	Accepted Accepted	\$2,500.00
37	Tally Fresh Mex/Burrito Boarder	Restaurant/Bars	17	Accepted	\$2,500.00
38	Artistic Confections	Professional Service	3	Accepted	\$1,500.00
40	SoDOUGH Baking Co.	Restaurant/Bars	12	Accepted	\$2,500.00
41	FL Aviation Center	Professional Service	6	Accepted	\$1,500.00
42	Fuel Fitness Tallahassee	Personal Service	6	Accepted	\$1,500.00
43	Barksdale Electric, Inc.	Construction	15	Accepted	\$2,500.00
44	Fielder & Associates, LLC	Construction	15	Accepted	\$2,500.00
45	JP Goldsmith Financial Services Inc	Professional Service	4	Accepted	\$1,500.00
47	Fine Line Glass, Inc	Retail	2	Accepted	\$1,500.00
48	Capital City Softwash Inc	Professional Service	4	Accepted	\$1,500.00
49 50	OHM TALLAHASSEE, LLC ABlaze, LLC	Hotel Professional Service	15 2	Accepted	\$2,500.00 \$1,500.00
52	M Darrh Bryant DMD, PL	Health	10	Accepted Accepted	\$1,500.00
53	Verity Health Center	Health	13	Accepted	\$2,500.00
54	Rose Boulevard LLC	Professional Service	2	Accepted	\$1,500.00
55	House of Hugs Early Learning Academy LLC	Childcare/Education	21	Accepted	\$2,500.00
56	Frank Swerdzewski, DDS	Health	10	Accepted	\$1,500.00
57	Alena Bakutis Photography NWFL, Inc	Personal Service	1	Accepted	\$1,500.00
58	T&F Automotive	Retail	3	Accepted	\$1,500.00
59	Flowers Investment Group, Inc (G Willie's Uniform Inc)	Retail	12	Accepted	\$2,500.00
60	In Tents Events	Entertainment	15	Accepted	\$2,500.00
61	Round Table Tools Inc. DBA King Arthur's Tools	Professional Service	10	Accepted	\$1,500.00
62	The Palace Saloon	Restaurant/Bars	11	Accepted	\$2,500.00
63	Remelda Saunders-Jones MD PA	Health	10	Accepted	\$1,500.00
64 65	Astha Laxmi LLC Street Chefs, LLC	Hotel Restaurant/Bars	12 2	Accepted Accepted	\$2,500.00 \$1,500.00
66	Hampton Inn & Suites Capitol-University	Hotel	12	Accepted	\$2,500.00
67	Catering With Care, LLC	Restaurant/Bars	5	Accepted	\$1,500.00
69	Alcom Corporation Of Florida, Inc.	Professional Service	3	Accepted	\$1,500.00
70	Green Acres Landscape Management, LLC	Construction	10	Accepted	\$1,500.00
71	Lady Luck Boutique By Tiffany	Retail	6	Accepted	\$1,500.00
72	Centrale	Restaurant/Bars	45	Accepted	\$5,000.00
73	Midtown Spa DBA Citrine Spa & Body Shop	Personal Service	11	Accepted	\$1,500.00
75	Found For Home, Inc	Professional Service	5	Accepted	\$1,500.00
76	RDR Optometric Care	Health	11	Accepted	\$2,500.00
77	Patriot Investment Group dba Growler Country	Restaurant/Bars	7	Accepted	\$1,500.00
79	play it again sports	Retail	8	Accepted	\$1,500.00
80 81	Haven Spa (Serene Revolution Massage Therapy, LLC)	Personal Service	3 50	Accepted	\$1,500.00
81 82	Main Street Entertainment Pho 7 - Thanh Phong LLC	Entertainment Restaurant/Bars	50 11	Accepted Accepted	\$5,000.00 \$2,500.00
02	FIIO / - Mailli Filolig LLC	nestaurant/ bars	11	Accepted	00.000,24

App No	Business Name	Industry	Employees Claimed	Award Status	Amount Awarded
83 84	Heckman Law Group PL  Miracles In Me Children	Professional Service Childcare/Education	8 26	Accepted	\$1,500.00
84 86	Miracles In Me Childcare  Hairsmith Inc	Personal Service	26 35	Accepted Accepted	\$5,000.00 \$5,000.00
87	Midtown-TLH, Inc	Professional Service	23	Accepted	\$2,500.00
88	North Florida Spine and Wellness	Health	5	Accepted	\$1,500.00
89	Joel Foy Electrical Services, Inc.	Construction	17	Accepted	\$2,500.00
90	AXIOS lifestyle spa	Personal Service	13	Accepted	\$2,500.00
91	Rapuzzi Remodeling and Painting LLC	Construction	3	Accepted	\$1,500.00
92	Miles Supreme Fitness LLC	Personal Service	2	Accepted	\$1,500.00
93	Haute headz salon	Personal Service	44	Accepted	\$5,000.00
94	John Gandy Events, LLC	Entertainment	9	Accepted	\$1,500.00
95	Wanderlust Salon and Spa	Personal Service	9	Accepted	\$1,500.00
96	Miracles in Me Academy	Childcare/Education	5	Accepted	\$1,500.00
97	Tiny Tulip Inc, DBA The Pink Pineapple	Professional Service	4	Accepted	\$1,500.00
98 99	Food Glorious Food T Nails Of Tallahassee, LLC	Personal Service Professional Service	45 8	Accepted Accepted	\$5,000.00 \$1,500.00
100	Copy Well Inc./Express Printing	Restaurant/Bars	6	Accepted	\$1,500.00
102	Aaru's Multicusine Restaurant	Professional Service	4	Accepted	\$1,500.00
105	The Iron Vault	Retail	2	Accepted	\$1,500.00
106	Blossoms Flowers	Restaurant/Bars	5	Accepted	\$1,500.00
108	Overture Enterprise, LLC/Subway	Professional Service	11	Accepted	\$2,500.00
109	Prestige Cleaners, Inc.	Restaurant/Bars	9	Accepted	\$1,500.00
111	bella bella	<b>Professional Service</b>	45	Accepted	\$5,000.00
114	CMC & Associates	Health	3	Accepted	\$1,500.00
115	Big Bend Family Eye Care	<b>Professional Service</b>	5	Accepted	\$1,500.00
116	J&H Enterprises of North Florida	Personal Service	5	Accepted	\$1,500.00
118	Kazhmira LLC DBA Chop Eastside	Professional Service	13	Accepted	\$2,500.00
119	The Alley Shoppe	Professional Service	1	Accepted	\$1,500.00
120	Golden Rod Consulting, LLC	Professional Service	3	Accepted	\$1,500.00
121	Corman Solutions LLC	Professional Service	1	Accepted	\$1,500.00
122	Lunsford Environmental, LLC	Personal Service	2	Accepted	\$1,500.00
123	Iula's Beauty Hut	Personal Service	3	Accepted	\$1,500.00
124	National Flooring Specialists, Inc.	Professional Service	4	Accepted	\$1,500.00
125	Studio B Dance Company LLC	Professional Service	2 1	Accepted	\$1,500.00
128	Shear Pleasure	Restaurant/Bars Personal Service	1 11	Accepted	\$1,500.00
129 132	Lemongrass Grill Blissful Dental Spa PA	Restaurant/Bars	3	Accepted Accepted	\$2,500.00 \$1,500.00
133	Lucy & Leos LLC	Entertainment	4	Accepted	\$1,500.00
134	M.H. Spinks Events and Services	Restaurant/Bars	3	Accepted	\$1,500.00
135	SAVOUR	Construction	22	Accepted	\$2,500.00
136	GBGH Construction	Professional Service	7	Accepted	\$1,500.00
137	Sweeting & Rumph PA	Health	3	Accepted	\$1,500.00
138	Sanders Family Dentistry	Retail	7	Accepted	\$1,500.00
140	Target Print & Mail	Personal Service	30	Accepted	\$5,000.00
141	Kim's Alterations	Retail	1	Accepted	\$1,500.00
142	Mandisa Ngozi	<b>Professional Service</b>	3	Accepted	\$1,500.00
144	Franklin's HVAC LLC	Personal Service	4	Accepted	\$1,500.00
145	Tony's Hairstyles	Health	1	Accepted	\$1,500.00
146	Capital Eye Consultants, PA	Professional Service	12	Accepted	\$2,500.00
148	Sheffield Auto & Truck Body Shop Inc	Professional Service	10	Accepted	\$1,500.00
149	Right Path Reallty, LLC	Professional Service	2	Accepted	\$1,500.00
150	Lacey May LLC, DBA Tryst	Restaurant/Bars	4	Accepted	\$1,500.00
152	Railroad Square Craft House	Restaurant/Bars	32	Accepted	\$5,000.00
153	Soberano Restaurant Group / Relish	Restaurant/Bars Retail	18 9	Accepted	\$2,500.00
154 155	Paper Fox Coffee Henri Girl	Restaurant/Bars	12	Accepted Accepted	\$1,500.00 \$2,500.00
156	The Cabo Corporation	Professional Service	39	Accepted	\$5,000.00
158	Webyoda, Inc	Restaurant/Bars	3	Accepted	\$1,500.00
159	Mae's Southern Delight	Personal Service	3	Accepted	\$1,500.00
162	Ageless Health and Fitness for All	Professional Service	5	Accepted	\$1,500.00
163	Phillip Solomon Stewart LLC	Restaurant/Bars	2	Accepted	\$1,500.00
164	Subway 48176 Inc	Restaurant/Bars	6	Accepted	\$1,500.00
165	Backwoods Bistro, LLC	Professional Service	48	Accepted	\$5,000.00
167	Flair	<b>Professional Service</b>	1	Accepted	\$1,500.00
169	Barber's Best Termite and Pest LLC	Health	7	Accepted	\$1,500.00
170	Joseph L. Webster, Sr, MD PA	Restaurant/Bars	6	Accepted	\$1,500.00
172	Dave's Pizza Garage	Retail	13	Accepted	\$2,500.00
174	The Car Pros Auto Sales & Repair LLC.	Professional Service	2	Accepted	\$1,500.00
175	DND Escapes	Restaurant/Bars	1	Accepted	\$1,500.00
176	RedEye Coffee	Professional Service	25	Accepted	\$5,000.00
178	Team Wills Real Estate Group	Personal Service	2	Accepted	\$1,500.00

App No	Business Name	Industry	Employees Claimed	Award Status	Amount Awarded
179 181	Greatness Restaurant/Barbershop LLC Regan Jager LMT	Professional Service Childcare/Education	2 1	Accepted Accepted	\$1,500.00 \$1,500.00
182	Precious Years Day Care Center, Inc.	Restaurant/Bars	17	Accepted	\$2,500.00
183	OG Subs	Childcare/Education	12	Accepted	\$2,500.00
184	All About Me Childcare Center Inc.	Professional Service	15	Accepted	\$2,500.00
185	I Am Home Security 1/ Safe Home Team	Professional Service	2	Accepted	\$1,500.00
186	Corner Pocket of Tallahassee	Restaurant/Bars	27	Accepted	\$5,000.00
187	Fashion Nails	Personal Service	1	Accepted	\$1,500.00
188	Gu Mattress LLC	Retail	1	Accepted	\$1,500.00
189	1 Fresh Restaurants, Inc.	Restaurant/Bars	15	Accepted	\$2,500.00
190	Proper Brewpub	Restaurant/Bars	30	Accepted	\$5,000.00
191 193	Square Mug Cafe Governmental Contractors Inc	Restaurant/Bars Professional Service	1 12	Accepted	\$1,500.00 \$2,500.00
194	Capital Home Health Corp	Health	47	Accepted Accepted	\$5,000.00
195	Just Like Angels Child Care Center	Childcare/Education	12	Accepted	\$2,500.00
196	Southern Dental Restoration	Health	6	Accepted	\$1,500.00
197	Seepersaud Studios, LLC	Professional Service	2	Accepted	\$1,500.00
198	Purposeful Beginnings Learning Center Inc	Childcare/Education	8	Accepted	\$1,500.00
200	The Wellness Center	Health	3	Accepted	\$1,500.00
201	Premier Therapy Services, LLC	Health	5	Accepted	\$1,500.00
202	McDonald, Miller & Coleman LLC	Professional Service	2	Accepted	\$1,500.00
203	Harvest Print and Marketing Solutions	Professional Service	14	Accepted	\$2,500.00
204	Missy Gunnels Flowers	Personal Service	12	Accepted	\$2,500.00
207	The Other Side	Retail	2	Accepted	\$1,500.00
208 209	Engaged Academics LLC	Childcare/Education Construction	1 26	Accepted	\$1,500.00
209	Albritton Electrical Service Matthew R. Willard, LLC	Professional Service	26	Accepted Accepted	\$5,000.00 \$1,500.00
212	Advanced Alternatives Massage Therapy LLC	Personal Service	9	Accepted	\$1,500.00
213	Black Dog Cafe, Inc.	Restaurant/Bars	10	Accepted	\$1,500.00
214	H & S Services of North Florida, Inc	Professional Service	8	Accepted	\$1,500.00
216	The Clothesline LLC	Retail	17	Accepted	\$2,500.00
217	Moon Management, Inc.	Entertainment	11	Accepted	\$2,500.00
218	Klassic Katering (New Leaf II )	Restaurant/Bars	12	Accepted	\$2,500.00
219	Bella's Faces Makeup Artistry	Personal Service	2	Accepted	\$1,500.00
220	Wilcox and Hackett, LLC	Professional Service	2	Accepted	\$1,500.00
221	Bopeets	Professional Service	1	Accepted	\$1,500.00
222	Consolidated Metal Products, Inc.	Construction	3 3	Accepted	\$1,500.00
223 224	Solomon's Painting and Pressure Washing Services GMT Pubs (Finnegan's Wake/Fifth and Thomas)	Professional Service Restaurant/Bars	3 25	Accepted Accepted	\$1,500.00 \$5,000.00
225	Backwoods Crossing LLC	Restaurant/Bars	39	Accepted	\$5,000.00
226	Cmartin & Associates Inc	Professional Service	4	Accepted	\$1,500.00
227	Irish Dance Tallahassee LLC	Professional Service	1	Accepted	\$1,500.00
229	Veterans Pressure Cleaning	Professional Service	2	Accepted	\$1,500.00
230	Century 21 First Story Real Estate	Professional Service	11	Accepted	\$2,500.00
232	Nihao	Professional Service	3	Accepted	\$1,500.00
233	Abstract Dynamics	Professional Service	2	Accepted	\$1,500.00
234	Brush and Palette	Entertainment	1	Accepted	\$1,500.00
235	Skate World Center Inc	Entertainment	37	Accepted	\$5,000.00
237	Tom C. Sexton DMD PA	Health Professional Service	13	Accepted	\$2,500.00
238 242	Morningstar Merchant Solutions Jeri's Midtown Cafe LLC	Restaurant/Bars	3 25	Accepted Accepted	\$1,500.00 \$5,000.00
242	Capital City Vacuums	Professional Service	2	Accepted	\$1,500.00
245	Simply Blessed Cafe	Restaurant/Bars	4	Accepted	\$1,500.00
246	Nancy Wright MD PA	Health	7	Accepted	\$1,500.00
247	Caring Relations	Professional Service	1	Accepted	\$1,500.00
248	Refined Hair Design	Personal Service	3	Accepted	\$1,500.00
250	JBE Sitework LLC	Construction	5	Accepted	\$1,500.00
251	Velvet Diva Inc.	Professional Service	3	Accepted	\$1,500.00
252	Safeway Transit LLC	Professional Service	2	Accepted	\$1,500.00
253	COSMIC CAT	Retail	1	Accepted	\$1,500.00
255	Split Pine Technologies, LLC	Professional Service	7	Accepted	\$1,500.00
256 257	Tiny Teeth of Tally PLLC	Health Professional Service	8 1	Accepted	\$1,500.00
257 259	TMR Consulting and Management, LLC TNT Spa 5 LLC dba Millennium at Nail and Day Spa	Personal Service	33	Accepted Accepted	\$1,500.00
259	Minuteman Press Of Tallahassee	Professional Service	3	Accepted	\$5,000.00 \$1,500.00
264	TNT Spa LLC	Personal Service	3 47	Accepted	\$5,000.00
265	TSpark Enterprises, LLC	Construction	21	Accepted	\$2,500.00
266	Nancy E Phillips, DDS, PA	Health	16	Accepted	\$2,500.00
267	Tara Angel's Magic, LLC	Professional Service	7	Accepted	\$1,500.00
268	Tiny Steps Learning Center	Childcare/Education	19	Accepted	\$2,500.00
269	Beethoven & Company	Professional Service	7	Accepted	\$1,500.00

<b>App No</b> 270	Business Name Korean BBQ & More	<b>Industry</b> Restaurant/Bars	Employees Claimed	Award Status Accepted	Amount Awarded \$1,500.00
273	The Southern Pines	Professional Service	4	Accepted	\$1,500.00
273	D&J Fitness West	Personal Service	10	Accepted	\$1,500.00
275	Bannerman Landscape LLC	Construction	4	Accepted	\$1,500.00
276	Burn the Breeze Restaurant/Barbershop	Personal Service	5	Accepted	\$1,500.00
277	Nature Coast Women's Care	Health	12	Accepted	\$2,500.00
278	Hills Creek Lawn and Landscape, Inc.	Construction	5	Accepted	\$1,500.00
279	Modern Communications, Inc	Professional Service	2	Accepted	\$1,500.00
280	Toppers Salon	Personal Service	6	Accepted	\$1,500.00
281	Designs By Tangela , inc	Professional Service	2	Accepted	\$1,500.00
282	Johnson + Milner Inc	Professional Service	4	Accepted	\$1,500.00
283	EASE LLC	Professional Service	2	Accepted	\$1,500.00
284	Clarventus, LLC	Professional Service	1	Accepted	\$1,500.00
285	Xpressions Hair Restoration Center LLC	Personal Service	1	Accepted	\$1,500.00
286	Morgan's Dog Training LLC	Professional Service	1	Accepted	\$1,500.00
287	Fit & Functional	Personal Service	8	Accepted	\$1,500.00
288	Footman Law Firm, P.A.	Professional Service	3	Accepted	\$1,500.00
289	Gypsy Belle Photo Bus LLC	Personal Service	1	Accepted	\$1,500.00
291	R&S SakkaLLC /dba smart electronics	Professional Service	2	Accepted	\$1,500.00
292	Chaney, Couch & Associates	Health	23	Accepted	\$2,500.00
293	Uptown Cafe and Catering	Restaurant/Bars	23	Accepted	\$2,500.00
294	Ashton Auto Sales	Retail	3 3	Accepted	\$1,500.00
295 297	Abelita LLC Milano Pizzaria	Professional Service Restaurant/Bars	3 18	Accepted	\$1,500.00 \$2,500.00
297	Southern Compass Outfitters	Retail	8	Accepted Accepted	\$1,500.00
299	KB Studios	Professional Service	1	Accepted	\$1,500.00
300	Acai Adventures, LLC	Professional Service	12	Accepted	\$2,500.00
301	Top of the Line Detail	Professional Service	4	Accepted	\$1,500.00
302	Quick & Clean, Inc.	Professional Service	49	Accepted	\$5,000.00
303	Cece a touch of elegance, LLC	Personal Service	1	Accepted	\$1,500.00
305	Peach Tree Boutique	Retail	3	Accepted	\$1,500.00
306	MJI Janitorial Services, LLC	Professional Service	11	Accepted	\$2,500.00
307	WelcomeHere, LLC	Professional Service	2	Accepted	\$1,500.00
308	CDP investment group	Professional Service	2	Accepted	\$1,500.00
310	Ambiance	Professional Service	1	Accepted	\$1,500.00
311	Custom Care Cleaners Tallahassee,INC	Professional Service	11	Accepted	\$2,500.00
312	Bumblebee Waxing and More	Personal Service	6	Accepted	\$1,500.00
313	Tribe Paper Co	Professional Service	2	Accepted	\$1,500.00
314	Jackson Financial Group	Professional Service	4	Accepted	\$1,500.00
315	Joseph D Miller DC PA	Professional Service	9	Accepted	\$1,500.00
317	Fuma Cigar Social	Retail	6	Accepted	\$1,500.00
318	SHRI HARI KABIR HOSPITALITY, INC. D/O DAYSINN	Hotel	11	Accepted	\$2,500.00
319	Ti Adoro Studios, Inc.	Professional Service	1	Accepted	\$1,500.00
321	Ashton Trading LLC dba Parkway Cigars	Retail	2	Accepted	\$1,500.00
322	Tally & Fin Inc	Professional Service	3	Accepted	\$1,500.00
323 324	Prime Time  Share the Leve LLC dhe Socially aved	Restaurant/Bars Professional Service	46 2	Accepted	\$5,000.00 \$1,500.00
325	Share the Love LLC, dba SociallyLoved Salon 259, LLC	Personal Service	1	Accepted Accepted	\$1,500.00
326	Ray'diance Salon	Personal Service	2	Accepted	\$1,500.00
327	Social Catering and Events	Restaurant/Bars	40	Accepted	\$5,000.00
328	Heaven Sent Elderly Care Services	Health	7	Accepted	\$1,500.00
329	ROI Realty	Professional Service	4	Accepted	\$1,500.00
330	Pretty Mermaid Nailz Beauty Lab	Personal Service	1	Accepted	\$1,500.00
331	Ur Bowl	Restaurant/Bars	14	Accepted	\$2,500.00
332	Daryn's of Boston	Professional Service	1	Accepted	\$1,500.00
333	Heavenly Hair Studio	Personal Service	4	Accepted	\$1,500.00
334	Brian D. Smith Cleaning Service	Professional Service	7	Accepted	\$1,500.00
335	Polished Effects Salon	Personal Service	1	Accepted	\$1,500.00
339	Wireless Expressions II	Professional Service	3	Accepted	\$1,500.00
341	2waveyy LLC	Professional Service	2	Accepted	\$1,500.00
342	Florida Property Research & Appraisal LLC	Professional Service	2	Accepted	\$1,500.00
343	Unapologetically Thriving Inc	Childcare/Education	13	Accepted	\$2,500.00
344	M.A.Zing Dancewear	Retail	1	Accepted	\$1,500.00
345	Hair Fanatics beauty Lounge	Personal Service	1	Accepted	\$1,500.00
346	El Camino Motel	Hotel	4	Accepted	\$1,500.00
347	High Cotton Decor and More	Retail	5	Accepted	\$1,500.00
348	TGB Acai LLC- The Good Berry Acai Bowls	Restaurant/Bars	11	Accepted	\$2,500.00
349 350	Vibe Adventures/Which Wich My Favorite Things	Restaurant/Bars Retail	32 9	Accepted Accepted	\$5,000.00 \$1,500.00
350 351	Evan Patisserie, inc DBA Au Peche Migon	Retail Restaurant/Bars	9 15	Accepted	\$2,500.00
352	Legally Copied, Inc.	Professional Service	4	Accepted	\$1,500.00
	-0- ·/p/ ···		•		+ =,500.00

App No	Business Name	Industry	Employees Claimed		Amount Awarded
353	Urban Air Tallahassee LLC	Entertainment	50	Accepted	\$5,000.00
354 355	Wm. Lamb & Son Limelight Signs & Graphics	Professional Service Professional Service	2 2	Accepted Accepted	\$1,500.00 \$1,500.00
357	Painting with a Twist	Entertainment	9	Accepted	\$1,500.00
358	Dr. Walter Hathaway, Optometrist	Health	3	Accepted	\$1,500.00
359	Innotech Solutions LLC	Professional Service	1	Accepted	\$1,500.00
360	Exclusive Hair Studios	Personal Service	3	Accepted	\$1,500.00
361	Frederick M. Conrad, Attorney at Law	Professional Service	3	Accepted	\$1,500.00
362	FLORIDA DEVELOPERS OF TALLAHASSEE INC	Construction	14	Accepted	\$2,500.00
363	Kevin DjWoadie Ward Music Services	Entertainment	1	Accepted	\$1,500.00
364	Walter G. Bunnell MD	Health	25	Accepted	\$5,000.00
365	Reangthai Thai Restaurant Inc	Restaurant/Bars	11	Accepted	\$2,500.00
366	Sunryze Restaurants LLC d/b/a Ma's Diner	Restaurant/Bars	6	Accepted	\$1,500.00
368	1 Source Entertainment LLC	Entertainment	1	Accepted	\$1,500.00
369 371	JB Clarke #659 Inc dba Batteries Plus Bulbs Chipola Stores, Inc	Retail Retail	5 12	Accepted Accepted	\$1,500.00 \$2,500.00
371	Livin in the Cut Restaurant/Barbershop	Personal Service	9	Accepted	\$1,500.00
373	Guardian Angel Care Services, LLC	Childcare/Education	13	Accepted	\$2,500.00
374	Big Bend Filta	Professional Service	3	Accepted	\$1,500.00
376	Golden Book Preschool	Childcare/Education	13	Accepted	\$2,500.00
377	The Brass Tap	Restaurant/Bars	19	Accepted	\$2,500.00
378	Knight Investigative Services LLC	Professional Service	1	Accepted	\$1,500.00
379	Big House Family Tree Service Inc	Construction	8	Accepted	\$1,500.00
380	Auto Dealers Wholesale	Retail	12	Accepted	\$2,500.00
382	SBTC Tallahassee Inc	Personal Service	13	Accepted	\$2,500.00
383	Capital City Imports	Professional Service	5	Accepted	\$1,500.00
384	TCB Consulting LLC	Professional Service	13	Accepted	\$2,500.00
385	GT Electric of Florida, Inc.	Construction	24	Accepted	\$2,500.00
386 387	Middleton & Middleton PA	Professional Service Professional Service	5 4	Accepted	\$1,500.00 \$1,500.00
388	Katina's Janitorial & Cleaning Services Great Lengths Hair Design Inc	Personal Service	1	Accepted Accepted	\$1,500.00
389	Innovative Health Care Management Services, Inc	Health	8	Accepted	\$1,500.00
390	Big Bend Chiropractic, LLC	Health	6	Accepted	\$1,500.00
391	Spectra Engineering & Research Inc	Construction	5	Accepted	\$1,500.00
393	Father & Son Associates, INC	Professional Service	1	Accepted	\$1,500.00
395	Event Owl	Professional Service	2	accepted	\$1,500.00
396	Laura J Artistrty	Professional Service	1	Accepted	\$1,500.00
397	Kira Derryberry Photography, INC	Professional Service	3	Accepted	\$1,500.00
400	Premier Waterproofing and Painting, LLC	Construction	9	Accepted	\$1,500.00
401	Fallout Comics	Retail	3	Accepted	\$1,500.00
402	For Pet's Sake	Professional Service	2	Accepted	\$1,500.00
403 404	Tots and Trails Woodland Fields Photography	Childcare/Education Professional Service	16 1	Accepted Accepted	\$2,500.00 \$1,500.00
404	Bill G. Heyser, D.C., M.D.	Health	4	Accepted	\$1,500.00
406	Party Central Plus	Professional Service	3	Accepted	\$1,500.00
408	Cap City Video Lounge	Entertainment	1	Accepted	\$1,500.00
411	Tallahassee Aviation Partners, LLC	Professional Service	20	Accepted	\$2,500.00
412	Dancewear Tallahassee, LLC	Retail	1	Accepted	\$1,500.00
414	Parker Roofing Options, LLC	Construction	15	Accepted	\$2,500.00
415	Capital Hitch Service, Inc.	Professional Service	10	Accepted	\$1,500.00
416	Premsakhi LLC	Professional Service	7	Accepted	\$1,500.00
417	Cleanbooks Tax and Accounting LLC	Professional Service	1	Accepted	\$1,500.00
418	JKCI Valrico Coporation DBA Cold Stone Creamery	Restaurant/Bars	15	Accepted	\$2,500.00
419	Vision Consulting and Investments LLC	Professional Service	1	Accepted	\$1,500.00
420	The Bucks Corp DBA FASTSIGNS	Professional Service	9	Accepted	\$1,500.00
421 422	Dina Ivory Photography Inc LifeLine repairs Tallahassee	Professional Service Professional Service	2 2	Accepted Accepted	\$1,500.00 \$1,500.00
426	Terri Smith Details	Professional Service	13	Accepted	\$2,500.00
427	JSA BAda Bean LLC	Restaurant/Bars	21	Accepted	\$2,500.00
430	Graphic Press Corporation	Professional Service	7	Accepted	\$1,500.00
431	Kitschy Wearable Art	Retail	1	Accepted	\$1,500.00
432	Import Authority, Inc	Professional Service	10	Accepted	\$1,500.00
433	The Corner Shop Inc	Personal Service	12	Accepted	\$2,500.00
434	Mega Ace Media, LLC	Entertainment	2	Accepted	\$1,500.00
435	Bruce Whitmer Foster, LLC	Professional Service	1	Accepted	\$1,500.00
436	Tally Food Equip, Service & Design, Inc.	Retail	5	Accepted	\$1,500.00
437	Sealey Team	Professional Service	2	Accepted	\$1,500.00
438	Shake Shop LLC	Restaurant/Bars	20	Accepted	\$2,500.00
440	Pathway Wellness Chiropractic Clinic	Health	4	Accepted	\$1,500.00
441	VERY HIGH SOCIETY MusicFilmLifestyle LLC	Entertainment	3	Accepted	\$1,500.00
442	Bradley's Pond LLC	Professional Service	1	Accepted	\$1,500.00

App No	Business Name	Industry	Employees Claimed		Amount Awarded
445 448	Sessaly Rose Transit Inc.	Professional Service Personal Service	6 4	Accepted	\$1,500.00 \$1,500.00
448 449	Regal Nails	Professional Service	4 11	Accepted	
450	B-EZ Graphix Dream Builders Greatness Child Development Center	Childcare/Education	7	Accepted Accepted	\$2,500.00 \$1,500.00
450 451	CDA Creations, LLC	Professional Service	1	Accepted	\$1,500.00
453	Warner Sports Promotions, Inc	Professional Service	6	Accepted	\$1,500.00
454	BB Studios of FL INc.	Personal Service	25	Accepted	\$5,000.00
455	Body Mechanix Physiotherapy and Fitness	Personal Service	1	Accepted	\$1,500.00
457	Ardans Salon	Personal Service	5	Accepted	\$1,500.00
458	Government Auto Direct LLC, dba American Truck Depot	Professional Service	6	Accepted	\$1,500.00
459	Fondue Brothers LLC DBA the Melting Pot of Tallahassee	Restaurant/Bars	35	Accepted	\$5,000.00
461	Vale Food Company LLC	Restaurant/Bars	30	Accepted	\$5,000.00
462	Vale Food Company 4 TLH 2	Restaurant/Bars	25	Accepted	\$5,000.00
464	Gallons Handyman Services, LLC	Professional Service	1	Accepted	\$1,500.00
465	Little Masa Collegetown	Restaurant/Bars	22	Accepted	\$2,500.00
466	The Strong St Moses Auto Sales LLC	Retail	2	Accepted	\$1,500.00
467	Richard Higdon Smith, P.A.	Professional Service	1	Accepted	\$1,500.00
469	Water Works Exterior Cleaning LLC	Professional Service	3	Accepted	\$1,500.00
470	Kukla Medical II	Health	2	Accepted	\$1,500.00
471	Breathe Massage Family Practice	Personal Service	1	Accepted	\$1,500.00
472	Johnny Devine, P.A.	Professional Service	2	Accepted	\$1,500.00
473	Major Logistic Services, LLC	Professional Service	4	Accepted	\$1,500.00
474	Cassie's Southern Cafe Mobile	Restaurant/Bars	3	Accepted	\$1,500.00
475	Palm Tree Real Estate Holding Company LLC	Professional Service	2	Accepted	\$1,500.00
476	Confidence Cuts Restaurant/Barbershop LLC	Personal Service	5	Accepted	\$1,500.00
478	Frequency XP Inc	Professional Service Health	1 8	Accepted	\$1,500.00
482 484	Innovative Health Care Properties II LLC	Professional Service	8 4	Accepted	\$1,500.00
485	Quality Financial Group LLC Maddio's Two, Inc.	Restaurant/Bars	19	Accepted Accepted	\$1,500.00 \$2,500.00
486	Fashion World Tallahassee, Inc	Retail	4	Accepted	\$1,500.00
487	University Inn and Suites	Hotel	5	Accepted	\$1,500.00
492	Hy-Expectations, Inc	Professional Service	5	Accepted	\$1,500.00
493	Southern Insulation LLC	Professional Service	3	Accepted	\$1,500.00
494	Village Pizza and Pasta	Restaurant/Bars	25	Accepted	\$5,000.00
495	The Pink Poodle	Professional Service	4	Accepted	\$1,500.00
497	Horton & Associates, LLC dba Horton Fire Protection	Professional Service	2	Accepted	\$1,500.00
498	Image Nail Spa and Salon	Personal Service	2	Accepted	\$1,500.00
499	Recon Restoration and Reconstruction LLC	Construction	11	Accepted	\$2,500.00
501	Consignments By Jane	Retail	5	Accepted	\$1,500.00
503	AJ Trophies and Awards Inc DBA Awards4U	Professional Service	31	Accepted	\$5,000.00
504	Bar 1903	Restaurant/Bars	14	Accepted	\$2,500.00
507	Charlotte Fristoe Photography	Professional Service	1	Accepted	\$1,500.00
512	Change of Pace	Professional Service	3	Accepted	\$1,500.00
513	Lemon Pepper Tallahassee, LLC	Restaurant/Bars	7	Accepted	\$1,500.00
514	sweet pea tallahassee inc	Restaurant/Bars	13	Accepted	\$2,500.00
515	NL Tallahassee Inc	Professional Service	7	Accepted	\$1,500.00
516	Camilla Savardi DMD	Health	7	Accepted	\$1,500.00
518	Epic Print Concepts	Professional Service	3	accepted	\$1,500.00
519 520	Amanda Hunter Photography Al's Community Business Services	Professional Service Professional Service	1 6	Accepted Accepted	\$1,500.00 \$1,500.00
523	Midtown Medical Tallahassee	Health	2	Accepted	\$1,500.00
525	Firefly Pottery	Entertainment	1	Accepted	\$1,500.00
528	Adieren Narro	Professional Service	1	Accepted	\$1,500.00
529	Table 23	Restaurant/Bars	49	Accepted	\$5,000.00
530	Major2 Corp	Professional Service	5	Accepted	\$1,500.00
531	Swell Real Estate Investments	Professional Service	2	Accepted	\$1,500.00
532	Hiz & Herz Hair Studio	Personal Service	1	Accepted	\$1,500.00
533	TR Distributors, LLC	Professional Service	1	Accepted	\$1,500.00
535	Stephen Sternberg	Professional Service	1	Accepted	\$1,500.00
536	Lion Heart Lawn Care Solutions LLC	Professional Service	2	Accepted	\$1,500.00
538	Royalty Professional Cleaning LLC	Professional Service	4	Accepted	\$1,500.00
539	Cypress Restaurant	Restaurant/Bars	27	Accepted	\$5,000.00
540	Messer Real Estate Group LLC	Professional Service	2	Accepted	\$1,500.00
541	CL-Xtentions Inc	Professional Service	3	Accepted	\$1,500.00
542	La Pistola - El Cocinero	Restaurant/Bars	32	Accepted	\$5,000.00
543	Copeland Productions, Inc	Professional Service	3	Accepted	\$1,500.00
544	Grove Market Cafe	Restaurant/Bars	26	Accepted	\$5,000.00
546	Rebels' Midtown Boutique	Retail	3	Accepted	\$1,500.00
547 549	Seven Hills Hospitality GroupLiberty/Hawthorne Forgotten Coast Highway	Restaurant/Bars Construction	42 1	Accepted	\$5,000.00 \$1,500.00
549 551	Tasty Asian	Construction Restaurant/Bars	1 2	Accepted Accepted	\$1,500.00 \$1,500.00
221	rasty moiaii	nestaurdiit/ Ddis	4	Accepted	00.000,17

App No	Business Name	Industry	Employees Claimed	Award Status	Amount Awarded
552	Wall Doctor Plastering	Construction	12	Accepted	\$2,500.00
554	Megan Kendler LLC	Professional Service	1	Accepted	\$1,500.00
555	DivvyUp, LLC	Retail	25	Accepted	\$5,000.00
556	Sunny Speech Inc Smile in Style Events	Childcare/Education Professional Service	1 2	Accepted	\$1,500.00 \$1,500.00
558 559	Phlush Entertainment, Marketing, & Staffing LLC	Entertainment	2	Accepted Accepted	\$1,500.00 \$1,500.00
562	Budget Printing	Professional Service	7	Accepted	\$1,500.00
563	Quarter Moon Imports	Retail	7	Accepted	\$1,500.00
564	Bellflower Photography	Professional Service	1	Accepted	\$1,500.00
565	DICKSON STUDIOS LLC	Professional Service	1	Accepted	\$1,500.00
566	Elizabeth Birdwell Photography	Professional Service	1	Accepted	\$1,500.00
567	Auto one inc dba action auto sales	Retail	2	Accepted	\$1,500.00
570	Bryant's Neighborhood Marketplace, LLC	<b>Professional Service</b>	8	Accepted	\$1,500.00
574	Steven Saccio Photography	Professional Service	1	Accepted	\$1,500.00
575	The Mane Event Salon LLC	Personal Service	1	Accepted	\$1,500.00
576	Moxie Salon in Midtown	Personal Service	1	Accepted	\$1,500.00
578	Tallahassee Eye Center	Health	10	Accepted	\$1,500.00
579	Jaime Lentzsch Hair LLC	Personal Service	1	Accepted	\$1,500.00
580	Just Get Fit	Personal Service	9	Accepted	\$1,500.00
582	Doggie Dayz Daycare, LLC	Professional Service	9	Accepted	\$1,500.00
583	Dollsrus	Professional Service	2	Accepted	\$1,500.00
584	JMeaux LLC	Professional Service	4	Accepted	\$1,500.00
585	Children's Psychological Services Center Inc.	Health	2	Accepted	\$1,500.00
586	Ransey P. Boyd, DMD,PA	Health	11 29	Accepted Accepted	\$2,500.00 \$5,000.00
587 588	Mason's School of Music, LLC Twisted Pair Technology, LLC	Childcare/Education Professional Service	29 1	•	
588 589	James Parsons PA	Professional Service	1	Accepted Accepted	\$1,500.00 \$1,500.00
590	Treadway Appraisal & Realty	Professional Service	1	Accepted	\$1,500.00
594	Captain Pete's House of Gyros	Restaurant/Bars	2	Accepted	\$1,500.00
595	The Carriage House Salon	Personal Service	5	accepted	\$1,500.00
597	Santram LLC	Professional Service	16	Accepted	\$2,500.00
598	Strivelli Managment Inc.	Professional Service	1	Accepted	\$1,500.00
600	City Beauty Supply II, INC	Retail	8	Accepted	\$1,500.00
601	The Fun Station	Entertainment	32	Accepted	\$5,000.00
604	All About Hair	Personal Service	4	Accepted	\$1,500.00
605	Cinco De Mayo Mexican Restaurant and Restaurant/Bar LLC	Restaurant/Bars	7	Accepted	\$1,500.00
606	Blackhawk Engineering, Inc.	Construction	6	Accepted	\$1,500.00
611	Fishhead Construction	Construction	1	Accepted	\$1,500.00
612	New South Homes, Inc.	Professional Service	3	Accepted	\$1,500.00
613	Kosta's Subs N Salads	Restaurant/Bars	2	Accepted	\$1,500.00
614	Milestones Learning Academy	Childcare/Education	18	Accepted	\$2,500.00
616	Kylene & Ryan Studios	Professional Service	2 27	Accepted	\$1,500.00
618 619	Vertigo Burgers & Fries	Restaurant/Bars Personal Service	1	Accepted Accepted	\$5,000.00 \$1,500.00
621	Hair by Ivey, Inc. Suitcases and Starfish, LLC	Professional Service	1	Accepted	\$1,500.00
622	RBM Group Inc. dba Westfall Framing	Professional Service	2	Accepted	\$1,500.00
623	Cape Harbor	Retail	3	Accepted	\$1,500.00
625	Kitchenable LLC	Professional Service	2	Accepted	\$1,500.00
626	Main Street Music Inc dba Music Masters	Childcare/Education	25	Accepted	\$5,000.00
627	KD Process	Professional Service	3	Accepted	\$1,500.00
628	Bono Communications & Marketing, LLC	Professional Service	1	Accepted	\$1,500.00
629	Mack's Lawn Care Enterprises	<b>Professional Service</b>	2	Accepted	\$1,500.00
630	Hong Kong Chinese Restaurant	Restaurant/Bars	4	Accepted	\$1,500.00
631	Marty McQueen's Athletic Training Center, LLC	Personal Service	5	Accepted	\$1,500.00
632	Ambassador Entertainment Group	Entertainment	2	Accepted	\$1,500.00
633	FIBI Inc dba Clydes & Costellos	Restaurant/Bars	20	Accepted	\$2,500.00
646	Mom & Dad's Italian Restaurant of Tallahassee, FL LLC	Restaurant/Bars	40	Accepted	\$5,000.00
647	Maddio's of Tallahassee, Inc.	Restaurant/Bars	25	Accepted	\$5,000.00
648	OLP.COM, Inc. Formerly (Rocket Daddy, Inc.)	Professional Service	49	Accepted	\$5,000.00
649	Unique Concrete Construction LLC	Construction	4	Accepted	\$1,500.00
650 651	The Blu Halo of Tallahassee LLC	Restaurant/Bars	40	Accepted	\$5,000.00
651 653	Tallulah CBD + JuiceRestaurant/Bar Belles Femmes, LLC	Retail Professional Service	1 2	Accepted Accepted	\$1,500.00 \$1,500.00
033	Denes i entitles, LLC	i Tutessional service	2	Accepted	J1,J00.00

App No	Business Name	Employe
603	Steven H Bailey Inc	46
641	Tasicon Inc.	45
716	Hot Yoga Tallahassee, LLC	40
643	City Taxi, Inc.	35
644	Manocha, McSoley & Balan Family Dentistry	18
674	Nari & Euri LLC (Kacey's Home Cooking)	14
637	Yep We Kan promotions inc	13
713	Seriously Strong Training LLC	12
635	All My Children Childcare & Preschool	8
524	The Veitd Barber and Beauty	6
694	Karinabella Co DBA Better Living Day Spa	5
113	Martial Arts Fitness Academy	4
410	Lucky Stars Academy	4
642	Brian Burnett Chiropractic, PLLC	4
667	The Real Estate School	4
689	Monogram Art	4
624	Sudden Service, Inc.	4
691	Sparks Painting and Cleaning LLC	4
725	Thompson Auto Repair & Services, Inc	4
316	Florida Juice Company	3
692	Archie Weatherspoon Janitorial Service	3
699	Tallahassee Helicopters, LLC	3
721	Big Time Mobile Detailing	3
215	The Nail Shop	3
51 <i>7</i>	Flossy Boss Beautique	2
640	First Impressions By Phyllis	2
662	New Hope Counselling LLC	2
670	Colene Rogers & Associates LLC Keynot Speaker, Leadership Coach & HR Consulting Grou	2
671	The Junction at Monroe	2
682	Janice Overstreet LLC	2
696	Pretty Picture Perfect LLC	2
698	The Current Agency	2
701	Lowery Chiropractic Clinic	2
706	Higher Level Healing	2
711	Tony C. Starace, CPA, PA	2
723	Deen Enterprises LLC	2
522	Humitech Humidity Control LLC	2
679	West Tennessee Street Partners Ltd	2
686	De Youngter's International Salon and Boutique	1
620	Styles by Salesia	1
655	Prominent Luxe Spa and Beauty Lounge	1
663	Meagan RubottomRental Property	1
664	SweetTeaSolutions	1
665	Tallahassee Tile and Tub	1
668	Fatboys Automobile & Tire Repair LLC	1
673	Epiphany Intuitive Solutions LLC DBA Epiphany	1
676	Hansen Signature Projects	1
685 687	Lauren Brumfield MS, LLC	1
	Ernest Transport, LLC	1
693 697	Hair by Design by Misselaineous	1
700	Lashes by MJ	
700 702	Marylou Johnston, LLC	1
	Hair by Heather	
709 710	Southern Ball Academy	1
710 717	Apex Reporting, Inc R. Carlton Dean PA	1
717 683	Haus of Beauty	1
720	Unike Salon & Spa	1
/ 20	onike salon a spa	ı

Accepted, Not Funded 58		Funded	
	Total # of Employees	Total F	Potential Award Amt.
	337	\$	105,000,00

App No	Business Name	Employe
370	Chapman & Brujin Produce, Inc.	35
634	Sahara Mediterranean INC	24
		24
596	Goodie's Eatery	22
78	Trak Engineering, Inc.	20
126	BAYMONT INN AND SUITES	18
11 <i>7</i>	AMNEEL OF TALLAHASSEE INC.	17
290	Students First, Inc. DBA: Tomahawk Transportation	15
688	Charles Ryder Photography	15
695	Child Growth and Development LLC	15
241	G & G Eat In &Take Out Restaurant, Inc.	14
340	Dixon Courier Services LLC	14
488	JVK Hospitality Group LLC DBA Microtel Inn and Suites	14
205	Fiorini Chiropractic Center, P.A.	13
398	KJD Enterprises FL01, LLC	13
413	Thompson Plastering, Inc.	12
509	Island daiquiris bar & Grill LLC	12
537	A Head of the Class Barbering Academy	12
206	Las Brazas Mexican Grill	10
262	Bellezza beauty bar	10
320	Therapeutic Endeavors, LLC	10
456	Brownsville Prep	10
104	A1 Business Systems of USA, LLC	7
409	Used Car Supermarket	7
444	Elite Campus Movers, LLC	7
22	True Lawn Care and Landscaping LLC	6
27 107	Cuban Grill, Inc.	6
428	J. Lynn's Boutique Consignment Thomas Concrete and Construction Services, LLC	6
468	Dr. Daniel B. Snead, DMD, PA	6
510	Subway 20405 Inc	6
553	Ability 1 on 1 Training	6
704	Persis	6
407	Prints INC	5
645	Jrho Inc (Q & Q Mart)	5
678	Silver Management Services dba Suwannee Station	5
46	Studio 127 Salon	4
68	Pineappetit	4
1 <i>57</i>	Master Builders North Florida LLC	4
261	BecJam Triad, LLC	4
489	Magic Nails H & N	4
557	Terrance L Barber	4
561	Rho's Inc	4
572	A Vision for Kids Preschool, LLC	4
609	A Call Away Transportation	4
666	Stretching Your life, Inc	4
703	Precious Little Royal Angels Child Care Center Inc	4
210	COVER TIME UPHOLSTERY, INC	3
240	Quick Chinese	3
429	The Innkeeper, LLC dba The Park Avenue Inn	3
573	Greenlee Property Management	3
581	Hinson Realty LLC	3
610	Blind Faith Vending	3
656	A1 TOP NOTCH SECURITY LLC	3
677	The Tax Forum	3
681 705	TruWaste Cleaning Solutions LLC	3
/03	King Of Diamond Auto Spa	3

# Pending Applications 105 Total # of Employees 555

719	Granny's Fried Kitchen LLC	3
724	Donnie's Complete Auto Care & Custom Exhaust LLC	3
1 <i>7</i>	Blu Steam	2
51	Capital image custom Ilc	2
103	Gypsy Rose Boutique	2
151	AACP, LLC	2
254	Baby Bargains Boutique LLC	2
392	Black & Hue Project LLC	2
481	Kidz Kab	2
502	Maclay Events LLC	2
550	Campus Phone Repair	2
560	Twelve Points Real Estate	2
599	Good Beer Inc DBA Big Chiefs Jubilee	2
617	Perfection Spa and Nails	2
636 661	The Car Lot and Son of Tallahassee, Inc	2
675	·	2
	Raffington Enterprises	2
680	Party Boyz Promotions LLC	2
690	Dewnip LLC J&S MAINTENANCE ENTERPRISES LLC	2
<i>707</i> <i>7</i> 12	Paint Tallahassee: Painting and Pressure Washing LLC	2
39	Reaghall Investments, Inc	
139	AUTO REFERRALS OF FLORIDA, INC.	1
160	King and Queen Salon/Barbershop	1
180	The Halfway Point	1
263	roderick wilson painting inc.	1
336	Dye and Wright Realty, LLC	1
337	Golden Eagle Cleaners	1
356	Illusions Innovative Design	1
375	Candice the Barber	1
423	Empire Cafe Company	1
443	Footman Cutz	1
460	RSAA INC	1
496	Imagine That	1
505	Ely Rosario LLC	1
506	Capital Club Cigar and Wine Emporium	1
508	Sweet Tea Solutions, LLC	1
521	Capital City Doula Services	1
527	Queens Salon	1
534	CJ Real Estate Investors INC	1
577	BCJ Financial Group	1
592	Curbside BBQ & Seafood	1
602	Amy Burnett INC (at The Mane Event)	1
607	Greg Donald (Sole-proprietor)	1
608	Honey Hilliard LLC	1
652	Sarah Portillo at the Healing Center	1
658	Altovise Hair Salon	1
708	Parks & Crump Building, LLC	1
718	Dawn P. Carter Cook Photography LLC $d/b/\alpha/Southern$ Dawn Photogra	1

App No	Business Name	Employees	Reason
548	Epicurean Partners Ltd.	113	Too many employees
173	GVO LLC	100	Ineligible (has 100 employees)
231	Brick House (The Brick Haus LLC)	100	Ineligible (number of employees- did not receive contact back via phone or email)
381	Hangar38	75	Ineligible- over 50 employees
296	LDINGS LLC/ EDISON RESTAURANT & POWE	68	Ineligible (over 50 employees)
74	Full Press Apparel, Inc	62	Above employee threshold - 62 employees
171	Canopy Road Cafe, LLC	60	Over Employee Limit; Payment Reflects App #258
526	Wahoo Seafood Grill Tallahassee LLC	54	More than 50 employees
479	Spear IT	52	Ineligible (utilities past due, over 50 employees, business based out of Tampa but has a Tally location according to app and sunbiz)
490	thern Sandbaggers LLC, dba Southwood Golf	45	Ineligible (doesn't meet the revenue loss criteria) (need loan submission)
110	Scottsdale Academy at Southwood, LLC	40	Ineligible (32% reduction, asked for updated numbers in the upcoming weeks)
446	Coosh's LLC	40	Single LLC; Cannot break down according to restaurants not operating under separate LLCS
101	Scottsdale Academy, Inc.	35	Ineligible (Revenue)
447	Coosh's LLC	34	Single LLC; Cannot break down according to restaurants not operating under separate LLCS
545	Coosh's LLC	34	Duplicate
236	national Medicine and Pediatrics of Tallahasse	31	Ineligible (Revenue not below 50% and loan submission)
569	WJ TALLAHASSEE LLC	25	Less than 50% loss
228 309	B. Original Foods LLC  CC 02770 SPG LLC	1 <i>7</i> 1 <i>5</i>	Ineligible (business not in Leon County [Polk] and need utility bill)  Loss in Revenue < 50% at this time
30	The Shoe Box of Tallahassee, Inc	13	Ineligible (50% reduction, asked for updated numbers in the upcoming weeks)
591	Island daiguiris bar & Grill LLC	12	same as application 509
1 <i>77</i>	Phi Entertainment LLC	10	Ineligible (no revenue)
199	Unity Child Care Development, L.L.C.	10	ineligible; utilities in arrears and no loan proof
491	Link Floors, Inc	9	Doesn't meet revenue loss criteria
672	China Super Buffet	9	Less than 50% revenue loss
439	Karunna, Inc	8	Income >50%; will follow up w/applicant
147	Beethoven & Company	7	Reduced revenues do not meet the 50% threshold; Re-assessed in App #269
338	T&T Mart Enterprise LLC	7	Not located in Leon County or Tallahassee (Gadsden/Quincy) - reaching out to the applicant
244	Subway 20405, Inc.	6	Does not meet income req.; no utility info; emailed applicant
249	Cornucopia Wealth Management, LLC	6	Did not lose 50% of income. RF is following up with applicant by phone
483	Silver Productions, Inc.	6	Doesn't meet revenue loss criteria
272	Young Engineers Tallahassee, LLC	5	Have not lost 50% of income
143	Quartress of Tallahassee, Inc	4	Ineligible; Business not located in Leon County (did not answer phone call so followed up with email to confirm county and required documents)
399	Barksdale Custom Pools, Inc	4	business not based in Leon County
639	A Call Away Transportation	4	appears to be a duplicate submittal without attachments
192	holmes therapy services IIc	3	Has not shown 50% reduction. Asked RF to call applicant to discuss
271	Heavenly Helpers	3	Utilty acct not current
463	Florida Community Law Center	3	Ineligible- not for profit
500	A Piece of Cake Event Planning	3	Did not include any pre-covid revenue
669	Silver Lining Boutique	3	Less than 50% revenue loss
85	Daystar Consulting Group	2	Increased revenue
127	Ketcham Realty Group, Inc.	2	Ineligible - Will not apply to SBDC/SBA
168	Armani & Aj custom desserts & shirts	2	Ineligible; Business not located in Leon County
304	Abstract Dynamics	2	DUPLICATE CEDR SUBMISSION
452	Kukla Medical II	2	Pendingno docs; DUPLICATE
615	Favored Travel & Tours LLC	2	No lease, no utility accounts
5	The Sharing Tree	1	Applicant is a Non-profit
112	Naantheless LLC	1	Ineligible (no revenue )
130	Uplift Community Outreach	1	Ineligible (not for proffit )
131	Your Ultimate Massage	1	Ineligible (does not want to apply for loan and need all required documentation)
161	Seth Transportation LLC	1	Ineligible no offices in Leon County
367	Tomeka Beauty @ Ambiance Hair Salon	1	Rents chair at hair salon. No Utility bill. Lives in Georgia
394	Cece a touch of elegance, LLC	1	Accepted-sent to richard; Duplicate App to #303

## Ineligible Applications 62 Total # of Employees 1163

424	The Holistic Cannabis Community	1	Not for Profit Corporate Structure
425	Designs By Darin	1	Not a Registered Corporate Entity
480	Studio Luxe LLC	1	Inactive Corporation Filing
568	Adieren Narro Photography	1	Applicant already applied as sole proprietor for different business activity (#528); Not registered with FL Div of Corps
571	LeAnna Rhody Hair	1	Submitted for approval; Not registered in Leon County
593	Steven Saccio Photography	1	All documentation was included; Duplicate App
594	Sweet Tea Solutions, LLC	1	Ineligible same as 664 that Susan Denny marked as Eligible but unfunded - Need more about utility bill and a little about the loan something to tie the number to the applicant
654	Dickson Studios LLC	1	Requested Addt Info; Duplicate to app #565
684	Chez Fidele African Hair Braiding	1	Less than 50% revenue loss and need active Division of Corporation account

THIS PAGE INTENTIONALLY LEFT BLANK



### **MEMORANDUM**

**TO:** Ben Pingree, PLACE Director

**FROM:** Cristina Paredes, Director

**SUBJECT:** COVID-19 Response and Recovery Efforts

**DATE:** April 15, 2020

This memo highlights the Office of Economic Vitality's marketing and communications through COVID-19 response and recovery efforts. During these times, our team has provided vital business information, engaged with local businesses, and supported the preservation of our community enterprises.

### **Strategic Communication Report:**

Strategic Plan, 3.A.3, Six Cornerstones

Frequent and sustained staff activities throughout the community, the ongoing success of programs and community-wide initiatives, along with efforts to support local businesses and attract new businesses to the community are often recorded via earned media. These include activities on the following channels:

#### Social Media:

Facebook (March 23, 2020 – April 6, 2020)

- Increased page likes from 1,026 to 1,095 (net gain of 69 likes)
- 62 total Facebook posts.
- Cumulative reach of 42,022
- During this time period, our highest performing post was the "COVID-19 Economic Disaster Relief Grant Activation" post that featured a link to the application. This post garnered 4,324 engagements, including 3,819 post clicks, and 505 reactions. This post had a reach of 33,721.

Twitter (March 23, 2020 – April 6, 2020)

- Increased number of page followers from 433 to 451 (an increase of 18)
- 50 total Tweets
- Over 78.4k total impressions
- Our top-5 tweets in this time period generated over 13,000 impressions

Earned Media: During this reporting period (March 23, 2020 – April 6, 2020) the following stories were published by local media partners:

- Two Tallahassee businesses receive state loans, Blueprint Board schedules meeting to look at relief
  - o WCTV
  - o Date: March 23, 2020
- Coronavirus: Officials will weigh local stimulus package
  - Tallahassee Democrat
  - o Date: March 24, 2020
- City of Tallahassee, Leon County commissioners approve a \$1 million relief program
  - o WTXL
  - o Date: March 25, 2020
- Blueprint passes COVID-19 Emergency Disaster Relief package for local businesses
  - o WCTV
  - o Date: March 25, 2020
- Blueprint approves \$1M in local businesses stimulus
  - Tallahassee Democrat
  - o Date: March 26, 2020
- Blueprint Intergovernmental Agency activates COVID-19 relief fund for small businesses
  - o WTXL
  - o Date: March 26, 2020
- Local stimulus applications for coronavirus response begin
  - o Tallahassee Democrat
  - o Date: March 26, 2020
- 25 local businesses awarded emergency relief after activation of \$1M Blueprint Grant
  - o WTXL
  - o Date: March 27, 2020
- More than two dozen businesses approved for Blueprint money
  - o Tallahassee Democrat
  - o Date: March 27, 2020
- Coronavirus Response
  - Let's Get Local Tallahassee Podcast
  - o Date: March 27, 2020
- Real Mornings with Greg Tish and Bobby Mac
  - o WVFT 93.3
  - o Date: March 30, 2020
- Local businesses begin getting relief thanks to COVID-19 Economic Relief Program
  - WTXL
  - o Date: March 30, 2020
- Business Owners: Learn more about financial resources to sustain your business
  - Conversations With Nicole
  - o Date: March 30, 2020

- More than 260K in coronavirus stimulus going to local businesses so far
  - Tallahassee DemocratDate: March 31, 2020
- Money for Impacted Businesses
  - o LIVE in Tallahassee/Fox49
  - o Date: April 2, 2020
- On Monday, RedEye Coffee pours again, thanks to city, county support
  - Tallahassee DemocratDate: April 5, 2020

### Newsletters:

- BREAKING: IA Board Activates \$1M Grant for Small Businesses
  - o Date: March 25, 2020
- BREAKING: Local Businesses Awarded 24 Hours After Activation of \$1M Grant
  - o Date: March 26, 2020
- COVID-19 Business Resources Update
  - o Date: April 1, 2020

### Website:

- Sessions: 19,181Page views: 73,341
- Average Duration: 1m 22s

THIS PAGE INTENTIONALLY LEFT BLANK

### **CEDR Grant Thank You Replies**

- "On behalf of all of us at Sweat Therapy Fitness, thank you so much! Your consideration and support during these difficult times is very much appreciated and will not be forgotten." Kim and Brian Bibeau, Sweat Therapy Fitness.
- "Thank you and thank you all so much for all you do in support of small businesses in Tallahassee! –Faith Drewry, FL Aviation Center.
- "You guys rock!!! Thank you!!! Have no idea what this means for us." –Sarah Bolinder, Esq., CEO, Chop Barber Shop LLC.
- "Oh my goodness! You all are my angels! Thank you so much. This is going to help us so much... Again, thank you!" —Colette Washington, Florida Health Science Consulting.
- "On behalf of all local business, we appreciate the hard work and diligence from our city government. Thank you for allowing us to keep fighting." Bradley Buckenheimer, Managing Partner, Canopy Road Café.
- "Thank you so much... We appreciate the extra help." Karen Crawford, President, CMC & Associates.
- "You have done an amazing job in such a short time. Having been in business in Tallahassee for the past 24 years and to have our county and city react so quickly makes me very proud to be a small business owner." –Karen Crawford, President, CMC & Associates.
- "Thank you so much!!!" –Chantelle Yandow, President, AXIOS Lifestyle Spa.
- "Thank you all so much for making this happen. It goes a long way to helping our business." Matthew Spinks, M H Spinks Events and Services.
- "Thank you for this! It's sincerely appreciated by myself and my entire staff." Tracey Cohen, President, Target Pint & Mail.
- "Thank you Richard, Cristina, and everyone else for all you are doing for Tallahassee businesses during this very difficult time. We will get through this and the community will remember OEV was there to support them through the crisis. #TallyStrong" – Adam Kaye, Railroad Square craft House.
- "Richard, many thanks to you and the OEV team for selecting us as recipients of the CEDR grant. I've informed all out employees and we're over the moon with gratefulness and thanks. We all really appreciate what the OEV team is doing for local businesses during this incredibly difficult period." —Arthur Aveling, President and CEO, King Arthur's Tools.
- "Thank you so much to each and every one of you working to help small businesses during this time. Hoping you each have moments to decompress and take care of yourselves amidst all the craziness. Thank you so much." —Barby Moro, Managing Partner, RedEye Coffee
- "OMG... Thank you so much. I'm truly humbled and grateful. Words can' express my gratitude."
   Bellas Faces Makeup Artistry.